

NOTES:

- Vendor Pricing must be based on a % discount off of Manufacturer's Official OEM Standard List Price.
- Bid pricing based on something other than the Manufacturer's Official OEM Standard List Pricing will be rejected.
- Vendors must submit with their bid a Manufacturer's Official OEM Standard List Price for each group bid on. (Refer to Special Conditions Section of Bidding Documents)
- Vendors must not separate out accessories and option items under a different pricing structure from the base unit % discount pricing.

Awards will be based on percentage discount on the product group. For ease of use by participants, vendors are asked to provide a discount for accessories and maintenance and/or service.

Vendors are asked, for each product they bid, if maintenance and/or services are offered. If maintenance and/or services are offered, please indicate the discount for this service in the "% Discount for Maintenance/Service" column.

No Remanufactured or Recertified equipment will be accepted. Bids are to be for new, unused equipment in original packaging.

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available			
					Installation	Maintenance / Renewal	Support	Professional Engineering
1	Aerohive	Routers	Ronco	28.0%				
2	Aerohive	Routers - Software	Ronco	28.0%				
3	Aerohive	Switches	Ronco	28.0%				
4	Aerohive	Switches - Software	Ronco	28.0%				
5	Aerohive	Wireless Access Point	Ronco	28.0%				
6	Aerohive	Wireless Access Point - Software	Ronco	28.0%				
7	Alcatel-Lucent	Unified Communications (Covers all hardware, licenses, and collaboration endpoints required for a VoIP/Video System.)	Dice Communications, Inc.	56.0%	6.0%	6.0%	6.0%	6.0%
8	ALGO	SIP Emergency Devices (Including Audio Alerters, Strobe Lights, Panic Buttons)	Northland Communication	5.3%	5.0%			
9	Allied Telesis	Routers	Anixter	14.1%				
10	Allied Telesis	Routers - Software	Anixter	14.1%				
11	Allied Telesis	Switches	Anixter	14.1%				
12	Allied Telesis	Switches - Software	Anixter	14.1%				
13	Allied Telesis	Transceivers	Anixter	20.0%				
14	APC	Bulk Ethernet/Copper Cable	CDWG	40.5%	5.1%	5.1%	5.1%	5.1%
15	APC	Bulk Fiber Cable	CDWG	40.5%	5.1%	5.1%	5.1%	5.1%
16	APC	Data Center - Cooling (InfraStruxure)	CDWG	40.5%	5.1%	5.1%	5.1%	5.1%
17	APC	Data Center - Power (InfraStruxure)	CDWG	40.5%	5.1%	5.1%	5.1%	5.1%
18	APC	Datacom Equipment/Server Mounting Racks	CDWG	40.5%	5.1%	5.1%	5.1%	5.1%
19	APC	KVM Switch	CDWG	40.5%	5.1%	5.1%	5.1%	5.1%
20	APC	Line Monitor Equipment	CDWG	40.5%	5.1%	5.1%	5.1%	5.1%
21	APC	Management and Monitoring Software - StruxureWare	CDWG	40.5%	5.1%	5.1%	5.1%	5.1%
22	APC	Patch Cable/Fiber	CDWG	40.5%	5.1%	5.1%	5.1%	5.1%
23	APC	Patch Cables - Ethernet	CDWG	40.5%	5.1%	5.1%	5.1%	5.1%
24	APC	Rack Mount PDUs	CDWG	40.5%	5.1%	5.1%	5.1%	5.1%

