

New York State Education Law 2-d has particular requirements regarding products that involve the storage of private, personal or sensitive student data and/or staff or principal evaluation data.
Please see Appendix C of the Bid Specifications Terms and Conditions

NOTES:

Vendor Pricing must be based on a % discount off of Manufacturer's Official OEM Standard List Price. Bid pricing based on something other than the Manufacturer's Official OEM Standard List Pricing will be rejected. Vendors must submit with their bid a Manufacturer's Official OEM Standard List Price for each group bid on. Vendors must not separate out accessories and option items under a different pricing structure from the base unit % discount pricing.

Item #	Manufacturer	Application Description	Awarded Vendor	% Discount off List Price	Maintenance / Service Offered Yes / No	% Discount for Maintenance / Service	Comments
1	ArcServe	ArcServe Server Backup	Logisoft Computer Products LLC	6.51%	Yes	6.51%	
2	ArcServe	ArcServe VPN / Remote Access	Logisoft Computer Products LLC	6.51%	Yes	6.51%	
3	Broadcom	Broadcom Backup	ScholarBuys LLC	13.11%	Yes	2%	
4	Broadcom	Broadcom Desktop Security	Logisoft Computer Products LLC	13.11%	Yes	13%	
5	Broadcom	VMWare Virtual Desktop Infrastructure (VDI)	ScholarBuys LLC	13.11%	Yes	2%	
6	Broadcom	VMWare Virtualization	ScholarBuys LLC	13.11%	Yes	2%	
7	Cloud Flare	DDoS protection solutions	ComSource Inc	15%	Yes	2%	
8	Commvault	Commvault Archive for Compliance, Mobile, DR, Virtual Backup	CDW Government LLC	40.1%	Yes	2%	
9	Commvault	Commvault Direct Attached Storage (DAS) RAID	CDW Government LLC	40.1%	Yes	2%	
10	Commvault	Commvault Network Server Backup Systems	CDW Government LLC	40.1%	Yes	2%	
11	Conduviv	DymaxIO	No Award				
12	Corel	Corel Admin Support Suites	Logisoft Computer Products LLC	9.86%	Yes	9.86%	
13	Corel	Corel Desktop Publishing	Logisoft Computer Products LLC	9.86%	Yes	9.86%	
14	CPSI, Ltd. (Columbia, IL) Computer Power Solutions of Illinois, Ltd.	CPSI Desktop/Data Management	CPSI Ltd	15%	Yes - included		
15	CPSI, Ltd. (Columbia, IL) Computer Power Solutions of Illinois, Ltd.	CPSI Group Management (including Visual Case)	CPSI Ltd	15%	Yes - included		
16	Cloudflare	DDoS Protection Solutions	ComSource Inc	15%	Yes	2%	
17	Dell EMC	Dell Backup	ComSource Inc	33%	Yes	5%	
18	DILIGENT CORP	Diligent School Board Management Software (BoardDocs)	Diligent Corp	15%	YES	0%	
19	Exagrid	Exagrid Systems Backup & Storage	ComSource Inc	18%	Yes	5%	
20	F5 Networks	F5 IP Management	ComSource Inc	17%	Yes	5%	
21	Faronics	Deep Freeze	Logisoft Computer Products LLC	6.51%	Yes	6.51%	
22	Faronics	Deploy	Logisoft Computer Products LLC	6.51%	Yes	6.51%	
23	FrontEdge/SchoolFront	Frontedge Employee Management System	FrontEdge Inc. / SchoolFront	5%	Yes	5%	Pricing Sheet provided should be treated as OEM Standard List Price and this discount is taken off of that
24	Frontline	Hayes Software Systems Asset/Inventory Management	Frontline Technologies Group LLC dba Frontline Education	10%	Yes	10%	N/A
25	GFI	GFI Email/Email Archiving	Logisoft Computer Products LLC	5.51%	Yes	5.51%	

