

# Award Summary

STATEWIDE REGIONAL INFORMATION CENTERS (RICs)

Computer Peripherals, RFB-217-28

Bid Opening - October 24, 2016, 1:30 P.M.

Bid Contract Period - January 1, 2017 to December 31, 2017

**AMENDED NOVEMBER 30,2016**

Awarded Vendor	Number of Items Won
3Delivers	8
Atlaz International Ltd	20
Camcor, Inc.	3
CDI Computer Dealers	2
CDW Government, Inc.	36
Creative Conversions, Inc.	2
iDesign Solutions	7
KinderLab Robotics	2
KOH Design, Inc.	1
NO AWARD	33
PC University Distributors, Inc	4
PCMG, Inc. d/b/a PCM Gov., Inc.	16
Presentation Concepts Corp	5
Ricoh	4
Synergy Global Solutions	38
Tequipment, Inc.	11
Touch Boards	1
Troxell Communications, Inc.	38
Video Hi-Tech Corp d/b/a Adwar Video	16
WB Mason Co., Inc.	1
Westminster Technologies, Inc.	1

Manufacturer	Product Group	Awarded Vendor	Product Discount	Discount on	Discount on	Discount on	Discount on
				on	Maintenance	Maintenance Renewal	Professional Services
3D Fuel	3D Printer Filament Spools	NO AWARD					
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3D Systems	3D Printers, Consumer Grade	3Delivers	6.00%				
3D Systems	3D Printers, Industrial Grade	3Delivers	6.00%				
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Airwolf 3D	3D Printer Filament Spools	3Delivers	2.00%				

Manufacturer	Product Group	Awarded Vendor	Product Discount	Discount on	Discount on Maintenance	Discount on Maintenance Renewal	Discount on Support	Discount on Professional Services
Airwolf 3D	3D Printers	3Delivers	2.00%					
Anthro	Tablet, Laptop, Netbook and eReader Storage, Fixed	PCMG, Inc. d/b/a PCM Gov., Inc.	35.00%					
Anthro	Tablet, Laptop, Netbook and eReader Storage, Mobile	PCMG, Inc. d/b/a PCM Gov., Inc.	35.00%					
APC	Cables, Other than Ethernet (i.e. HDMI, Keyboard, etc.) (i.e. HDMI, Keyboard, etc.)	CDW Government, Inc.	35.00%					
ArcMail	Email & Message Archiving Products	NO AWARD						
AV Rover	Portable Presentation System	Presentation Concepts Corp	24.00%	15.00%	15.00%			25.00%
Aver	Document Cameras	CDW Government, Inc.	30.00%					
Aver	Technology Carts and Lockers	CDW Government, Inc.	28.00%					
Avermedia - Averkey	Scan Converter	Troxell Communications, Inc.	20.00%					
Belkin	Cables, Other than Ethernet (i.e. HDMI, Keyboard, etc.)	CDW Government, Inc.	26.00%					
Belkin	Tablet, Laptop, Netbook and eReader Storage, Fixed	CDW Government, Inc.	25.00%					
Belkin	Tablet, Laptop, Netbook and eReader Storage, Mobile	CDW Government, Inc.	25.00%					

<b>Manufacturer</b>	<b>Product Group</b>	<b>Awarded Vendor</b>	<b>Product Discount</b>	<b>Discount on</b>	<b>Discount on</b>	<b>Discount on</b>	<b>Discount on</b>	<b>Discount on</b>	
				<b>on</b>	<b>Maintenance</b>	<b>Maintenance</b>	<b>Renewal</b>	<b>Support</b>	<b>Professional Services</b>
Ben Q	Projector	Camcor, Inc.	34.00%						
Ben Q	Projector, Replacement Lamp	Camcor, Inc.	15.00%						
Best-Rite / Mooreco	White Boards	Atlaz International Ltd	40.50%						
Birdbrain Technologies	Hummingbird Robotic Kits	iDesign Solutions	10.00%						
Black Box	Cables, Other than Ethernet (i.e. HDMI, Keyboard, etc.)	Troxell Communications, Inc.	40.00%						
Black Box	Technology Carts and Lockers	Troxell Communications, Inc.	30.00%						
Bretford	Tablet, Laptop, Netbook and eReader Storage, Fixed	CDW Government, Inc.	44.00%						
Bretford	Tablet, Laptop, Netbook and eReader Storage, Mobile	CDW Government, Inc.	44.00%						
ByteSpeed	Desktop Computers	NO AWARD							
C2G (formerly Cables-to-Go)	Cables, Other than Ethernet (i.e. HDMI, Keyboard, etc.)	PCMG, Inc. d/b/a PCM Gov., Inc.	43.00%						
Califone	Head Phones with Microphone	Video Hi-Tech Corp d/b/a Adwar Video	43.00%						
Canon	Camcorder	Troxell Communications, Inc.	15.01%						
Canon	Digital Camera	Troxell Communications, Inc.	15.01%						