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available			
					Installation	Maintenance / Renewal	Support	Professional Engineering
25	APC	Racks (InfraStruxure)	CDWG	40.5%	5.1%	5.1%	5.1%	5.1%
26	APC	Security and Environmental Monitoring - NetBotz	CDWG	40.5%	5.1%	5.1%	5.1%	5.1%
27	APC	UPS	CDWG	40.5%	5.1%	5.1%	5.1%	5.1%
28	APC	UPS - Battery	CDWG	40.5%	5.1%	5.1%	5.1%	5.1%
29	APC	UPS - Modules	CDWG	40.5%	5.1%	5.1%	5.1%	5.1%
30	AT&T Cellular	Broadband Access Points	ComSource	1.0%	1.0%	1.0%	1.0%	1.0%
31	Avaya/Nortel	Cooling	Northland Communication	59.5%				
32	Avaya/Nortel	Datacom Equipment/Server Mounting Racks	Northland Communication	59.5%				
33	Avaya/Nortel	Unified Communications (Covers all hardware, licenses, and collaboration endpoints required for a VoIP/Video System.)	Meridian IT	59.5%	6.0%	12.0%		
34	Avaya/Nortel	Wireless Access Point	Northland Communication	59.5%				
35	Avaya/Nortel	Wireless Access Point - Software	Northland Communication	59.5%				
36	Avaya/Nortel	Wireless NIC	Northland Communication	59.5%				
37	Barracuda	Email & Message Archiving	Meridian IT	17.5%	5.0%	5.0%	5.0%	
38	Barracuda	Email & Message Archiving - Software	Meridian IT	17.5%	5.0%	5.0%	5.0%	
39	Barracuda	Load Balancer - Associated Software	Meridian IT	17.5%	5.0%	5.0%	5.0%	
40	Barracuda	Load Balancer Products	Meridian IT	17.5%	5.0%	5.0%	5.0%	
41	Barracuda	Message Archiver 650	Meridian IT	17.5%	5.0%	5.0%	5.0%	
42	Barracuda	Message Archiver 650 - Software	Meridian IT	17.5%	5.0%	5.0%	5.0%	
43	Barracuda	Spam Firewall Products - Software	Meridian IT	17.5%	5.0%	5.0%	5.0%	
44	Barracuda	Spam Firewall Products (including Spam Appliance SF400)	Meridian IT	17.5%	5.0%	5.0%	5.0%	
45	Barracuda	Web Application Controller Products	Meridian IT	17.5%	5.0%	5.0%	5.0%	
46	Barracuda	Web Application Controller Products - Software	Meridian IT	17.5%	5.0%	5.0%	5.0%	
47	Barracuda	Web Filtering Products	Meridian IT	17.5%	5.0%	5.0%	5.0%	
48	Barracuda	Web Filtering Products - Software	Meridian IT	17.5%	5.0%	5.0%	5.0%	
49	Belkin	Bulk Ethernet/Copper Cable	CDWG	35.8%	5.1%	5.1%	5.1%	5.1%
50	Belkin	Bulk Fiber Cable	CDWG	30.4%	5.1%	5.1%	5.1%	5.1%
51	Belkin	Cooling	CDWG	30.4%	5.1%	5.1%	5.1%	5.1%
52	Belkin	Datacom Equipment/Server Mounting Racks	CDWG	20.8%	5.1%	5.1%	5.1%	5.1%
53	Belkin	Datacom Equipment/Server Mounting Racks - Accessories	CDWG	17.9%	5.1%	5.1%	5.1%	5.1%
54	Belkin	KVM Switch	CDWG	27.9%	5.1%	5.1%	5.1%	5.1%

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available			
					Installation	Maintenance / Renewal	Support	Professional Engineering
55	Belkin	Patch Cable/Fiber	CDWG	53.5%	5.1%	5.1%	5.1%	5.1%
56	Belkin	Patch Cables - Ethernet	CDWG	54.8%	5.1%	5.1%	5.1%	5.1%
57	Belkin	Routers	CDWG	30.4%	5.1%	5.1%	5.1%	5.1%
58	Belkin	Routers - Software	ComSource	1.0%	1.0%	1.0%	1.0%	1.0%
59	Belkin	Transceivers	CDWG	20.8%	5.1%	5.1%	5.1%	5.1%
60	Bertek	Cabling	Northland Communication	10.0%	5.0%			
61	Black Box	Bulk Ethernet/Copper Cable	CDWG	11.8%	5.1%	5.1%	5.1%	5.1%
62	Black Box	Bulk Fiber Cable	CDWG	11.8%	5.1%	5.1%	5.1%	5.1%
63	Black Box	Datacom Equipment/Server Mounting Racks	CDWG	10.6%	5.1%	5.1%	5.1%	5.1%
64	Black Box	Firewall Hardware	Troxell Communications	10.0%	2.0%	Discount	Off	Accessories
65	Black Box	KVM Switch	CDWG	11.8%	5.1%	5.1%	5.1%	5.1%
66	Black Box	Line Monitor Equipment	CDWG	11.8%	5.1%	5.1%	5.1%	5.1%
67	Black Box	Patch Cable/Fiber	CDWG	11.8%	5.1%	5.1%	5.1%	5.1%
68	Black Box	Patch Cables - Ethernet	CDWG	11.8%	5.1%	5.1%	5.1%	5.1%
69	Black Box	Print Servers	CDWG	11.8%	5.1%	5.1%	5.1%	5.1%
70	Black Box	Routers	CDWG	11.8%	5.1%	5.1%	5.1%	5.1%
71	Black Box	Routers - Software	CDWG	11.8%	5.1%	5.1%	5.1%	5.1%
72	Black Box	Switches	CDWG	11.8%	5.1%	5.1%	5.1%	5.1%
73	Black Box	Switches - Software	CDWG	11.8%	5.1%	5.1%	5.1%	5.1%
74	Black Box	Transceivers	CDWG	11.8%	5.1%	5.1%	5.1%	5.1%
75	Black Box	Wireless Access Point	CDWG	11.8%	5.1%	5.1%	5.1%	5.1%
76	Black Box	Wireless Access Point - Software	CDWG	11.8%	5.1%	5.1%	5.1%	5.1%
77	Black Box	Wireless NIC	CDWG	11.8%	5.1%	5.1%	5.1%	5.1%
78	Bogan	Paging	Northland Communication	15.0%	15.1%			
79	Brocade	Load Balancers	ComSource	3.0%	3.0%	3.0%	3.0%	3.0%
80	Brocade	Load Balancers - Software	ComSource	3.0%	3.0%	3.0%	3.0%	3.0%
81	Brocade	Routers	ComSource	3.0%	3.0%	3.0%	3.0%	3.0%
82	Brocade	Routers - Software	ComSource	3.0%	3.0%	3.0%	3.0%	3.0%
83	Brocade	Switches	ComSource	3.0%	3.0%	3.0%	3.0%	3.0%
84	Brocade	Switches - Software	ComSource	3.0%	3.0%	3.0%	3.0%	3.0%