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26	GFI	GFI Utility	Logisoft Computer Products LLC	5.51%	Yes	5.51%	
27	Imagicle	Call Recording	ComSource Inc	15%	Yes	5%	
28	Infosec	Infosec IQ	rusd solutions	30.00%	No		Infosec maintains the software platform to make sure that it is running smoothly and provide support services if there are any issues. Those do not incur any additional charges or fees.
29	Ivanti	Landesk Data Management	Logisoft Computer Products LLC	4.61%	Yes	4.61%	
30	Ivanti	Landesk Virtualization	Logisoft Computer Products LLC	4.61%	Yes	4.61%	
31	Kofax	Kofax Control Suite Products	RICOH USA	18%	Y	5%	
32	Manage Engine	ADAudit Desktop/Data Management	rusd solutions	5.00%	Yes	5%	
33	Monsido	Web Gobernance, Accessibility Compliance	No Award				
34	Novastor	Novastor Backup	Logisoft Computer Products LLC	2.11%	Yes	2.11%	
35	Nuance Autostore	Xerox Print Management	RICOH USA	18%	Y	5%	
36	Nuance eCopy	Xerox Print Management	Electronic Business Products	5%	YES - Tungsten Direct Maintenance is Bundled with our Product SKUs	Included	see differences between <u>Partner</u> and <u>Direct</u> Maintenance Options
37	PACE FastScore	PACE Business Solutions Data Processing	PACE Business Solutions	45%	Yes	45%	
38	PaperCut	PaperCut Digital Printing	RICOH USA	15%	Y	13%	
39	Paragon	Backup	Logisoft Computer Products LLC	2.11%	Yes	2.11%	
40	PDA/Admin Arsenal	System Management	No Award				
41	PDQ	Connect	rusd solutions	5.00%	No		There is no separate service / maintenance part. Service is included in the product subscription itself
42	PDQ	Deploy	Logisoft Computer Products LLC	3.11%	Yes	3.11%	
43	PDQ	Deploy & Inventory	Logisoft Computer Products LLC	3.11%	Yes	3.11%	
44	PDQ	Detect	rusd solutions	5.00%	No		There is no separate service / maintenance part. Service is included in the product subscription itself
45	PowerSchool	Allovue Budget and Financial Management	PowerSchool Group LLC	5%	Yes	N/A	System maintenance of software is included.
46	Progress	MOVEit	Logisoft Computer Products LLC	2.11%	Yes	2.11%	
47	Progress	WhatsUp Gold	Logisoft Computer Products LLC	2.11%	Yes	2.11%	
48	Progress	WS_FTP	Logisoft Computer Products LLC	2.11%	Yes	2.11%	
49	Proofpoint	Proofpoint Email Security	rusd solutions	40.00%	Yes	40%	
50	Quest	Quest Utility	Logisoft Computer Products LLC	2.11%	Yes	2.11%	
51	Red Hat	Red Hat Operating Systems Desktop/Server Management	Logisoft Computer Products LLC	5.51%	Yes	5.51%	
52	RightFax	RightFax Print Management	RICOH USA	18%	Y	5%	
53	Rochester Software Associates - WebCRD	RSA Printing Software	RICOH USA	18%	Y	5%	

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54	Scantron	Scantron Data Capture	SCN Worldwide LLC	0%	Yes	0%	ScanTools
55	School Asset Manager	School Asset Manager Asset Management	No Award				
56	SolarWinds	Dameware Remote Access	ComSource Inc	4%	Yes	2%	
57	Solarwinds	Solarwinds Data Management	ComSource Inc	4%	Yes	2%	
58	Solarwinds	Solarwinds IT Security	ComSource Inc	4%	Yes	2%	
59	Solarwinds	Solarwinds Network Bandwidth Shaping Tool	ComSource Inc	4%	Yes	2%	
60	Solarwinds	Solarwinds System Management	ComSource Inc	4%	Yes	2%	
61	Sophos	Sophos Desktop Security	ScholarBuys LLC	29.99%	Yes	2%	
62	Sophos	Sophos Endpoint Management	ScholarBuys LLC	29.99%	Yes	2%	
63	Splunk	Splunk Data Mining/Server Management	ComSource Inc	15%	Yes	3%	
64	TeamViewer	TeamViewer Remote Access	Logisoft Computer Products LLC	2.11%	Yes	2.11%	
65	TechSmith	TechSmith Screen Capture and Recording	Logisoft Computer Products LLC	6.51%	Yes	6.51%	
66	Teleform	Teleform Data Capture	PACE Business Solutions	10.04%	Yes	10.04%	
67	TimeClock Plus	TimeClock Plus Time, Attendance and Scheduling	TimeClock Plus LLC	25%	Yes	Fixed Percentage Calculations	All Maintenance and Service Support options
68	Tools4ever	Tools4ever User Account Management (including UMRA)	No Award				
69	Transfinder	Transfinder Transportation	Transfinder Corporation	0%	Yes	0	
70	Traversa	Tyler Tech Transportation	Tyler Technologies, Inc.	7%	Yes	0%	Student Transportation is licensed as Software as a Service (SaaS). Therefore updates and technical support (maintenance) are included in the SaaS annual fee, and are not discounted separately.
71	Trend Micro	Trend Micro Desktop Security	CDW Government LLC	31.0%	yes	2%	
72	Upland	Filebound document management / workflow automation	InStream LLC	12%			
73	Veeam	Veeam Backup	ComSource Inc	24%	Yes	3%	
74	Veritas	Veritas Backup for Virtualized Environments	rusd solutions	40%	Yes	0.02	Veritas was taken over by Cohesity and as per the manufacturer, this is the only line in your sheet that falls under Veritas product line. This discount applies only for software, appliances have 0% discount. The renewals fall under maintenance category and there may be an yearly uplift on renewals based on the original purchase price.
75	Veritas	Veritas Desktop Deployment	rusd solutions	35.00%	Yes	2%	As per the manufacturer, Veritas was taken over by Cohesity and a part of veritas is split into separate company named Arctera. These products falls under Arctera. The renewals fall under maintenance category and there is a 10% yearly uplift on renewals based on the original purchase price. This discount is only for On-prem licenses. Hosted software requires complete requirement to configure the quote and the minimum discount provided doesn't apply to hosted products