<b>Manufacturer</b>	<b>Product Group</b>	<b>Awarded Vendor</b>	<b>Product Discount</b>	<b>Discount on</b>	<b>Discount on</b>	<b>Discount on</b>	<b>Discount on</b>	<b>Discount on</b>
				<b>on</b>	<b>Maintenance</b>	<b>Maintenance</b>	<b>Renewal</b>	<b>Support</b>
								<b>Professional Services</b>
Canon	Printer, Desktop	Troxell Communications, Inc.	5.00%					
Canon	Printer, Desktop, Cartridges	Troxell Communications, Inc.	5.00%					
Canon	Printer, Large Format	Troxell Communications, Inc.	5.00%					
Canon	Printer, Large Format, Cartridges and Print Heads	Troxell Communications, Inc.	5.00%					
Canon	Printer, Workgroup	Troxell Communications, Inc.	5.00%					
Canon	Printer, Workgroup, Cartridges	Troxell Communications, Inc.	5.00%					
Canon	Projector	Troxell Communications, Inc.	22.00%					
Canon	Projector, Replacement Lamp	Troxell Communications, Inc.	5.00%					
Canon	Scanner	Troxell Communications, Inc.	5.00%					
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Chief	Projector Mounts	Troxell Communications, Inc.	48.00%					
Chief	Whiteboard Mounts	Troxell Communications, Inc.	48.00%					
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Crucial	Memory	PCMG, Inc. d/b/a PCM Gov., Inc.	5.00%					
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Da-Lite	White Boards	Video Hi-Tech Corp d/b/a Adwar Video	32.00%					
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Datamation	Security Cables-Notebook, Monitor, Internal Components, Mouse and Keyboard	PCMG, Inc. d/b/a PCM Gov., Inc.	27.00%					

<b>Manufacturer</b>	<b>Product Group</b>	<b>Awarded Vendor</b>	<b>Product Discount</b>	<b>Discount on</b>	<b>Discount on</b>	<b>Discount on</b>	<b>Discount on</b>	<b>Discount on</b>	
				<b>on</b>	<b>Maintenance</b>	<b>Maintenance</b>	<b>Renewal</b>	<b>Support</b>	<b>Professional Services</b>
Datamation	Tablet, Laptop, Netbook and eReader Storage, Fixed	PCMG, Inc. d/b/a PCM Gov., Inc.	27.00%						
Datamation	Tablet, Laptop, Netbook and eReader Storage, Mobile	PCMG, Inc. d/b/a PCM Gov., Inc.	27.00%						
Dell	Printer, Desktop (InkJet)	CDW Government, Inc.	6.00%						
Dell	Printer, Desktop (all others)	Atlaz International Ltd	7.50%						
Dell	Printer, Desktop, Cartridges	Atlaz International Ltd	5.50%						
Dell	Printer, Large Format	CDW Government, Inc.	6.00%						
Dell	Printer, Large Format, Cartridges and Print Heads	CDW Government, Inc.	4.00%						
Dell	Printer, Workgroup	CDW Government, Inc.	6.00%						
Dell	Printer, Workgroup, Cartridges	Atlaz International Ltd	5.00%						
Dell	Projector	Atlaz International Ltd	10.50%						
Dell	Projector, Replacement Lamp	Atlaz International Ltd	10.50%						
Earthlink	Email & Message Archiving Products	NO AWARD							
Edge Tech Corp.	Memory	CDW Government, Inc.	40.00%						
Edge Tech Corp.	USB Mini Drives (with Lanyard)	CDW Government, Inc.	40.00%						
eduGear	MobiLAB Carts	CDI Computer Dealers	10.00%						

