

Award Summary

STATEWIDE REGIONAL INFORMATION CENTERS (RICs)

Computers, Storage Systems, Accessories and Replacement Parts, RFB-217-48

Bid Opening - February 16, 2017, 1:30 P.M.

Bid Contract Period - April 1, 2017 to March 31, 2018

Awarded Vendor	Number of Items Won
Annese & Associates Inc	7
Arrow Electronics (Formerly Seneca Data Distributors, Inc)	7
Atlaz International Ltd	6
ByteSpeed LLC	3
CDI Computer Dealers	3
CDW Government, LLC	37
ComSource, Inc.	3
ePlus Technology Inc	8
FireFly Computers	2
Microsoft - Buffalo	1
Microsoft - Syracuse	3
NO AWARD	2
REABAH, Inc., d/b/a Networking Technologies	9
Sirius Computer Solutions, Inc.	20
Synergy Global Solutions	11
Troxell Communications	13

Item #	Manufacturer	Product Group	Awarded Vendor	Product Discount %	Discount on Accessories %	Discount on Installation %	Discount on Maintenance %	Discount on Maintenance Renewal %	Discount on Support %	Discount on Professional Services %
1	Acer Corporation	Chromebook	CDW Government, LLC	8.30	5.00	2.00	2.00		2.00	5.00
2	Acer Corporation	Chromebook with Management Software	CDW Government, LLC	9.40	5.00	2.00	2.00		2.00	5.00
3	Acer Corporation	Computer Monitors (Only)	Troxell Communications	8.90	2.00	5.00				2.00
4	Acer Corporation	Desktop Computer with Monitor	Troxell Communications	8.90	2.00	5.00				2.00
5	Acer Corporation	Notebook / Laptop	CDW Government, LLC	8.80	2.00	2.00	2.00		2.00	5.00
6	Acer Corporation	Replacement Parts	Troxell Communications	3.00	2.00	5.00				2.00

Item #	Manufacturer	Product Group	Awarded Vendor	Product Discount %	Discount on Accessories %	Discount on Installation %	Discount on Maintenance %	Discount on Maintenance Renewal %	Discount on Support %	Discount on Professional Services %
7	Acer Corporation	Tablet Computers	CDW Government, LLC	8.80	2.00	2.00	2.00		2.00	5.00
8	Arrow (Formerly Seneca Data Distributor)	Computer Monitors (Only)	Arrow Electronics (Formerly Seneca Data Distributors, Inc)	10.00	0.00					
9	Arrow (Formerly Seneca Data Distributor)	Desktop Computer with Monitor	Arrow Electronics (Formerly Seneca Data Distributors, Inc)	10.00	10.00					
10	Arrow (Formerly Seneca Data Distributor)	Desktop Sharing Hardware and Software	Arrow Electronics (Formerly Seneca Data Distributors, Inc)	0.00	0.00					
11	Arrow (Formerly Seneca Data Distributor)	Direct Attached Storage (DAS) RAID	Arrow Electronics (Formerly Seneca Data Distributors, Inc)	0.00	0.00					
12	Arrow (Formerly Seneca Data Distributor)	Hard Drives (3rd Party)	Arrow Electronics (Formerly Seneca Data Distributors, Inc)	10.00	0.00					
13	Arrow (Formerly Seneca Data Distributor)	Network Servers	Arrow Electronics (Formerly Seneca Data Distributors, Inc)	0.00	0.00					
14	Arrow (Formerly Seneca Data Distributor)	Replacement Parts	Arrow Electronics (Formerly Seneca Data Distributors, Inc)	10.00	0.00					
15	ASUS	Chromebook	Troxell Communications	5.00	5.00	2.00				2.00
16	ASUS	Chromebook with Management Software	Troxell Communications	5.00	5.00	2.00				2.00
17	ASUS	Computer Monitors (Only)	Atlaz International Ltd	5.20	5.20					
18	ASUS	Notebook / Laptop	Troxell Communications	4.00	5.00	2.00				2.00