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76	Veritas	Veritas Desktop Security	rusd solutions	35.00%	Yes	2%	As per the manufacturer, Veritas was taken over by Cohesity and a part of veritas is split into separate company named Arctera. These products falls under Arctera. The renewals fall under maintenance category and there is a 10% yearly uplift on renewals based on the original purchase price. This discount is only for On-prem licenses. Hosted software requires complete requirement to configure the quote and the minimum discount provided doesn't apply to hosted products
77	Veritas	Veritas Desktop/Data Management	rusd solutions	35.00%	Yes	2%	As per the manufacturer, Veritas was taken over by Cohesity and a part of veritas is split into separate company named Arctera. These products falls under Arctera. The renewals fall under maintenance category and there is a 10% yearly uplift on renewals based on the original purchase price. This discount is only for On-prem licenses. Hosted software requires complete requirement to configure the quote and the minimum discount provided doesn't apply to hosted products
78	Veritas	Veritas Email/Email Archiving	rusd solutions	35.00%	Yes	2%	As per the manufacturer, Veritas was taken over by Cohesity and a part of veritas is split into separate company named Arctera. These products falls under Arctera. The renewals fall under maintenance category and there is a 10% yearly uplift on renewals based on the original purchase price. This discount is only for On-prem licenses. Hosted software requires complete requirement to configure the quote and the minimum discount provided doesn't apply to hosted products
79	Veritas	Veritas Utility	rusd solutions	35.00%	Yes	2%	As per the manufacturer, Veritas was taken over by Cohesity and a part of veritas is split into separate company named Arctera. These products falls under Arctera. The renewals fall under maintenance category and there is a 10% yearly uplift on renewals based on the original purchase price. This discount is only for On-prem licenses. Hosted software requires complete requirement to configure the quote and the minimum discount provided doesn't apply to hosted products
80	Xerox	Print Management	No Award				
81	Waterford Technologies	Waterford Email/Email Archiving	Waterford Technologies Inc dba ComplyKEY	40-50%	YES	20%	
82	XMedius Fax Solutions	Xmedius Cloud Fax/Send Secure	RICOH USA	18%	Y	5%	
83	XMedius Fax Solutions	Xmedius Fax Software	RICOH USA	18%	Y	5%	
84	Zix	Zix Encryption / File Share	No Award				
ADD	Arctera	Arctera Backup for Virtualized Environments	rusd solutions	35.00%	Yes	2%	As per the manufacturer, Veritas was taken over by Cohesity and a part of veritas is split into separate company named Arctera. Arctera also provides backup products and so we are inserting it here for visibility. The renewals fall under maintenance category and there is a 10% yearly uplift on renewals based on the original purchase price. This discount is only for On-prem licenses. Hosted software requires complete requirement to configure the quote and the minimum discount provided doesn't apply to hosted products
ADD	Manage Engine	All other Manage Engine products	rusd solutions	5.00%	Yes	5%	We are adding this category as the bid allows and encourages other categories from the manufacturer
ADD	PDQ	SimpleMDM	rusd solutions	5.00%	No		We are adding this category as the bid allows and encourages other categories from the manufacturer
ADD	PDQ	SmartDeploy	rusd solutions	5.00%	No		We are adding this category as the bid allows and encourages other categories from the manufacturer