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available			
					Installation	Maintenance / Renewal	Support	Professional Engineering
85	Brocade	Twinax Cables	ComSource	3.0%	3.0%	3.0%	3.0%	3.0%
86	C2G (formerly Cables-to-Go)	Bulk Ethernet/Copper Cable	CDWG	27.3%	5.1%	5.1%	5.1%	5.1%
87	C2G (formerly Cables-to-Go)	Bulk Fiber Cable	CDWG	24.3%	5.1%	5.1%	5.1%	5.1%
88	C2G (formerly Cables-to-Go)	Cooling	CDWG	27.3%	5.1%	5.1%	5.1%	5.1%
89	C2G (formerly Cables-to-Go)	Datacom Equipment/Server Mounting Racks	CDWG	26.5%	5.1%	5.1%	5.1%	5.1%
90	C2G (formerly Cables-to-Go)	Datacom Equipment/Server Mounting Racks - Accessories	CDWG	28.5%	5.1%	5.1%	5.1%	5.1%
91	C2G (formerly Cables-to-Go)	Patch Cable/Fiber	CDWG	63.3%	5.1%	5.1%	5.1%	5.1%
92	C2G (formerly Cables-to-Go)	Patch Cables - Ethernet	CDWG	65.3%	5.1%	5.1%	5.1%	5.1%
93	C2G (formerly Cables-to-Go)	Transceivers	CDWG	33.3%	5.1%	5.1%	5.1%	5.1%
94	Checkpoint	Firewall Hardware	ComSource	3.0%	3.0%	3.0%	3.0%	3.0%
95	Checkpoint	Firewall Software	ComSource	3.0%	3.0%	3.0%	3.0%	3.0%
96	Checkpoint	Firewall Software Service	ComSource	3.0%	3.0%	3.0%	3.0%	3.0%
97	Cisco	Controllers	ConvergeOne	57.4%	10.0%	32.0%	15.0%	10.0%
98	Cisco	Controllers - Software	ConvergeOne	57.4%	10.0%	32.0%	15.0%	10.0%
99	Cisco	Firewall - Software for above	ConvergeOne	57.4%	10.0%	32.0%	15.0%	10.0%
100	Cisco	Firewall Hardware	ConvergeOne	57.4%	10.0%	32.0%	15.0%	10.0%
101	Cisco	Print Servers	ConvergeOne	57.4%	10.0%	32.0%	15.0%	10.0%
102	Cisco	Routers	ConvergeOne	57.4%	10.0%	32.0%	15.0%	10.0%
103	Cisco	Routers - Software	ConvergeOne	57.4%	10.0%	32.0%	15.0%	10.0%
104	Cisco	Server	CDWG	61.8%	33.0%	33.0%	33.0%	33.0%
105	Cisco	Storage Devices (Including HyperFlex)	ConvergeOne	57.4%	10.0%	32.0%	15.0%	10.0%
106	Cisco	Switches	ConvergeOne	57.4%	10.0%	32.0%	15.0%	10.0%
107	Cisco	Switches - Software	ConvergeOne	57.4%	10.0%	32.0%	15.0%	10.0%
108	Cisco	Transceivers	ConvergeOne	57.4%	10.0%	32.0%	15.0%	10.0%
109	Cisco	Unified Communications (Covers all hardware, licenses, and collaboration endpoints required for a VoIP/Video System.)	ConvergeOne	57.4%	10.0%	32.0%	15.0%	10.0%
110	Cisco	VM	ConvergeOne	57.4%	10.0%	32.0%	15.0%	10.0%
111	Cisco	Wireless Access Point	ConvergeOne	57.4%	10.0%	32.0%	15.0%	10.0%
112	Cisco	Wireless Access Point - Software	ConvergeOne	57.4%	10.0%	32.0%	15.0%	10.0%
113	Cisco	Wireless NIC	ConvergeOne	57.4%	10.0%	32.0%	15.0%	10.0%
114	Cradlepoint	Routers	ComSource	12.0%	3.0%	3.0%	3.0%	3.0%