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				<b>on</b>	<b>Maintenance</b>	<b>Maintenance</b>	<b>Renewal</b>	<b>Support</b>
								<b>Professional Services</b>
EIKI	Projector	Video Hi-Tech Corp d/b/a Adwar Video	46.00%					
EIKI	Projector, Replacement Lamp	Video Hi-Tech Corp d/b/a Adwar Video	62.00%					
eInstruction	Classroom Response System	NO AWARD						
Epson	Printer, Desktop (InkJet)	Synergy Global Solutions	19.23%					
Epson	Printer, Desktop (all others)	Synergy Global Solutions	19.23%					
Epson	Printer, Desktop, Cartridges	Synergy Global Solutions	19.23%					
Epson	Printer, Large Format	Synergy Global Solutions	19.23%					
Epson	Printer, Large Format, Cartridges and Print Heads	Synergy Global Solutions	19.23%					
Epson	Printer, Workgroup	Synergy Global Solutions	19.23%					
Epson	Printer, Workgroup, Cartridges	Synergy Global Solutions	19.23%					
Epson	Projector	Video Hi-Tech Corp d/b/a Adwar Video	62.00%					
Epson	Projector, Lamp	Video Hi-Tech Corp d/b/a Adwar Video	52.00%					
Epson	Scanner	Synergy Global Solutions	19.23%					
Ergotron	All-In-One Lift Stand	PCMG, Inc. d/b/a PCM Gov., Inc.	36.00%					

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				<b>on</b>	<b>Maintenance</b>	<b>Maintenance</b>	<b>Renewal</b>	<b>Support</b>	<b>Professional Services</b>
Ergotron	Carts - Laptop, LCD, Mobile Workspace	PCMG, Inc. d/b/a PCM Gov., Inc.	36.00%						
Ergotron	Computer Stands - Sit/Stand Workstations	PCMG, Inc. d/b/a PCM Gov., Inc.	36.00%						
Ergotron	Monitor Stands - Neo Flex® Media Center	PCMG, Inc. d/b/a PCM Gov., Inc.	36.00%						
Ergotron	Tablet, Laptop, Netbook and eReader Storage, Fixed	PCMG, Inc. d/b/a PCM Gov., Inc.	36.00%						
Ergotron	Tablet, Laptop, Netbook and eReader Storage, Mobile	PCMG, Inc. d/b/a PCM Gov., Inc.	36.00%						
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Fujitsu	Desktop Scanners	Atlaz International Ltd	14.60%						
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Hamilton Buhl	Headphones, Carts, Projectors, Listening Centers, Media Players, Cameras, Cables	CDI Computer Dealers	30.00%						
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Hewlett Packard	Cables, Other than Ethernet (i.e. HDMI, Keyboard, etc.)	Synergy Global Solutions	16.20%	0.00%	0.00%	0.00%	0.00%	0.00%	5.00%
Hewlett Packard	Internal SSD Drives	Synergy Global Solutions	16.20%	1.00%	1.00%	1.00%	1.00%	1.00%	5.00%
Hewlett Packard	Memory	Synergy Global Solutions	16.20%	1.00%	1.00%	1.00%	1.00%	1.00%	5.00%
Hewlett Packard	PDA Units	Synergy Global Solutions	6.00%	1.00%	1.00%	1.00%	1.00%	1.00%	5.00%
Hewlett Packard	Printer, 3D	Synergy Global Solutions	5.00%	1.00%	1.00%	1.00%	1.00%	1.00%	5.00%
Hewlett Packard	Printer, 3D, Supplies	Synergy Global Solutions	5.00%	1.00%	1.00%	1.00%	1.00%	1.00%	5.00%
Hewlett Packard	Printer, Desktop	CDW Government, Inc.	29.20%						

