New York Statewide BOCES-Regional Information Centers

Computers, Storage Systems, Accessories Bid, RFB-223-57 Bid Opening: March 2, 2023 at 1:30 P.M.

Contract Period: April 1, 2023 - March 31, 2024

NOTES:

- Vendor Pricing must be based on a % discount off of Manufacturer's Official OEM Standard List Price.
- Bid pricing based on something other than the Manufacturer's Official OEM Standard List Pricing will be rejected.
- Vendors must submit with their bid a Manufacturer's Official OEM Standard List Price for each group bid on. (Refer to Special Conditions Section of Bidding Documents)
- Vendors must not separate out accessories and option items under a different pricing structure from the base unit % discount pricing.

Awards will be based on percentage discount on the product group.

For ease of use by participants, vendors are asked to provide a discount for accessories and manitenance and/or service.

Vendors are asked, for each product they bid, if maintenance and/or service is offered. Please enter Yes or No in the "Maintenance/Service Offered" column. Also, if maintenance and/or service is offered, please indicate the discount for this service in the "% Discount for Maintenance/Service" column.

No Remanufactured or Recertified equipment will be accepted. Bids are to be for new, unused equipment in original packaging

Awarded Vendor	# of Items Wor
Atlaz	7
bluum	22
CDW Government LLC	19
ComSource Inc	8
DCi Technology	4
Lyon Micro	14
Microsoft Corp	5
PC University Distributors	1
PS Business Solutions	9
ScholarBuys LLC	3
Synergy	19

Award Summary Sheet

						% Discount for Accessories and Services, if available						
Item				% Discount				Maintenance		Professional		
No.	Manufacturer	Product Group	Awarded Vendor	off List Price	Accessories	Installation	Maintenance	Renewal	Support	Engineering		
1	Acer Corporation	Chromebook	CDW Government LLC	17.95%	2.3%	2.3%	2.3%	2.3%	2.3%	2.3%		
	·											
	A C	Character and Tablet	h.l									
2	Acer Corporation	Chromebook Tablet	bluum	9.00%	2%	2%	2%	2%	2%	2%		
3	Acer Corporation	Chromebook with Management Software	CDW Government LLC	17.95%	2.3%	2.3%	2.3%	2.3%	2.3%	2.3%		
4	Acer Corporation	Chromebox	bluum	9.00%	2%	2%	2%	2%	2%	2%		
		Cinomesox	biddiii	3.00%	270	270	270	270	270	2,0		
5	Acer Corporation	Computer Monitors (Only)	PS Business Solutions	10.00%	5%							
6	Acer Corporation	Desktop Computer	bluum	9.00%	2%	2%	2%	2%	2%	2%		
7	Acer Corporation	Notebook / Laptop	bluum	9.00%	2%	2%	2%	2%	2%	2%		
	Acer corporation	Notebook / Eaptop	biddiii	3.00%	2/0	2/6	2/0	276	2/0	2/6		
8	Acer Corporation	Tablet Computers	bluum	9.00%	2%	2%	2%	2%	2%	2%		
9	ASUS	Chromebook	CDW Government LLC	6.00%	1.1%	1.1%	1.1%	1.1%	1.1%	1.1%		
10	ASUS	Chromebook Tablet	CDW Government LLC	6.000/	4.40/	4.40/	4.40/	4.40/	4.40/	4.40/		
10	A3U3	CHI OHIEDOOK TABIEL	CDW Government LLC	6.00%	1.1%	1.1%	1.1%	1.1%	1.1%	1.1%		
11	ASUS	Chromebook with Management Software	CDW Government LLC	6.00%	1.1%	1.1%	1.1%	1.1%	1.1%	1.1%		
12	ASUS	Chromebox	CDW Government LLC	6.00%	1.1%	1.1%	1.1%	1.1%	1.1%	1.1%		
F				0.0070		/-	/-					
4.5	46116											
13	ASUS	Computer Monitors (Only)	bluum	6.00%	2%	2%	2%	2%	2%	2%		
14	ASUS	Notebook / Laptop	CDW Government LLC	6.00%	1.1%	1.1%	1.1%	1.1%	1.1%	1.1%		