Item #	Manufacturer	Product Group	Awarded Vendor	Product Discount %	Discount on Accessories %	Discount on Installation %	Discount on Maintenance %	Discount on Maintenance Renewal %	Discount on Support %	Discount on Professional Services %
19	ASUS	Tablet Computers	Troxell Communications	6.00	5.00	2.00				2.00
20	BAK USA	360° Laptop (Student use)	Microsoft - Buffalo	3.00						
21	ByteSpeed	Desktop Computers	ByteSpeed LLC	25.00						
22	ByteSpeed	Network Servers	ByteSpeed LLC	25.00						
23	ByteSpeed	Notebook / Laptop	ByteSpeed LLC	25.00						
24	Cisco	Network Servers	CDW Government, LLC	57.60	50.00	10.00	30.00	30.00	30.00	10.00
25	Dell	Chromebook	CDW Government, LLC	38.30	8.00	2.00	2.00	2.00	8.00	5.00
26	Dell	Chromebook with Management Software	CDW Government, LLC	38.30	5.00	5.00	5.00	5.00	8.00	5.00
27	Dell	Computer Monitors (Only)	CDW Government, LLC	25.50	2.00	2.00			2.00	5.00
28	Dell	Desktop Computer with Monitor	ePlus Technology Inc	39.00	22.00	20.00	17.50	17.50	20.00	20.00
29	Dell	Desktop Sharing Hardware and Software	Troxell Communications	20.00	2.00	2.00				2.00
30	Dell	Direct Attached Storage (DAS) RAID	ePlus Technology Inc	44.00	13.00	20.00	17.50	17.50	20.00	20.00
31	Dell	Hard Drives (3rd Party)	Troxell Communications	21.50	2.00	2.00				2.00
32	Dell	Network Attached Storage Systems (NAS)	ePlus Technology Inc	44.00	13.00	20.00	17.50	17.50	20.00	20.00
33	Dell	Network Server Backup Systems	CDW Government, LLC	42.10	2.00	2.00	2.00	15.00	2.00	5.00

Item #	Manufacturer	Product Group	Awarded Vendor	Product Discount %	Discount on Accessories %	Discount on Installation %	Discount on Maintenance %	Discount on Maintenance Renewal %	Discount on Support %	Discount on Professional Services %
34	Dell	Network Server Backup Systems Media	CDW Government, LLC	35.00	2.00	2.00	2.00	2.00	3.00	5.00
35	Dell	Network Servers	ComSource, Inc.	42.00						
36	Dell	Notebook / Laptop	ePlus Technology Inc	41.00	23.00	20.00	17.50	17.50	20.00	20.00
37	Dell	Replacement Parts	ePlus Technology Inc	8.00						
38	Dell	Tablet Computers	CDW Government, LLC	37.50	2.00	2.00	2.00	2.00	2.00	5.00
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39	Dell (Equalogic)	Direct Attached Storage (DAS) RAID	CDW Government, LLC	42.10	10.00	2.00	14.00	2.00	5.00	5.00
40	Dell (Equalogic)	Hard Drives (3rd Party)	ComSource, Inc.	40.00						
41	Dell (Equalogic)	Network Attached Storage Systems (NAS)	CDW Government, LLC	42.10	10.00	5.00	14.00	2.00	5.00	5.00
42	Dell (Equalogic)	Network Server Backup Systems	CDW Government, LLC	42.10	10.00	5.00	14.00	2.00	5.00	5.00
43	Dell (Equalogic)	Network Server Backup Systems Media	ComSource, Inc.	40.00						
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44	eduGear	Ruggedized Chromebook	CDI Computer Dealers	0.00	0.00	0.00	0.00		0.00	
45	eduGear	Unobook 2 in 1 semi-rugged Tablet	CDI Computer Dealers	0.00	0.00	0.00	0.00		0.00	
46	eduGear	Unobook 2/ter 35	CDI Computer Dealers	0.00	0.00	0.00	0.00		0.00	
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47	ELO	Computer Monitors (Only)	Atlaz International Ltd	11.50	4.00					
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Item #	Manufacturer	Product Group	Awarded Vendor	Product Discount %	Discount on Accessories %	Discount on Installation %	Discount on Maintenance %	Discount on Maintenance Renewal %	Discount on Support %	Discount on Professional Services %
48	Google	Google Chrome Management Console for Chromebooks	Troxell Communications	21.90	1.00	5.00				2.00
49	Hewlett Packard	Chromebook	CDW Government, LLC	18.70	8.00	2.00	2.00	2.00	5.00	5.00
50	Hewlett Packard	Chromebook with Management Software	CDW Government, LLC	18.70	8.00	2.00	2.00	2.00	5.00	5.00
51	Hewlett Packard	Computer Monitors (Only)	CDW Government, LLC	39.20	8.00	2.00	2.00	2.00	2.00	2.00
52	Hewlett Packard	Desktop Computer with Monitor	Synergy Global Solutions	38.00	1.00	1.00	0.00	0.00	1.00	5.00
53	Hewlett Packard	Desktop Sharing Hardware and Software	Synergy Global Solutions	38.00	1.00	1.00	0.00	0.00	1.00	5.00
54	Hewlett Packard	Direct Attached Storage (DAS) RAID	REABAH, Inc., d/b/a Networking Technologies	42.50	5.00	5.00	5.00	5.00	5.00	
55	Hewlett Packard	Hard Drives (3rd Party)	REABAH, Inc., d/b/a Networking Technologies	40.00		5.00	5.00	5.00	5.00	
56	Hewlett Packard	Network Attached Storage Systems (NAS)	REABAH, Inc., d/b/a Networking Technologies	49.00	5.00	5.00	5.00	5.00	5.00	
57	Hewlett Packard	Network Server Backup Systems	REABAH, Inc., d/b/a Networking Technologies	54.00	5.00	5.00	5.00	5.00	5.00	
58	Hewlett Packard	Network Server Backup Systems Media	REABAH, Inc., d/b/a Networking Technologies	44.00		5.00	5.00	5.00	5.00	
59	Hewlett Packard	Network Servers	REABAH, Inc., d/b/a Networking Technologies	43.00	5.00	5.00	5.00	5.00	5.00	
60	Hewlett Packard	Notebook / Laptop	CDW Government, LLC	36.20	20.00	2.00	2.00	2.00	5.00	2.00
61	Hewlett Packard	Replacement Parts	CDW Government, LLC	11.00						