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Hewlett Packard	Printer, Desktop, Cartridges	CDW Government, Inc.	36.50%					
Hewlett Packard	Printer, Large Format	Synergy Global Solutions	29.20%	1.00%	1.00%	1.00%	1.00%	5.00%
Hewlett Packard	Printer, Large Format, Cartridges and Print Heads	CDW Government, Inc.	36.50%					
Hewlett Packard	Printer, Pagewide Color Printer and MFP	Synergy Global Solutions	29.20%	1.00%	1.00%	1.00%	1.00%	5.00%
Hewlett Packard	Printer, Pagewide Color Supplies	Atlaz International Ltd	36.50%					
Hewlett Packard	Printer, Workgroup	PCMG, Inc. d/b/a PCM Gov., Inc.	30.00%	16.00%	16.00%	16.00%	16.00%	16.00%
Hewlett Packard	Printer, Workgroup, Cartridges	Synergy Global Solutions	41.20%	0.00%	0.00%	0.00%	0.00%	0.00%
Hewlett Packard	Scanner	PCMG, Inc. d/b/a PCM Gov., Inc.	31.00%	21.00%	21.00%	21.00%	21.00%	21.00%
Hewlett Packard	Storage Media	Synergy Global Solutions	16.20%	0.00%	0.00%	0.00%	0.00%	0.00%
Hewlett Packard	Tablet, Laptop, Netbook and eReader Storage, Fixed	Synergy Global Solutions	18.50%	0.00%	0.00%	0.00%	0.00%	5.00%
Hewlett Packard	Tablet, Laptop, Netbook and eReader Storage, Mobile	Synergy Global Solutions	18.50%	0.00%	0.00%	0.00%	0.00%	5.00%
Hewlett Packard	USB DVD	Synergy Global Solutions	16.50%	1.00%	1.00%	1.00%	1.00%	5.00%
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Hitachi	Projector	Troxell Communications, Inc.	62.25%					
Hitachi	Projector, Replacement Lamp	Troxell Communications, Inc.	5.00%					
Hitachi	White Board Technology	Troxell Communications, Inc.	32.00%					
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Manufacturer	Product Group	Awarded Vendor	Product Discount	Discount on	Discount on Maintenance	Discount on Maintenance Renewal	Discount on Support	Discount on Professional Services
Honeywell	Hand Held Scanner	Atlaz International Ltd	38.00%					
Honeywell	Hand Held Scanner, Wireless	Atlaz International Ltd	38.00%					
IBM	Memory	NO AWARD						
Imation	USB Mini Drives	Synergy Global Solutions	10.20%	1.00%	1.00%	1.00%	1.00%	5.00%
Infocus	Mondopad	Troxell Communications, Inc.	47.25%					
Infocus	Projector	CDW Government, Inc.	50.00%					
Infocus	Projector, Replacement Lamp	Video Hi-Tech Corp d/b/a Adwar Video	52.00%					
Interwrite	Portable White Boards	NO AWARD						
JVC	Camcorder	Troxell Communications, Inc.	5.01%					
JVC	DVD Player	Troxell Communications, Inc.	5.01%					
K.O.H.	Rail and Bracket Kits for Whiteboards / Interactive Boards	KOH Design, Inc.	40.00%					
Kinderlab Robotics, Inc.	KIBO Accessories - Including: programming blocks, modules, parameters, teaching materials, batteries	KinderLab Robotics	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Kinderlab Robotics, Inc.	KIBO Robots	KinderLab Robotics	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%

Manufacturer	Product Group	Awarded Vendor	Product Discount	Discount on	Discount on Maintenance	Discount on Maintenance Renewal	Discount on Support	Discount on Professional Services
Kingston	Memory	CDW Government, Inc.	35.00%					
Kingston	USB Mini Drives	CDW Government, Inc.	35.00%					
Kodak	Digital Camera	Atlaz International Ltd	20.50%					
LearnPad	Tablet	NO AWARD						
Lego Education	Mindstorms EV3 CORE Set (Robot)	NO AWARD						
Lego Education	Mindstorms, Lego Accessories - Including: Add-on kits	NO AWARD						
Lenovo	Memory	Atlaz International Ltd	14.00%					
Lenovo	USB DVD	Atlaz International Ltd	14.00%					
Lenovo	USB Mini Drives	Synergy Global Solutions	13.00%	1.00%	1.00%	1.00%	1.00%	5.00%
Lexmark	Printer, Desktop	CDW Government, Inc.	35.00%	5.00%	5.00%	5.00%	5.00%	5.00%
Lexmark	Printer, Desktop, Cartridges	CDW Government, Inc.	35.00%	5.00%	5.00%	5.00%	5.00%	5.00%
Lexmark	Printer, Large Format	CDW Government, Inc.	29.00%	5.00%	5.00%	5.00%	5.00%	5.00%
Lexmark	Printer, Large Format, Cartridges and Print Heads	CDW Government, Inc.	35.00%	5.00%	5.00%	5.00%	5.00%	5.00%
Lexmark	Scanner	Synergy Global Solutions	25.20%	1.00%	1.00%	1.00%	1.00%	5.00%

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				<b>on</b>	<b>Maintenance</b>	<b>Maintenance</b>	<b>Renewal</b>	<b>Support</b>	<b>Professional Services</b>
Lightspeed Systems	Content Filtering Hardware and Related Software Application	CDW Government, Inc.	15.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%
Lightspeed Systems	Windows Management Bundles	CDW Government, Inc.	15.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%
Logitech	Headphones, ClearChat Comfort, USB	CDW Government, Inc.	20.00%						
Logitech	Headphones, with Microphone	CDW Government, Inc.	20.00%						
Logitech	Webcam	CDW Government, Inc.	20.00%						
Logitech	Webcam Pro 9000	CDW Government, Inc.	20.00%						
Logitech	Wired Keyboard for iPad with Lightning Connector	CDW Government, Inc.	20.00%						
Luidia/Ebeam	White Board Technology	Troxell Communications, Inc.	17.25%						
M3D	3D Printer Filament Spools	3Delivers	6.00%						
M3D	3D Printers	3Delivers	6.00%						
Makerbot	Printer, Replicator 3D	Troxell Communications, Inc.	14.25%						
Makerbot	Printer, Replicator 3D, Filament Spools	WB Mason Co., Inc.	10.00%						
Microsemi	Power Over Ethernet (PoE) Systems	NO AWARD							