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					% Discount for Accessories and Services, if available						
Item No.	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	Accessories	Installation	Maintenance	Maintenance Renewal	Support	Professional Engineering	
15	ASUS	Tablet Computers	bluum	6.00%	2%	2%	2%	2%	2%	2%	
16	Dell	Chromebook	ComSource, Inc.	41.10%	5%	5%	5%	5%	5%	5%	
17	Dell	Chromebook Tablet	ComSource, Inc.	41.10%	5%	5%	5%	5%	5%	5%	
18	Dell	Chromebook with Management Software	ComSource, Inc.	41.10%	5%	5%	5%	5%	5%	5%	
19	Dell	Computer Monitors (Only)	ComSource, Inc.	30.00%							
20	Dell	Desktop Computer	ComSource, Inc.	40.50%							
21	Dell	Desktop Sharing Hardware and Software	Lyon Micro, LLC	24.85%	4%	4%	4%	4%	4%	4%	
22	Dell	Direct Attached Storage (DAS) RAID	Lyon Micro, LLC	48.55%	5%	5%	5%	5%	5%	5%	
23	Dell	Network Attached Storage Systems (NAS)	Lyon Micro, LLC	48.55%	5%	5%	5%	5%	5%	5%	
24	Dell	Network Server Backup Systems	Lyon Micro, LLC	48.55%	5%	5%	5%	5%	5%	5%	
25	Dell	Network Server Backup Systems Media	CDW Government LLC	37.80%	2.3%	2.3%	2.3%	2.3%	2.3%	2.3%	
26	Dell	Network Servers	Lyon Micro, LLC	48.55%	5%	5%	5%	5%	5%	5%	
27	Dell	Notebook / Laptop	ComSource, Inc.	44.25%							
28	Dell	Tablet Computers	ComSource, Inc.	41.25%							
29	Dell	Tape Libraries	ComSource, Inc.	44.00%							
30	Dynabook	Notebook / Laptop	PS Business Solutions	10.00%	10%						
31	ExaGrid	Backup	Lyon Micro, LLC	39.95%	5%	5%	5%	5%	5%	5%	
32	ExaGrid	Storage	Lyon Micro, LLC	39.95%	5%	5%	5%	5%	5%	5%	
33	Hewlett Packard	Chromebook	Lyon Micro, LLC	26.25%	5%	5%	5%	5%	5%	5%	
34	Hewlett Packard	Chromebook Tablet	bluum	15.00%	2%	2%	2%	2%	2%	2%	
35	Hewlett Packard	Chromebook with Management Software	Synergy IT Solutions of NYS Inc	24.00%	5%	5%	10%	5%	5%	0%	

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					% Discount for Accessories and Services, if available						
Item No.	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	Accessories	Installation	Maintenance	Maintenance Renewal	Support	Professional Engineering	
		1 Tourist Group	7.114.1464 7.61145.	011 2100 1 1100	710000001100			Tresteria.	опрост		
36	Hewlett Packard	Chromebox	Lyon Micro, LLC	26.25%	5%	5%	5%	5%	5%	5%	
37	Hewlett Packard	Computer Monitors (Only)	Synergy IT Solutions of NYS Inc	24.00%	5%	5%	10%	5%	5%	0%	
38	Hewlett Packard	Desktop Computer	Synergy IT Solutions of NYS Inc	43.50%	5%	5%	10%	5%	5%	0%	
39	Hewlett Packard	Notebook / Laptop	Synergy IT Solutions of NYS Inc	44.95%	5%	5%	10%	5%	5%	0%	
40	Hewlett Packard	Tablet Computers	CDW Government LLC	42.75%	2.3%	2.3%	2.3%	2.3%	2.3%	2.3%	
41	Hewlett Packard	Thin Client Hardware	CDW Government LLC	36.45%	2.3%	2.3%	2.3%	2.3%	2.3%	2.3%	
42	Hewlett Packard Enterprise	Backup Systems Media	Synergy IT Solutions of NYS Inc	40.30%	5%	5%	10%	5%	5%	0%	
43	Hewlett Packard Enterprise	Compute Entry	Synergy IT Solutions of NYS Inc	40.30%	5%	5%	10%	5%	5%	0%	
44	Hewlett Packard Enterprise	Compute Tower & Rack	Lyon Micro, LLC	57.55%	5%	5%	5%	5%	5%	5%	
45	Hewlett Packard Enterprise	Direct Attached Storage (DAS) RAID	Synergy IT Solutions of NYS Inc	40.50%	5%	5%	10%	5%	5%	0%	
46	Hewlett Packard Enterprise	Disk Backup and Data Protection	Synergy IT Solutions of NYS Inc	40.50%	5%	5%	10%	5%	5%	0%	
		Enterprise Storage (Fabric attached ie									
47	Hewlett Packard Enterprise	Nimble, Primera, 3PAR, Alletra)	Lyon Micro, LLC	57.55%	5%	5%	5%	5%	5%	5%	
48	Hewlett Packard Enterprise	Entry Storage, MSA, Synergy	Lyon Micro, LLC	42.55%	5%	5%	5%	5%	5%	5%	
49	Hewlett Packard Enterprise	Network Attached Storage Systems (NAS)	Synergy IT Solutions of NYS Inc	40.50%	5%	5%	10%	5%	5%	0%	
50	Hewlett Packard Enterprise	Software-defined Storage (Hyperconverged)	Synergy IT Solutions of NYS Inc	56%	5%	5%	10%	5%	5%	0%	
51	Hewlett Packard Enterprise	Tape Backup Systems	Synergy IT Solutions of NYS Inc	40.50%	5%	5%	10%	5%	5%	0%	
52	Lenovo	Chromebook	ScholarBuys LLC	14.10%	19/	19/	1%	19/	19/	10/	
32	ECHOVO	CITI CITIEDOOK	Scholal Buys LLC	14.10%	1%	1%	170	1%	1%	1%	
53	Lenovo	Chromebook Management Module	ScholarBuys LLC	14.10%	1%	1%	1%	1%	1%	1%	
54	Lenovo	Chromebook Tablet	bluum	11%	2%	2%	2%	2%	2%	2%	
55	Lenovo	Chromebook with Management Software	ScholarBuys LLC	14.10%	1%	1%	1%	1%	1%	1%	
56	Lenovo	Chromebox	bluum	11%	2%	2%	2%	2%	2%	2%	