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available			
					Installation	Maintenance / Renewal	Support	Professional Engineering
115	Cybernetics	Backup	ComSource	1.0%	1.0%	1.0%	1.0%	1.0%
116	Cybernetics	Storage	ComSource	1.0%	1.0%	1.0%	1.0%	1.0%
117	Cyberpower	UPS	ComSource	1.0%	1.0%	1.0%	1.0%	1.0%
118	Cyberpower	UPS - Battery	ComSource	1.0%	1.0%	1.0%	1.0%	1.0%
119	Cyberpower	UPS - Modules	ComSource	1.0%	1.0%	1.0%	1.0%	1.0%
120	Dell	Campus Switches	ComSource	31.0%	3.0%	3.0%	3.0%	3.0%
121	Dell	Campus Switches - Software	ComSource	31.0%	3.0%	3.0%	3.0%	3.0%
122	Dell	Data Center Switches	ComSource	31.0%	3.0%	3.0%	3.0%	3.0%
123	Dell	Data Center Switches - Software	ComSource	31.0%	3.0%	3.0%	3.0%	3.0%
124	Dell	Datacom Equipment/Server Mounting Racks	ComSource	31.0%	3.0%	3.0%	3.0%	3.0%
125	Dell	Datacom Equipment/Server Mounting Racks - Accessories	ComSource	31.0%	3.0%	3.0%	3.0%	3.0%
126	Dell	KVM	ComSource	31.0%	3.0%	3.0%	3.0%	3.0%
127	Dell	Print Servers	ComSource	31.0%	3.0%	3.0%	3.0%	3.0%
128	Dell	Storage	ComSource	31.0%	3.0%	3.0%	3.0%	3.0%
129	Dell	Tape Libraries	ComSource	31.0%	3.0%	3.0%	3.0%	3.0%
130	Dell	Transceivers	ComSource	31.0%	3.0%	3.0%	3.0%	3.0%
131	Dell	Twinax Cables	ComSource	31.0%	3.0%	3.0%	3.0%	3.0%
132	Dell	Wireless Access Point	ComSource	31.0%	3.0%	3.0%	3.0%	3.0%
133	Dell	Wireless Controller	ComSource	31.0%	3.0%	3.0%	3.0%	3.0%
134	Dell	Wireless Controller - Software	ComSource	31.0%	3.0%	3.0%	3.0%	3.0%
135	Dell	Wireless NIC	ComSource	31.0%	3.0%	3.0%	3.0%	3.0%
136	Dell - Sonicwall	Firewall Hardware	ComSource	31.0%	3.0%	3.0%	3.0%	3.0%
137	Dell - Sonicwall	Firewall Software	ComSource	31.0%	3.0%	3.0%	3.0%	3.0%
138	D-Link	Firewall Hardware	ComSource	1.0%	1.0%	1.0%	1.0%	1.0%
139	D-Link	Routers	ComSource	1.0%	1.0%	1.0%	1.0%	1.0%
140	D-Link	Routers - Software	ComSource	1.0%	1.0%	1.0%	1.0%	1.0%
141	D-Link	Switches	ComSource	1.0%	1.0%	1.0%	1.0%	1.0%
142	D-Link	Switches - Software	ComSource	1.0%	1.0%	1.0%	1.0%	1.0%
143	D-Link	Transceivers	ComSource	1.0%	1.0%	1.0%	1.0%	1.0%
144	D-Link	Wireless Access Point	ComSource	1.0%	1.0%	1.0%	1.0%	1.0%

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available			
					Installation	Maintenance / Renewal	Support	Professional Engineering
145	D-Link	Wireless Access Point - Software	ComSource	1.0%	1.0%	1.0%	1.0%	1.0%
146	D-Link	Wireless NIC	ComSource	1.0%	1.0%	1.0%	1.0%	1.0%
147	EarthLink	Email & Message Archiving	ComSource	1.0%	1.0%	1.0%	1.0%	1.0%
148	EarthLink	Email & Message Archiving - Software	ComSource	1.0%	1.0%	1.0%	1.0%	1.0%
149	EarthLink	Message Archiver 650	ComSource	1.0%	1.0%	1.0%	1.0%	1.0%

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available			
					Installation	Maintenance / Renewal	Support	Professional Engineering
150	EarthLink	Message Archiver 650 - Software	ComSource	1.0%	1.0%	1.0%	1.0%	1.0%
151	EarthLink	Spam Firewall Products - Software	ComSource	1.0%	1.0%	1.0%	1.0%	1.0%
152	EarthLink	Spam Firewall Products (including Spam Appliance SF400)	ComSource	1.0%	1.0%	1.0%	1.0%	1.0%
153	EarthLink	Web Application Controller Products	ComSource	1.0%	1.0%	1.0%	1.0%	1.0%
154	EarthLink	Web Application Controller Products - Software	ComSource	1.0%	1.0%	1.0%	1.0%	1.0%
155	EarthLink	Web Filtering Products	ComSource	1.0%	1.0%	1.0%	1.0%	1.0%
156	EarthLink	Web Filtering Products - Software	ComSource	1.0%	1.0%	1.0%	1.0%	1.0%
157	Engenious	Hardware	Northland Communication	5.3%	5.0%	5.0%		
158	ExaGrid	Backup	CDWG	8.4%	5.1%	5.1%	5.1%	5.1%
159	ExaGrid	Storage	CDWG	8.4%	5.1%	5.1%	5.1%	5.1%
160	Extreme Networks	Routers	Ronco	61.0%	5.0%	12.0%		
161	Extreme Networks	Routers - Software	Ronco	61.0%	5.0%	12.0%		
162	Extreme Networks	Switches	Ronco	61.0%	5.0%	12.0%		
163	Extreme Networks	Switches - Software	Ronco	61.0%	5.0%	12.0%		
164	Extreme Networks	Transceivers	Ronco	61.0%	5.0%	12.0%		
165	F5	Firewall	ComSource	28.0%	5.0%	5.0%	5.0%	5.0%
166	F5	Load Balancer	ComSource	28.0%	5.0%	5.0%	5.0%	5.0%
167	F5	Security Threat Monitoring	ComSource	28.0%	5.0%	5.0%	5.0%	5.0%
168	FatPipe	Load Balancer	ComSource	1.0%	1.0%	1.0%	1.0%	1.0%
169	FatPipe	WAN Optimizer	ComSource	1.0%	1.0%	1.0%	1.0%	1.0%
170	Fluke	Line Monitor Equipment	ComSource	1.0%	1.0%	1.0%	1.0%	1.0%
171	Fortinet	Spam/Mail Filtering/Firewall Solutions - Hardware	CDWG	34.6%	5.1%	5.1%	5.1%	5.1%
172	Fortinet	Spam/Mail Filtering/Firewall Solutions - Software for above	CDWG	34.6%	5.1%	5.1%	5.1%	5.1%
173	Gai-Tronics	Phone Boxes	ComSource	1.0%	1.0%	1.0%	1.0%	1.0%
174	Great Lakes	Cooling	Anixter	10.0%				
175	Great Lakes	Datacom Equipment/Server Mounting Racks	Anixter	10.0%				
176	Hewlett Packard - Aruba Networks	Controllers	Synergy IT Solutions	50.1%	5%	5%	5%	5%
177	Hewlett Packard - Aruba Networks	Controllers - Software	Synergy IT Solutions	50.1%	5%	5%	5%	5%
178	Hewlett Packard - Aruba Networks	Switches	Synergy IT Solutions	50.1%	5%	5%	5%	5%
179	Hewlett Packard - Aruba Networks	Switches - Software	Synergy IT Solutions	50.1%	5%	5%	5%	5%