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				<b>on</b>	<b>Maintenance</b>	<b>Maintenance</b>	<b>Renewal</b>	<b>Support</b>	<b>Professional Services</b>
Mimio	Portable White Board Technology	PC University Distributors, Inc	25.00%						
Mitsubishi	Projector, Desktop	NO AWARD							
Mitsubishi	Projector, Desktop, Replacement Lamp	NO AWARD							
Mitsubishi	Projector, Portable	NO AWARD							
Mitsubishi	Projector, Portable, Replacement Lamp	NO AWARD							
Ncomputing	Computer Sharing Hardware and Related Software Application	Troxell Communications, Inc.	24.00%						
NEC	Projector	Video Hi-Tech Corp d/b/a Adwar Video	49.00%						
NEC	Projector, Replacement Lamp	Video Hi-Tech Corp d/b/a Adwar Video	52.00%						
Nikon	Digital Camera	Troxell Communications, Inc.	0.00%						
Okidata	Printer, Desktop , LED Color	Synergy Global Solutions	12.00%	0.00%	0.00%	0.00%	0.00%	0.00%	5.00%
Okidata	Printer, Desktop, LED Color, Cartridges	Synergy Global Solutions	21.00%	0.00%	0.00%	0.00%	0.00%	0.00%	5.00%
Okidata	Printer, Desktop, LED Mono	Synergy Global Solutions	12.00%	0.00%	0.00%	0.00%	0.00%	0.00%	5.00%
Okidata	Printer, Desktop, LED Mono, Cartridges	Synergy Global Solutions	21.00%	0.00%	0.00%	0.00%	0.00%	0.00%	5.00%

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				<b>on</b>	<b>Maintenance</b>	<b>Maintenance</b>	<b>Renewal</b>	<b>Support</b>
								<b>Professional Services</b>
Okidata	Printer, Desktop, Pacemark	Atlaz International Ltd	15.10%					
Okidata	Printer, Desktop, Pacemark, Cartridges	Atlaz International Ltd	24.50%					
Okidata	Printer, Large Format	Synergy Global Solutions	12.00%	0.00%	0.00%	0.00%	0.00%	5.00%
Okidata	Printer, Large Format, Cartridges and Print Heads	Synergy Global Solutions	21.00%	0.00%	0.00%	0.00%	0.00%	5.00%
Okidata	Printer, Workgroup	Synergy Global Solutions	12.00%	0.00%	0.00%	0.00%	0.00%	5.00%
Okidata	Printer, Workgroup, Cartridges	Synergy Global Solutions	21.00%	0.00%	0.00%	0.00%	0.00%	5.00%
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Olympus	Digital Camera	Troxell Communications, Inc.	2.00%					
Olympus	Printer, Desktop	NO AWARD						
Olympus	Printer, Desktop, Cartridges	NO AWARD						
Olympus	Printer, Large Format	NO AWARD						
Olympus	Printer, Large Format, Cartridges and Print Heads	NO AWARD						
Olympus	Printer, Workgroup	NO AWARD						
Olympus	Printer, Workgroup, Cartridges	NO AWARD						
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Onfinity	White Board Technology	Troxell Communications, Inc.	16.00%					
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Optoma	Projector	Video Hi-Tech Corp d/b/a Adwar Video	58.00%					
Optoma	Projector, Replacement Lamp	Camcor, Inc.	26.00%					