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62	Hewlett Packard	Tablet Computers	CDW Government, LLC	38.60	20.00	2.00	2.00	2.00	5.00	2.00
63	Hewlett Packard	Thin Client Hardware	CDW Government, LLC	31.40	15.00	2.00	2.00	2.00	5.00	2.00
64	Idealstor	Network Server Backup Systems	NO AWARD							
65	Idealstor	Storage - Removable Disk	NO AWARD							
66	Iron Key (Imation)	Storage - Removable Disk	Atlaz International Ltd	7.50	7.50					
67	Iron Key (Imation)	Storage - Tape	Synergy Global Solutions	7.00	1.00	1.00	0.00	0.00	1.00	5.00
68	Kodak	Scanner - i2600	Synergy Global Solutions	19.50	1.00	1.00	0.00	0.00	1.00	5.00
69	Lefthand (HP)	Direct Attached Storage (DAS) RAID	REABAH, Inc., d/b/a Networking Technologies	51.00	5.00	5.00	5.00	5.00	5.00	
70	Lefthand (HP)	Hard Drives (3rd Party)	REABAH, Inc., d/b/a Networking Technologies	45.00		5.00	5.00	5.00	5.00	
71	Lefthand (HP)	Network Server Backup Systems	REABAH, Inc., d/b/a Networking Technologies	51.00	5.00	5.00	5.00	5.00	5.00	
72	Lefthand (HP)	Network Server Backup Systems Media	CDW Government, LLC	38.50						
73	Lenovo	Chromebook	FireFly Computers	19.00	2.00		2.00	2.00	2.00	
74	Lenovo	Chromebook with Management Software	FireFly Computers	19.00	2.00		2.00	2.00	2.00	
75	Lenovo	Computer Monitors (Only)	Sirius Computer Solutions, Inc.	13.00	18.00	5.00	18.00	18.00	18.00	11.00