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available			
					Installation	Maintenance / Renewal	Support	Professional Engineering
180	Hewlett Packard - Aruba Networks	Wireless Access Point	Synergy IT Solutions	50.1%	5%	5%	5%	5%
181	Hewlett Packard - Aruba Networks	Wireless Access Point - Software	Synergy IT Solutions	50.1%	5%	5%	5%	5%
182	Hewlett Packard - Aruba Networks	Wireless NIC	Synergy IT Solutions	50.1%	5%	5%	5%	5%



Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available			
					Installation	Maintenance / Renewal	Support	Professional Engineering
183	Hewlett Packard (All Solutions, including ProCurve)	Controllers	Synergy IT Solutions	50.1%	5%	5%	5%	5%
184	Hewlett Packard (All Solutions, including ProCurve)	Controllers - Software	Synergy IT Solutions	50.1%	5%	5%	5%	5%
185	Hewlett Packard (All Solutions, including ProCurve)	Cooling	Synergy IT Solutions	50.1%	5%	5%	5%	5%
186	Hewlett Packard (All Solutions, including ProCurve)	Datacom Equipment/Server Mounting Racks	Synergy IT Solutions	50.1%	5%	5%	5%	5%
187	Hewlett Packard (All Solutions, including ProCurve)	Firewall Hardware	Synergy IT Solutions	50.1%	5%	5%	5%	5%
188	Hewlett Packard (All Solutions, including ProCurve)	KVM Switch	Synergy IT Solutions	50.1%	5%	5%	5%	5%
189	Hewlett Packard (All Solutions, including ProCurve)	Line Monitor Equipment	Synergy IT Solutions	50.1%	5%	5%	5%	5%
190	Hewlett Packard (All Solutions, including ProCurve)	Patch Cable/Fiber	Synergy IT Solutions	50.1%	5%	5%	5%	5%
191	Hewlett Packard (All Solutions, including ProCurve)	Patch Cables - Ethernet	Synergy IT Solutions	50.1%	5%	5%	5%	5%
192	Hewlett Packard (All Solutions, including ProCurve)	Print Servers	Synergy IT Solutions	50.1%	5%	5%	5%	5%
193	Hewlett Packard (All Solutions, including ProCurve)	Routers	Synergy IT Solutions	50.1%	5%	5%	5%	5%
194	Hewlett Packard (All Solutions, including ProCurve)	Routers - Software	Synergy IT Solutions	50.1%	5%	5%	5%	5%
195	Hewlett Packard (All Solutions, including ProCurve)	Storage	Reabah/Networking Technologies	56.3%				
196	Hewlett Packard (All Solutions, including ProCurve)	Switches	Synergy IT Solutions	50.1%	5%	5%	5%	5%
197	Hewlett Packard (All Solutions, including ProCurve)	Switches - Software	Synergy IT Solutions	50.1%	5%	5%	5%	5%
198	Hewlett Packard (All Solutions, including ProCurve)	Transceivers	Synergy IT Solutions	50.1%	5%	5%	5%	5%
199	Hewlett Packard (All Solutions, including ProCurve)	UPS	Synergy IT Solutions	50.1%	5%	5%	5%	5%
200	Hewlett Packard (All Solutions, including ProCurve)	UPS - Battery	Synergy IT Solutions	50.1%	5%	5%	5%	5%
201	Hewlett Packard (All Solutions, including ProCurve)	UPS - Modules	Synergy IT Solutions	50.1%	5%	5%	5%	5%
202	Hewlett Packard (All Solutions, including ProCurve)	Wireless Access Point	Synergy IT Solutions	50.1%	5%	5%	5%	5%
203	Hewlett Packard (All Solutions, including ProCurve)	Wireless Access Point - Software	Synergy IT Solutions	50.1%	5%	5%	5%	5%
204	Hewlett Packard (All Solutions, including ProCurve)	Wireless NIC	Synergy IT Solutions	50.1%	5%	5%	5%	5%
205	Hubbell	Cooling	ComSource	1.0%	1.0%	1.0%	1.0%	1.0%
206	Hubbell	Datacom Equipment/Server Mounting Racks	ComSource	1.0%	1.0%	1.0%	1.0%	1.0%
207	IBM	Unified Communications (Covers all hardware, licenses, and collaboration endpoints required for a VoIP/Video System.)	ComSource	1.0%	1.0%	1.0%	1.0%	1.0%
208	Imagicle	InformaCast	ComSource	5.5%	2.0%	2.0%	2.0%	2.0%
209	Imagicle	Push to Talk	ComSource	5.5%	2.0%	2.0%	2.0%	2.0%
210	Imagicle	Remote Phone Control	ComSource	5.5%	2.0%	2.0%	2.0%	2.0%
211	Intel	SSD Drives	Synergy IT Solutions	2.0%	1%	1%	1%	1%
212	Jabra	Headsets	ComSource	1.0%	1.0%	1.0%	1.0%	1.0%