Manufacturer	Product Group	Awarded Vendor	Product Discount	Discount on	Discount on Maintenance	Discount on Maintenance Renewal	Discount on Support	Discount on Professional Services
Otterbox	Phone and Tablet Cases	Atlas International Ltd	41.50%					
Panasonic	Camcorder	Video Hi-Tech Corp d/b/a Adwar Video	22.00%					
Panasonic	Headphones	Troxell Communications, Inc.	12.00%					
Panasonic	Projector	Troxell Communications, Inc.	51.25%					
Panasonic	Projector, Replacement Lamp	Video Hi-Tech Corp d/b/a Adwar Video	55.00%					
Parrot	Drone Accessories, Including: Spare parts, Batteries	NO AWARD						
Parrot	Drones/Minidrones Robots	NO AWARD						
Peerless	AV Projector Mount	Troxell Communications, Inc.	53.00%					
Phoenix Audio	Speakerphone	NO AWARD						
Polyvision	Interactive White Board	CDW Government, Inc.	40.00%					
PrintrBot	3D Printer Filament Spools	NO AWARD						
PrintrBot	3D Printers	NO AWARD						
Privacy Vault	Email & Message Archiving Products	NO AWARD						
Promethean	Classroom Response Systems	CDW Government, Inc.	34.50%					

<b>Manufacturer</b>	<b>Product Group</b>	<b>Awarded Vendor</b>	<b>Product Discount</b>	<b>Discount on</b>	<b>Discount on</b>	<b>Discount on</b>	<b>Discount on</b>	<b>Discount on</b>
				<b>on</b>	<b>Maintenance</b>	<b>Maintenance</b>	<b>Renewal</b>	<b>Support</b>
								<b>Professional Services</b>
Promethean	White Board Technology	CDW Government, Inc.	34.50%					
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Qomo	Classroom Response System & White Boards	Touch Boards	14.00%					
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Qwizdom	Classroom Response System	Troxell Communications, Inc.	13.50%					
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Rad Data Communications	Hardware Products	NO AWARD						
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Renaissance Learning (2Know)	Classroom Response System	NO AWARD						
.....								
Revolve Robotics	Kubi Accessories - Including: Speakers, Speakerphones, Batteries & Integration Products	NO AWARD						
.....								
Revolve Robotics	Kubi Telepresence Robot	NO AWARD						
.....								
Ricoh	Interactive White Board	Ricoh	10.00%	5.00%	5.00%	5.00%	5.00%	
Ricoh	Printer, Large Format	Ricoh	10.00%	5.00%	5.00%	5.00%	5.00%	
Ricoh	Printer, Large Format, Cartridges and Print Heads	Ricoh	10.00%					
Ricoh	Projection Systems	Ricoh	8.00%					
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Rubbermaid	Tablet, Laptop, Netbook and eReader Storage, Fixed	Synergy Global Solutions	2.00%					

<b>Manufacturer</b>	<b>Product Group</b>	<b>Awarded Vendor</b>	<b>Product Discount</b>	<b>Discount on</b>	<b>Discount on</b>	<b>Discount on</b>	<b>Discount on</b>	<b>Discount on</b>
				<b>on</b>	<b>Maintenance</b>	<b>Maintenance</b>	<b>Renewal</b>	<b>Support</b>
								<b>Professional Services</b>
Rubbermaid	Tablet, Laptop, Netbook and eReader Storage, Mobile	Synergy Global Solutions	2.00%					
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Samsung	Camcorder	Troxell Communications, Inc.	10.00%					
Samsung	Digital Camera	Troxell Communications, Inc.	10.00%					
Samsung	LED TV/Monitor	CDW Government, Inc.	29.00%					
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SanDisk	USB Mini Drives	Troxell Communications, Inc.	1.00%					
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Sharp	Digital Display Products	Video Hi-Tech Corp d/b/a Adwar Video	25.00%					
Sharp	Projector	Video Hi-Tech Corp d/b/a Adwar Video	15.00%					
Sharp	Projector, Replacement Lamp	PC University Distributors, Inc	15.00%					
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Smart Technologies	Classroom Response System	NO AWARD						
Smart Technologies	Document Camera	Tequipment, Inc.	17.00%					
Smart Technologies	Extended Warranties	Tequipment, Inc.	5.00%					
Smart Technologies	Installation	Tequipment, Inc.	34.00%					
Smart Technologies	SMART Accessories	Tequipment, Inc.	5.00%					
Smart Technologies	SMART Board Interactive Flat Display	Tequipment, Inc.	28.00%					
Smart Technologies	SMART Kapp IQ UGK-KAPPIQ-AM3-	Tequipment, Inc.	38.00%					