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				ſ		% Discount	for Accessories and Se	rvices, if available		
Item No.	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	Accessories	Installation	Maintenance	Maintenance Renewal	Support	Professional Engineering
57	Lenovo	Computer Monitors (not including Topseller)	PS Business Solutions	15%	10%					
58	Lenovo	Computer Monitors (Topseller)	bluum	11.00%	2%	2%	2%	2%	2%	2%
59	Lenovo	Desktop Computer (not including Topseller)	CDW Government LLC	20.50%	2.3%	2.3%	2.3%	2.3%	2.3%	2.3%
60	Lenovo	Desktop Computer (Topseller)	bluum	11%	2%	2%	2%	2%	2%	2%
61	Lenovo	Desktop Sharing Hardware and Software	bluum	5%	2%	2%	2%	2%	2%	2%
62	Lenovo	Direct Attached Storage (DAS) RAID	ABRZ International Ltd dba Atlaz	3.50%	2.50%					
63	Lenovo	Network Attached Storage Systems (NAS)	ABRZ International Ltd dba Atlaz	3.50%	2.50%					
64	Lenovo	Network Server Backup Systems	ABRZ International Ltd dba Atlaz	3.50%	2.50%					
65	Lenovo	Network Server Backup Systems Media	ABRZ International Ltd dba Atlaz	3.50%	2.50%					
66	Lenovo	Network Servers (not including Topseller)	ABRZ International Ltd dba Atlaz	3.50%	2.50%					
67	Lenovo	Network Servers (Topseller)	ABRZ International Ltd dba Atlaz	3.50%	2.50%					
68	Lenovo	Notebook / Laptop (not including Topseller)	ABRZ International Ltd dba Atlaz	17.20%	2.50%					
69	Lenovo	Notebook / Laptop (Topseller)	CDW Government LLC	21.00%	2.3%	2.3%	2.3%	2.3%	2.3%	2.3%
70	Lenovo	Storage (not including Topseller)	CDW Government LLC	3.00%	2.3%	2.3%	2.3%	2.3%	2.3%	2.3%
71	Lenovo	Storage (Topseller)	CDW Government LLC	6.50%	2.3%	2.3%	2.3%	2.3%	2.3%	2.3%
72	Lenovo	Tablet Computers (not including Topseller)	bluum	9%	2%	2%	2%	2%	2%	2%
73	Lenovo	Tablet Computers (Topseller)	PS Business Solutions	7%	3%					
74	Lenovo	Thin Client Hardware (not including Topseller)	CDW Government LLC	9.00%	2.3%	2.3%	2.3%	2.3%	2.3%	2.3%
75	Lenovo	Thin Client Hardware (Topseller)	PC University Distributors Inc	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	
76	Lenovo	Workstations (not including Topseller)	CDW Government LLC	20.70%	2.3%	2.3%	2.3%	2.3%	2.3%	2.3%
77	Lenovo	Workstations (Topseller)	PS Business Solutions	7.00%	3%					