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available			
					Installation	Maintenance / Renewal	Support	Professional Engineering
213	Juniper	Firewall Hardware	Mainline Information Sys.	58.0%	\$135/Hr.	10.0%	No Bid	\$195/Hr.
214	Juniper	Firewall Software	Mainline Information Sys.	58.0%	\$135/Hr.	10.0%	No Bid	\$195/Hr.
215	Juniper	Routers	Mainline Information Sys.	58.0%	\$135/Hr.	10.0%	No Bid	\$195/Hr.

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available			
					Installation	Maintenance / Renewal	Support	Professional Engineering
216	Juniper	Routers - Software	Mainline Information Sys.	58.0%	\$135/Hr.	10.0%	No Bid	\$195/Hr.
217	Juniper	Switches	Mainline Information Sys.	58.0%	\$135/Hr.	10.0%	No Bid	\$195/Hr.
218	Juniper	Switches - Software	Mainline Information Sys.	58.0%	\$135/Hr.	10.0%	No Bid	\$195/Hr.
219	Kajeet	Mobile Wi-Fi Broadband	ConvergeOne	6.0%	1.0%	1.0%	1.0%	1.0%
220	Leviton	Cable	Northland Communication	5.3%	5.0%			
221	Liebert	Cooling	CDWG	40.1%	5.1%	5.1%	5.1%	5.1%
222	Liebert	Datacom Equipment/Server Mounting Racks	CDWG	40.1%	5.1%	5.1%	5.1%	5.1%
223	Liebert	KVM Switch	CDWG	40.1%	5.1%	5.1%	5.1%	5.1%
224	Liebert	Line Monitor Equipment	CDWG	40.1%	5.1%	5.1%	5.1%	5.1%
225	Liebert	UPS	CDWG	40.1%	5.1%	5.1%	5.1%	5.1%
226	Liebert	UPS - Battery	CDWG	40.1%	5.1%	5.1%	5.1%	5.1%
227	Liebert	UPS - Modules	CDWG	40.1%	5.1%	5.1%	5.1%	5.1%
228	Lightspeed	Internet Filters	Troxell Communications	15.5%				
229	Lightspeed	Mobile Device Manager (Cloud Based Manager)	CDWG	10.5%	5.1%	5.1%	5.1%	5.1%
230	Lightspeed	Relay - Cloud Based Internet Filter	CDWG	10.5%	5.1%	5.1%	5.1%	5.1%
231	Meraki (by Cisco)	Controllers	Presidio Networked Solutions	50.0%	15.0%	34.0%	15.0%	15.0%
232	Meraki (by Cisco)	Controllers - Software	CDWG	59.0%	5.1%	5.1%	5.1%	5.1%
233	Meraki (by Cisco)	Switches	Presidio Networked Solutions	50.0%	15.0%	34.0%	15.0%	15.0%
234	Meraki (by Cisco)	Switches - Software	CDWG	59.0%	5.1%	5.1%	5.1%	5.1%
235	Meraki (by Cisco)	Wireless Access Point	Presidio Networked Solutions	50.0%	15.0%	34.0%	15.0%	15.0%
236	Meraki (by Cisco)	Wireless Access Point - Software	CDWG	59.0%	5.1%	5.1%	5.1%	5.1%
237	Meru Networks (Fortinet)	Wireless Access Point	ComSource	3.0%	2.0%	2.0%	2.0%	2.0%
238	Meru Networks (Fortinet)	Wireless Access Point - Software	ComSource	3.0%	2.0%	2.0%	2.0%	2.0%
239	Microsoft	Unified Communications (Covers all hardware, licenses, and collaboration endpoints required for a VoIP/Video System.)	ComSource	2.0%	2.0%	2.0%	2.0%	2.0%
240	Mitel	Unified Communications (Covers all hardware, licenses, and collaboration endpoints required for a VoIP/Video System.)	ComSource	2.0%	2.0%	2.0%	2.0%	2.0%
241	Multi-Tech	Fax Server	ComSource	2.0%	2.0%	2.0%	2.0%	2.0%
242	Net Scout	Testing and Measurement Tools - Software for above	ComSource	2.0%	2.0%	2.0%	2.0%	2.0%
243	NetGear	Switches	ComSource	2.0%	2.0%	2.0%	2.0%	2.0%
244	NetGear	Switches - Software	ComSource	2.0%	2.0%	2.0%	2.0%	2.0%
245	NetGear	Wireless Access Point	ComSource	2.0%	2.0%	2.0%	2.0%	2.0%