<b>Manufacturer</b>	<b>Product Group</b>	<b>Awarded Vendor</b>	<b>Product Discount</b>	<b>Discount on</b>	<b>Discount on</b>	<b>Discount on</b>	<b>Discount on</b>	<b>Discount on</b>	
				<b>on</b>	<b>Maintenance</b>	<b>Maintenance</b>	<b>Renewal</b>	<b>Support</b>	<b>Professional Services</b>
Smart Technologies	SMART Mobile Floor Stand FS-UX	Tequipment, Inc.	5.00%						
Smart Technologies	SMART Table ST442i-SMART	Tequipment, Inc.	17.00%						
Smart Technologies	White Board, Non-Portable	Tequipment, Inc.	35.00%						
Smart Technologies	White Board, Portable	Tequipment, Inc.	35.00%						
SONY	Camcorder	Troxell Communications, Inc.	5.00%						
SONY	Digital Camera	Troxell Communications, Inc.	5.00%						
SONY	DVD Player	Creative Conversions, Inc.	25.00%						
SONY	DVD Player	Creative Conversions, Inc.	25.00%						
SONY	Projector	Troxell Communications, Inc.	39.00%						
SONY	Projector, Replacement Lamp	Video Hi-Tech Corp d/b/a Adwar Video	52.00%						
Sphero Inc.	Sphero Accessories, Including: Accessory Packs, Batteries, Chariot, Terrain Park, Covers, Ramps	iDesign Solutions	10.00%						
Sphero Inc.	Sphero SPRK/SPRK+ Robots	iDesign Solutions	10.00%						
Startech	Cables, Other than Ethernet (i.e. HDMI, Keyboard, etc.)	PCMG, Inc. d/b/a PCM Gov., Inc.	43.00%						
TAPit	TAPit Touch Accessible Platform	Westminster Technologies, Inc.	18.00%						

<b>Manufacturer</b>	<b>Product Group</b>	<b>Awarded Vendor</b>	<b>Product Discount</b>	<b>Discount on</b>	<b>Discount on</b>	<b>Discount on</b>	<b>Discount on</b>	<b>Discount on</b>	
				<b>on</b>	<b>Maintenance</b>	<b>Maintenance</b>	<b>Renewal</b>	<b>Support</b>	<b>Professional Services</b>
Targus	Cables, Other than Ethernet (i.e. HDMI, Keyboard, etc.)	Synergy Global Solutions	25.00%	0.00%	0.00%	0.00%	0.00%	0.00%	5.00%
Teq	Projectors	Tequipment, Inc.	45.00%						
Texas Instrument	Graphing Calculators	Atlaz International Ltd	16.75%						
Toshiba	Projector	PC University Distributors, Inc	5.00%						
Toshiba	Projector, Replacement Lamp	PC University Distributors, Inc	5.00%						
TouchIt Technologies	Flat Panel Display - Non-Touch	3Delivers	9.00%						
TouchIt Technologies	Flat Panel Display - Touchscreen	3Delivers	9.00%						
Tripp Lite	Cables, Other than Ethernet (i.e. HDMI, Keyboard, etc.)	CDW Government, Inc.	35.00%						
Triumph Boards	Classroom Response System	Presentation Concepts Corp	26.50%	15.00%	15.00%				25.00%
Triumph Boards	Document Camera	Presentation Concepts Corp	26.50%	15.00%	15.00%				25.00%
Triumph Boards	Whiteboard, Non-Portable. Includes Projector	Presentation Concepts Corp	26.50%	15.00%	15.00%				25.00%
Triumph Boards	Whiteboard, Portable. Includes Projector	Presentation Concepts Corp	26.50%	15.00%	15.00%				25.00%
uPrint	Printer, 3D	iDesign Solutions	10.00%						
uPrint	Printer, 3D, Filament Spools	iDesign Solutions	10.00%						

Manufacturer	Product Group	Awarded Vendor	Product Discount	Discount on	Discount on Maintenance	Discount on Maintenance Renewal	Discount on Support	Discount on Professional Services
Viking	Memory	NO AWARD						
Vivitek	Projector	Video Hi-Tech Corp d/b/a Adwar Video	43.00%					
Wonder Workshop Inc.	Dash & Dot Accessories - Including: Launchers, Building Brick Connectors, Xylophone, Accessory Packs, Batteries	iDesign Solutions	10.00%					
Wonder Workshop Inc.	Dash & Dot Robots	iDesign Solutions	10.00%					
Xerox	Printer, Desktop	Synergy Global Solutions	18.00%	0.00%	0.00%	0.00%	0.00%	5.00%
Xerox	Printer, Desktop, Cartridges	Atlaz International Ltd	19.50%					
Xerox	Printer, Large Format	Synergy Global Solutions	18.00%	0.00%	0.00%	0.00%	0.00%	5.00%
Xerox	Printer, Large Format, Cartridges and Print Heads	Atlaz International Ltd	19.50%					
Xerox	Printer, Workgroup	Synergy Global Solutions	18.00%	0.00%	0.00%	0.00%	0.00%	5.00%
Xerox	Printer, Workgroup, Cartridges	Atlaz International Ltd	19.50%					