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76	Lenovo	Desktop Computer with Monitor	Sirius Computer Solutions, Inc.	26.00	18.00	5.00	18.00	18.00	18.00	11.00
77	Lenovo	Desktop Sharing Hardware and Software	Sirius Computer Solutions, Inc.	22.50	18.00	10.00	18.00	18.00	18.00	11.00
78	Lenovo	Direct Attached Storage (DAS) RAID	Sirius Computer Solutions, Inc.	32.00	32.00	11.00	25.50	11.50	11.00	11.00
79	Lenovo	Hard Drives (3rd Party)	Sirius Computer Solutions, Inc.	32.00	32.00	11.00	25.50	11.50	11.00	11.00
80	Lenovo	Network Attached Storage Systems (NAS)	Sirius Computer Solutions, Inc.	32.00	32.00	11.00	25.50	11.50	11.00	11.00
81	Lenovo	Network Server Backup Systems	Sirius Computer Solutions, Inc.	32.00	32.00	11.00	25.50	11.50	11.00	11.00
82	Lenovo	Network Server Backup Systems Media	Sirius Computer Solutions, Inc.	32.00	32.00	11.00	25.50	11.50	11.00	11.00
83	Lenovo	Network Servers	Sirius Computer Solutions, Inc.	32.00	32.00	11.00	25.50	11.50	11.00	11.00
84	Lenovo	Notebook / Laptop	Sirius Computer Solutions, Inc.	32.00	18.00	11.00	18.00	18.00	11.00	11.00
85	Lenovo	Replacement Parts	Sirius Computer Solutions, Inc.	12.00	0.00	11.00	0.00	0.00	11.00	11.00
86	Lenovo	Tablet Computers	Sirius Computer Solutions, Inc.	32.00	18.00	11.00	18.00	18.00	11.00	11.00
87	Lenovo	Thin Client Hardware	Sirius Computer Solutions, Inc.	32.00	18.00	11.00	18.00	18.00	11.00	11.00
88	Lenovo (IBM)	Direct Attached Storage (DAS) RAID	Sirius Computer Solutions, Inc.	26.00	32.00	11.00	25.50	11.50	11.00	11.00
89	Lenovo (IBM)	Hard Drives (3rd Party)	Sirius Computer Solutions, Inc.	26.00	32.00	11.00	25.50	11.50	11.00	11.00

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90	Lenovo (IBM)	Network Attached Storage Systems (NAS)	Sirius Computer Solutions, Inc.	26.00	32.00	11.00	25.50	11.50	11.00	11.00
91	Lenovo (IBM)	Network Server Backup Systems	Sirius Computer Solutions, Inc.	26.00	32.00	11.00	25.50	11.50	11.00	11.00
92	Lenovo (IBM)	Network Server Backup Systems Media	Sirius Computer Solutions, Inc.	26.00	32.00	11.00	25.50	11.50	11.00	11.00
93	Lenovo (IBM)	Network Servers	Sirius Computer Solutions, Inc.	26.00	32.00	11.00	25.50	11.50	11.00	11.00
94	Lenovo (IBM)	Replacement Parts	Sirius Computer Solutions, Inc.	12.00	0.00	11.00	0.00	0.00	11.00	11.00
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95	Lenovo (Iomega)	Direct Attached Storage (DAS) RAID	CDW Government, LLC	10.00	5.00	3.00	2.00	2.00	2.00	2.00
96	Lenovo (Iomega)	Hard Drives (3rd Party)	CDW Government, LLC	10.00						
97	Lenovo (Iomega)	Network Attached Storage Systems (NAS)	CDW Government, LLC	10.00	5.00	3.00	2.00	2.00	2.00	2.00
98	Lenovo (Iomega)	Network Server Backup Systems	CDW Government, LLC	10.00	5.00	3.00	2.00	2.00	2.00	2.00
99	Lenovo (Iomega)	Network Server Backup Systems Media	CDW Government, LLC	10.00			0.00			
100	Lenovo (Iomega)	Replacement Parts	CDW Government, LLC	5.00						
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101	Logitech	Accessories	CDW Government, LLC	13.20						
102	Logitech	Replacement Parts	CDW Government, LLC	11.70						
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103	Microsoft	Surface Accessories	Microsoft - Syracuse	25.00						
104	Microsoft	Surface Book	Microsoft - Syracuse	13.00						

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105	Microsoft	Surface Tablet	Microsoft - Syracuse	13.00						
106	Net App.	Desktop Sharing Hardware and Software	Annese & Associates Inc	29.70	10.00	10.00	10.00	25.80	10.00	10.00
107	Net App.	Direct Attached Storage (DAS) RAID	Annese & Associates Inc	29.70	10.00	10.00	10.00	25.80	10.00	10.00
108	Net App.	Hard Drives (3rd Party)	Annese & Associates Inc	29.70	10.00	10.00	10.00	25.80	10.00	10.00
109	Net App.	Network Attached Storage Systems (NAS)	Annese & Associates Inc	29.70	10.00	10.00	10.00	25.80	10.00	10.00
110	Net App.	Network Server Backup Systems	Annese & Associates Inc	29.70	10.00	10.00	10.00	25.80	10.00	10.00
111	Net App.	Network Server Backup Systems Media	Annese & Associates Inc	29.70	10.00	10.00	10.00	25.80	10.00	10.00
112	Net App.	Replacement Parts	Annese & Associates Inc	29.70	10.00	10.00	10.00	25.80	10.00	10.00
113	NexSan (Imation)	Storage - Removable Disk	CDW Government, LLC	27.20	20.00	5.00	5.00	5.00	5.00	2.00
114	NexSan (Imation)	Storage - Tape	CDW Government, LLC	27.20	20.00	5.00	5.00	5.00	5.00	2.00
115	NimbleStorage	Storage Platforms	Synergy Global Solutions	50.00	1.00	1.00	0.00	0.00	1.00	5.00
116	Nutanix, Inc	Desktop Sharing Hardware and Software	ePlus Technology Inc	29.00	27.00	8.00	8.00	8.00	8.00	8.00
117	Nutanix, Inc	Direct Attached Storage (DAS) RAID	ePlus Technology Inc	29.00	27.00	8.00	8.00	8.00	8.00	8.00
118	Nutanix, Inc	Replacement Parts	ePlus Technology Inc	29.00	27.00	8.00	8.00	8.00	8.00	8.00
119	Samsung	Chromebook	CDW Government, LLC	18.20	2.00	2.00	2.00	2.00	2.00	2.00