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available			
					Installation	Maintenance / Renewal	Support	Professional Engineering
246	NetGear	Wireless Access Point - Software	ComSource	2.0%	2.0%	2.0%	2.0%	2.0%
247	NetGear	Wireless NIC	ComSource	2.0%	2.0%	2.0%	2.0%	2.0%
248	NetScout	Testing and Measurement Tools - Hardware	ComSource	2.0%	2.0%	2.0%	2.0%	2.0%
249	Oberon	Access Point Protective Covers	Synergy IT Solutions	18.5%	5%	1%	1%	5%
250	Oberon	Access Point Protective Covers, Waterproof	Synergy IT Solutions	18.5%	5%	1%	1%	5%
251	Odin	UPS	ComSource	2.0%	2.0%	2.0%	2.0%	2.0%
252	Odin	UPS - Battery	ComSource	2.0%	2.0%	2.0%	2.0%	2.0%
253	Odin	UPS - Modules	ComSource	2.0%	2.0%	2.0%	2.0%	2.0%
254	Palo Alto	Firewall - Hardware	CDWG	23.2%	5.1%	5.1%	5.1%	5.1%
255	Palo Alto	Firewall - Software for above	CDWG	23.2%	5.1%	5.1%	5.1%	5.1%
256	Panduit	Cooling	Anixter	36.0%				
257	Panduit	Datacom Equipment/Server Mounting Racks	Anixter	36.0%				
258	Panduit	Datacom Equipment/Server Mounting Racks - Accessories	Anixter	36.0%				
259	Panduit	Enclosures	Anixter	36.0%				
260	Plantronics	Headsets	Northland Communication	31.0%	5.0%			
261	Precision Optical Transceivers	Attenuators	Precision Optical Transceivers	10.0%				
262	Precision Optical Transceivers	Demultiplexers	Precision Optical Transceivers	10.0%				
263	Precision Optical Transceivers	Network Amplifiers	Precision Optical Transceivers	10.0%				
264	Precision Optical Transceivers	Network Multiplexers	Precision Optical Transceivers	10.0%				
265	Precision Optical Transceivers	Transceivers (SFPs)	Precision Optical Transceivers	50.0%				
266	ProofPoint	Security	CDWG	14.2%	5.1%	5.1%	5.1%	5.1%
267	Radware	Security Threat Monitoring	ComSource	2.0%	2.0%	2.0%	2.0%	2.0%
268	Raritan	KVM Switch	ComSource	2.0%	2.0%	2.0%	2.0%	2.0%
269	Ruckus	Controllers	ComSource	45.0%	5.0%	5.0%	5.0%	5.0%