Manufacturer	Product Group	Awarded Vendor	Product Discount	Discount on	Discount on Maintenance	Discount on Maintenance Renewal	Discount on Support	Discount on Professional Services
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## Alternate Awards

Manufacturer	Product Group	Awarded Vendor	Product Discount	Discount on Installatio	Discount on Maintenanc	Discount on Maintenance Renewal	Discount on Support	Discount on Professiona Services
Casio	Accessories	Presentation Concepts Corp	28.00%	24.00%	15.00%			25.00%
Casio	Projectors	Troxell Communications, Inc.	38.00%					
Dremel	Printer, Replicator 3D	CDI Computer Dealers	1.00%					
Dremel	Printer, Replicator 3D Filament Spools	CDI Computer Dealers	1.00%					
Elmo	Document Cameras	Video Hi-Tech Corp d/b/a Adwar Video	20.00%					
FrontRow	Accessories (Traiing and Consulting not included)	Presentation Concepts Corp	2.30%	24.00%	15.00%			25.00%
FrontRow	Classroom Audio Systems	Presentation Concepts Corp	2.30%	24.00%	15.00%			25.00%
Infocus	Jtouch	CDW Government, Inc.	32.00%					
Lumens	Document Cameras	Troxell Communications, Inc.	20.00%					
Max Interactive	Cases	Troxell Communications, Inc.	5.00%					
Modular Robotics	Robotics Constructions Kits, Cubelets and MOSS	Modular Robotics	0.00%					

Manufacturer	Product Group	Awarded Vendor	Product Discount	Discount on	Discount on Maintenance	Discount on Maintenance Renewal	Discount on Support	Discount on Professional Services
Newline	Collaboration Systems	Presentation Concepts Corp	60.00%	24.00%	15.00%			25.00%
Newline	Interactive Flat Panel Displays	Presentation Concepts Corp	66.00%	24.00%	15.00%			25.00%
Newline	Onboard PC Modules	Presentation Concepts Corp	64.00%	24.00%	15.00%			25.00%
Newline	TruCase Wireless Presentation Systems	Presentation Concepts Corp	66.00%	24.00%	15.00%			25.00%
Newline	Wall Mount and Mobile Stand	Presentation Concepts Corp	75.00%	24.00%	15.00%			25.00%
Polyvision	Jtouch Accessories	CDW Government, Inc.	10.00%					
PrintSpace3D	3D Printer Filament Spools	3Delivers	2.00%					
PrintSpace3D	3D Printers	3Delivers	2.00%					
Promethean	Everything but Classroom Response Systems and Whiteboard Technology	CDW Government, Inc.	10.00%					
Prowise	Interactive Flat Panel Display	Presentation Concepts Corp	22.00%	24.00%	15.00%			25.00%
Prowise	Interactive Flat Panel Display Bundles	Presentation Concepts Corp	25.00%	24.00%	15.00%			25.00%
Prowise	Mounting Equipment and Lift Systems	Presentation Concepts Corp	30.00%	24.00%	15.00%			25.00%
Triumph	Interactive Flat Panel Display Mounting Hardware	Presentation Concepts Corp	24.00%	24.00%	15.00%			25.00%
Triumph	Interactive Flat Panel Displays - 65", 70" and 84"	Troxell Communications, Inc.	26.00%					
Triumph	Interactive Flat Panel Displays - other than 65", 70" or 84"	Presentation Concepts Corp	26.00%	24.00%	15.00%			25.00%
Triumph	Onboard PC Modules	Presentation Concepts Corp	15.00%	24.00%	15.00%			25.00%

Manufacturer	Product Group	Awarded Vendor	Product Discount	Discount on	Discount on Maintenance	Discount on Maintenance Renewal	Discount on Support	Discount on Professional Services
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## Vendor Notes

Vendor	Exclusions / Comments
FireFly Computers	For Ncomputing - 38% discount on L300; 12% on ViewSonic equivalent
PC University Distributors, Inc	Shipping charges apply to orders requiring a liftgate
Tequipment, Inc.	Bidding on TEQ-X2541WN, ZW2505, ZX2505 an TEQ-ZX3505 only
Troxell Communications, Inc.	5% Discount on Accessories for some items bid; \$125 per man hour Installation for all categories on bid. Triumph Flat Panels, bidding on 65", 70" and 84"
Video Hi-Tech Corp d/b/a Adwar Video	Panasonic Camcorder - PRO only; SONY Projector - Commercial only