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120	Samsung	Chromebook with Management Software	CDW Government, LLC	18.20	2.00	2.00	2.00	2.00	2.00	2.00
121	Samsung	Notebook / Laptop	CDW Government, LLC	19.20	2.00	2.00	2.00	2.00	2.00	2.00
122	Samsung	Replacement Parts & Accessories	CDW Government, LLC	12.00	2.00	2.00	2.00	2.00	2.00	2.00
123	Samsung	Tablet Computers	CDW Government, LLC	18.20	2.00	2.00	2.00	2.00	2.00	2.00
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124	SeaGate	Direct Attached Storage (DAS) RAID	Atlaz International Ltd	7.20	7.20					
125	SeaGate	Hard Drives	Atlaz International Ltd	5.50	5.50					
126	SeaGate	Hard Drives (3rd Party)	Synergy Global Solutions	5.00	1.00	1.00	0.00	0.00	1.00	5.00
127	SeaGate	Network Attached Storage Systems (NAS)	Atlaz International Ltd	7.20	7.20					
128	SeaGate	Network Server Backup & Recovery Systems	Synergy Global Solutions	9.00	1.00	1.00	0.00	0.00	1.00	5.00
129	SeaGate	Network Server Backup Systems Media	Synergy Global Solutions	6.00	1.00	1.00	0.00	0.00	1.00	5.00
130	SeaGate	Replacement Parts	Synergy Global Solutions	4.00	1.00	1.00	0.00	0.00	1.00	5.00
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131	Storage Media (Imation)	Storage - Removable Disk	Synergy Global Solutions	11.00	1.00	1.00	0.00	0.00	1.00	5.00
132	Storage Media (Imation)	Storage - Tape	Synergy Global Solutions	11.00	1.00	1.00	0.00	0.00	1.00	5.00
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133	Toshiba	Chromebook	Troxell Communications	4.00	2.00	2.00				2.00
134	Toshiba	Chromebook with Management Software	Troxell Communications	4.00	2.00	2.00				2.00

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135	Toshiba	Notebook / Laptop	Troxell Communications	4.00	2.00	2.00				2.00
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Alternate Awards

Manufacturer	Product Group	Awarded Vendor	Product Discount Percent	Discount on Accessories Percent	Discount on Installation Percent	Discount on Maintenance Percent	Discount on Maintenance Renewal Percent	Discount on Support Percent	Discount on Professional Services Percent
BAK	Charger	Microsoft - Buffalo	10.00						
BAK	STEAM Software BakPak	Microsoft - Buffalo	0.00						
Microsoft	Surface Hub	Microsoft - Syracuse	0.00						
Microsoft	Surface Studio	Microsoft - Syracuse	0.00						
Microsoft	Xbox	Microsoft - Syracuse	12.00						
Pure Storage	Storage	Sirius Computer Solutions, Inc.	25.00	25.00	10.00	10.00	10.00	10.00	10.00
Hewlett Packard Enterprise	Converged and Hyperconverged	Synergy Global Solutions	35.00	1.00	1.00	0.00	0.00	1.00	5.00
HP, Inc.	ChromeBox	Synergy Global Solutions	1.50	1.00	1.00	0.00	0.00	1.00	5.00
HP, Inc.	Desktop Computer only	Synergy Global Solutions	35.00	1.00	1.00	0.00	0.00	1.00	5.00
PI-TOP	Laptop / Notebook	Troxell Communications	5.00	0.00					0.00

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