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available			
					Installation	Maintenance / Renewal	Support	Professional Engineering
270	Ruckus	Controllers - Software	ComSource	45.0%	5.0%	5.0%	5.0%	5.0%
271	Ruckus	Switches	ComSource	45.0%	5.0%	5.0%	5.0%	5.0%
272	Ruckus	Switches - Software	ComSource	45.0%	5.0%	5.0%	5.0%	5.0%
273	Ruckus	Wireless Access Point	ComSource	45.0%	5.0%	5.0%	5.0%	5.0%
274	Ruckus	Wireless Access Point - Software	ComSource	45.0%	5.0%	5.0%	5.0%	5.0%
275	ShoreTel	Unified Communications (Covers all hardware, licenses, and collaboration endpoints required for a VoIP/Video System.)	ComSource	2.0%	2.0%	2.0%	2.0%	2.0%
276	Siemens	Unified Communications (Covers all hardware, licenses, and collaboration endpoints required for a VoIP/Video System.)	ComSource	2.0%	2.0%	2.0%	2.0%	2.0%
277	Singlewire	InformaCast (now InformaCast Fusion)	CDWG	16.5%	5.1%	5.1%	5.1%	5.1%
278	Singlewire	Push to Talk (included in Fusion)	CDWG	16.5%	5.1%	5.1%	5.1%	5.1%
279	Singlewire	Remote Phone Control (included in Fusion)	CDWG	16.5%	5.1%	5.1%	5.1%	5.1%
280	SMC Networks/E Systems Group	Cloud Platform	ComSource	2.0%	2.0%	2.0%	2.0%	2.0%
281	SMC Networks/E Systems Group	Network Equipment	ComSource	2.0%	2.0%	2.0%	2.0%	2.0%
282	Sonic Wall	Spam/Mail Filtering/Firewall Solutions - Hardware	ComSource	30.0%	5.0%	5.0%	5.0%	5.0%
283	Sonic Wall	Spam/Mail Filtering/Firewall Solutions - Software for above	ComSource	30.0%	5.0%	5.0%	5.0%	5.0%
284	Sophos	Firewall Hardware	Synergy IT Solutions	28.0%	5%	5%	5%	5%
285	StarTech	Cables	CDWG	59.6%	5.1%	5.1%	5.1%	5.1%
286	StarTech	Component Video Switches	CDWG	36.2%	5.1%	5.1%	5.1%	5.1%
287	StarTech	Cooling	CDWG	40.4%	5.1%	5.1%	5.1%	5.1%
288	StarTech	Datacom Equipment/Server Mounting Racks	CDWG	24.8%	5.1%	5.1%	5.1%	5.1%
289	StarTech	Firewire	CDWG	40.2%	5.1%	5.1%	5.1%	5.1%
290	StarTech	Keyboard Mouse Adapters	CDWG	43.3%	5.1%	5.1%	5.1%	5.1%
291	StarTech	Splitters	CDWG	38.4%	5.1%	5.1%	5.1%	5.1%
292	Symantec	Firewall Hardware	Synergy IT Solutions	5.0%	1%	1%	1%	1%
293	Trapeze	Wireless Access Point	ComSource	2.0%	2.0%	2.0%	2.0%	2.0%
294	Trapeze	Wireless Access Point - Software	ComSource	2.0%	2.0%	2.0%	2.0%	2.0%
295	TrendMicro	Security product such as TippingPoint	Synergy IT Solutions	30.0%	5%	3%	3%	5%
296	TRENDnet	Network Adapters	Anixter	12.5%				
297	Triplite	Bulk Ethernet/Copper Cable	CDWG	51.8%	5.1%	5.1%	5.1%	5.1%
298	Triplite	Bulk Fiber Cable	CDWG	51.8%	5.1%	5.1%	5.1%	5.1%
299	Triplite	Cooling	CDWG	32.3%	5.1%	5.1%	5.1%	5.1%

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available			
					Installation	Maintenance / Renewal	Support	Professional Engineering
300	Triplite	Datacom Equipment/Server Mounting Racks	CDWG	35.3%	5.1%	5.1%	5.1%	5.1%
301	Triplite	Firewall Hardware	CDWG	39.3%	5.1%	5.1%	5.1%	5.1%
302	Triplite	KVM Switch	CDWG	42.8%	5.1%	5.1%	5.1%	5.1%

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available			
					Installation	Maintenance / Renewal	Support	Professional Engineering
303	Triplite	Line Monitor Equipment	CDWG	42.8%	5.1%	5.1%	5.1%	5.1%
304	Triplite	Patch Cable - Fiber	CDWG	44.3%	5.1%	5.1%	5.1%	5.1%
305	Triplite	Patch Cables - Ethernet*	CDWG	62.8%	5.1%	5.1%	5.1%	5.1%
306	Triplite	Print Servers	CDWG	41.3%	5.1%	5.1%	5.1%	5.1%
307	Triplite	Routers	CDWG	41.3%	5.1%	5.1%	5.1%	5.1%
308	Triplite	Routers - Software	CDWG	41.3%	5.1%	5.1%	5.1%	5.1%
309	Triplite	Switches	CDWG	41.3%	5.1%	5.1%	5.1%	5.1%
310	Triplite	Switches - Software	CDWG	41.3%	5.1%	5.1%	5.1%	5.1%
311	Triplite	Transceivers	CDWG	41.3%	5.1%	5.1%	5.1%	5.1%
312	Triplite	UPS	CDWG	44.8%	5.1%	5.1%	5.1%	5.1%
313	Triplite	UPS - Battery	CDWG	41.3%	5.1%	5.1%	5.1%	5.1%
314	Triplite	UPS - Modules	CDWG	41.3%	5.1%	5.1%	5.1%	5.1%
315	Triplite	Wireless Access Point	CDWG	41.3%	5.1%	5.1%	5.1%	5.1%
316	Triplite	Wireless Access Point - Software	CDWG	41.3%	5.1%	5.1%	5.1%	5.1%
317	Triplite	Wireless NIC	CDWG	41.3%	5.1%	5.1%	5.1%	5.1%
318	Vectra Networks	Security - Threat Monitoring	ComSource	2.0%	2.0%	2.0%	2.0%	2.0%
319	Verizon Cellular	Broadband Access Points	ComSource	2.0%	2.0%	2.0%	2.0%	2.0%
320	Watchguard	Firewall Hardware	ComSource	2.0%	2.0%	2.0%	2.0%	2.0%
321	XIMA	911 Alerting	Meridian IT	33.0%				
322	XIMA	Call Recording Server	Meridian IT	33.0%				
Alternate	FIS Fiber Instruments	Fiber Products	Northland Communication	5.0%	5.0%			
Alternate	RSI Resource Software International	911 Alerting & Call Accounting Products	Northland Communication	25.0%	5.0%	12.0%		