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ltom .						% Discount for Accessories and Services, if available							
Item No.	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	Accessories	Installation	Maintenance	Maintenance Renewal	Support	Professional Engineering			
78	Lenovo	Virtual Reality Kits	bluum	9.00%	2%	2%	2%	2%	2%	2%			
79	Logitech	Accessories	CDW Government LLC	14.40%									
80	Microsoft	Surface Accessories	Microsoft Corporation		220/	N/0	N/A	N/A	Included	21/2			
			·	22.00%	22%	N/A	N/A	N/A	Included	N/A			
81	Microsoft	Surface Book	PS Business Solutions	5.00%	3%								
82	Microsoft	Surface Go	PS Business Solutions	10.00%	5%								
83	Microsoft	Surface Laptop	Microsoft Corporation	13.00%	22%	N/A	20%	N/A	Included	N/A			
84	Microsoft	Surface Laptop SE	Microsoft Corporation	9.50%	22%	N/A	20%	N/A	Included	N/A			
85	Microsoft	Surface Laptop Studio	Microsoft Corporation	13.00%	22%	N/A	20%	N/A	Included	N/A			
86	Microsoft	Surface Studio (an all-in-one desktop)	PS Business Solutions	10.00%	10%								
87	Microsoft	Surface Tablet	PS Business Solutions	10.00%	10%								
88	Net App.	Desktop Sharing Hardware and Software	Synergy IT Solutions of NYS Inc	35.50%	10%	10%	10%	10%	10%	10%			
89	Net App.	Direct Attached Storage (DAS) RAID	Synergy IT Solutions of NYS Inc	35.50%	10%	10%	10%	10%	10%	10%			
90	Net App.	Hard Drives (3rd Party)	Synergy IT Solutions of NYS Inc	35.50%	10%	10%	10%	10%	10%	10%			
91	Net App.	Network Attached Storage Systems (NAS)	Synergy IT Solutions of NYS Inc	35.50%	10%	10%	10%	10%	10%	10%			
92	Net App.	Network Server Backup Systems	Synergy IT Solutions of NYS Inc	35.50%	10%	10%	10%	10%	10%	10%			
93	Net App.	Network Server Backup Systems Media	Synergy IT Solutions of NYS Inc	35.50%	10%	10%	10%	10%	10%	10%			
94	NexSan (Imation)	Storage - Removable Disk	Synergy IT Solutions of NYS Inc	28.00%	5%	5%	10%	5%	5%	5%			
95	NexSan (Imation)	Storage - Tape	Synergy IT Solutions of NYS Inc	28.00%	5%	5%	10%	5%	5%	5%			
	Nutanix, Inc	Desktop Sharing Hardware and Software	Lyon Micro, LLC	41.75%	6%	6%	6%	6%	6%	6%			
		, ,											
	Nutanix, Inc	Direct Attached Storage (DAS) RAID	Lyon Micro, LLC	41.75%	6%	6%	6%	6%	6%	6%			
98	PureStorage	Storage	CDW Government LLC	42.00%	4.1%	4.1%	4.1%	4.1%	4.1%	4.1%			

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				_ [% Discount for Accessories and Services, if available					
Item				% Discount				Maintenance		Professional
No.	Manufacturer	Product Group	Awarded Vendor	off List Price	Accessories	Installation	Maintenance	Renewal	Support	Engineering
99	Samsung	Chromebook	bluum	7.90%	2%	2%	2%	2%	2%	2%
							·	·		
100	Samsung	Chromebook Tablet	bluum	7.90%	2%	2%	2%	2%	2%	2%
100	Samsung	CHIOMEDOK TABIET	biddiii	7.50%	2/0	2/0	270	2/6	2/0	2/6
	_									
101	Samsung	Chromebook with Management Software	bluum	7.90%	2%	2%	2%	2%	2%	2%
102	Samsung	Notebook / Laptop	CDW Government LLC	7.50%	1.1%	1.1%	1.1%	1.1%	1.1%	1.1%
103	Samsung	Replacement Parts & Accessories	bluum	7.90%	2%	2%	2%	2%	2%	2%
104	Toshiba	Chromebook	bluum	10.00%	2%	2%	2%	2%	2%	2%
	1.00.11.00	ooeseex		20.00%	270	270	270	270	2/0	270
405				40.000						
105	Toshiba	Chromebook Tablet	bluum	10.00%	2%	2%	2%	2%	2%	2%
106	Toshiba	Chromebook with Management Software	bluum	5.00%	2%	2%	2%	2%	2%	2%
ADD	Microsoft	Surface Laptop Go	Microsoft Corporation	11.00%	22%	N/A	20%	N/A	Included	N/A
ΔΠΠ	Datamation Systems	UNIVAULT-30-PDC	DCi Technology Solutions	5.60%		Yes	Yes	Yes		
7,00	Datamation Systems	ONIVIOLI 30 I DC	Del Technology Solutions	3.0070		103	163	163		
			DO: T. J. J. G. J. V.	- coo/		.,				
ADD	Datamation Systems	UNIVAULT-30-PDC (BLOCK)	DCi Technology Solutions	5.60%		Yes	Yes	Yes		
ADD	Datamation Systems	UNIVAULT-36-PDC	DCi Technology Solutions	7.20%		Yes	Yes	Yes		
ADD	Datamation Systems	UNIVAULT-36-PDC (BLOCK)	DCi Technology Solutions	7.20%		Yes	Yes	Yes		

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