

NOTES:

- Vendor Pricing must be based on a % discount off of Manufacturer's Official OEM Standard List Price.
- Bid pricing based on something other than the Manufacturer's Official OEM Standard List Pricing will be rejected.
- Vendors must submit with their bid a Manufacturer's Official OEM Standard List Price for each group bid on. (Refer to Special Conditions Section of Bidding Documents)
- Vendors must not separate out accessories and option items under a different pricing structure from the base unit % discount pricing.

Awards will be based on percentage discount on the product group. For ease of use by participants, vendors are asked to provide a discount for accessories and maintenance and/or service.

Vendors are asked, for each product they bid, if maintenance and/or services are offered. If maintenance and/or services are offered, please indicate the discount for this service in the "% Discount for Maintenance/Service" column.

No Remanufactured or Recertified equipment will be accepted. Bids are to be for new, unused equipment in original packaging.

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available			
					Installation	Maintenance / Renewal	Support	Professional Engineering
1	Aerohive	Routers	Ronco Communications and Electronics, Inc.	57.0%	10%	38%	20%	
2	Aerohive	Routers - Software	Ronco Communications and Electronics, Inc.	57.0%	10%	38%	20%	
3	Aerohive	Switches	Ronco Communications and Electronics, Inc.	57.0%	10%	38%	20%	
4	Aerohive	Switches - Software	Ronco Communications and Electronics, Inc.	57.0%	10%	38%	20%	
5	Aerohive	Wireless Access Point	Ronco Communications and Electronics, Inc.	57.0%	10%	38%	20%	
6	Aerohive	Wireless Access Point - Software	Ronco Communications and Electronics, Inc.	57.0%				
7	Alcatel-Lucent	Unified Communications (Covers all hardware, licenses, and collaboration endpoints required for a VoIP/Video System.)	ComSource, Inc.	1.0%	1%	1%	1%	1%
8	ALGO	SIP Emergency Devices (Including Audio Alerters, Strobe Lights, Panic Buttons)	Northland Communications	5.5%	5%			
9	Allied Telesis	Routers	ComSource, Inc.	1.0%	1%	1%	1%	1%
10	Allied Telesis	Routers - Software	ComSource, Inc.	1.0%	1%	1%	1%	1%
11	Allied Telesis	Switches	ComSource, Inc.	1.0%	1%	1%	1%	1%
12	Allied Telesis	Switches - Software	ComSource, Inc.	1.0%	1%	1%	1%	1%
13	Allied Telesis	Transceivers	ComSource, Inc.	1.0%	1%	1%	1%	1%
14	APC	Bulk Ethernet/Copper Cable	ConvergeOne	40.6%	3.00%	3.00%	3.00%	10.00%
15	APC	Bulk Fiber Cable	ConvergeOne	40.6%	3.00%	3.00%	3.00%	10.00%
16	APC	Data Center - Cooling (InfraStruxure)	ConvergeOne	40.6%	3.00%	3.00%	3.00%	10.00%
17	APC	Data Center - Power (InfraStruxure)	ConvergeOne	40.6%	3.00%	3.00%	3.00%	10.00%
18	APC	Datacom Equipment/Server Mounting Racks	ConvergeOne	40.6%	3.00%	3.00%	3.00%	10.00%
19	APC	KVM Switch	ConvergeOne	40.6%	3.00%	3.00%	3.00%	10.00%

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					Installation	Maintenance / Renewal	Support	Professional Engineering
20	APC	Line Monitor Equipment	ConvergeOne	40.6%	3.00%	3.00%	3.00%	10.00%
21	APC	Management and Monitoring Software - StruxureWare	CDW Government LLC	40.7%	2.2%	2.2%	2.2%	2.2%
22	APC	Patch Cable/Fiber	CDW Government LLC	40.7%	2.2%	2.2%	2.2%	2.2%
23	APC	Patch Cables - Ethernet	CDW Government LLC	40.7%	2.2%	2.2%	2.2%	2.2%
24	APC	Rack Mount PDUs	CDW Government LLC	40.7%	2.2%	2.2%	2.2%	2.2%
25	APC	Racks (InfraStruxure)	CDW Government LLC	40.7%	2.2%	2.2%	2.2%	2.2%
26	APC	Security and Environmental Monitoring - NetBotz	CDW Government LLC	40.7%	2.2%	2.2%	2.2%	2.2%
27	APC	UPS	CDW Government LLC	40.7%	2.2%	2.2%	2.2%	2.2%
28	APC	UPS - Battery	CDW Government LLC	40.7%	2.2%	2.2%	2.2%	2.2%
29	APC	UPS - Modules	CDW Government LLC	40.7%	2.2%	2.2%	2.2%	2.2%
30	AT&T Cellular	Broadband Access Points	ComSource, Inc.	2.0%	1%	1%	1%	1%
31	Avaya/Nortel	Cooling	Northland Communications	59.0%				
32	Avaya/Nortel	Datacom Equipment/Server Mounting Racks	Northland Communications	59.0%				
33	Avaya/Nortel	Unified Communications (Covers all hardware, licenses, and collaboration endpoints required for a VoIP/Video System.)	Northland Communications	42.0%	5%	15%		15%
34	Avaya/Nortel	Wireless Access Point	ComSource, Inc.	1.0%	1%	1%	1%	1%
35	Avaya/Nortel	Wireless Access Point - Software	ComSource, Inc.	1.0%	1%	1%	1%	1%
36	Avaya/Nortel	Wireless NIC	Northland Communications	59.0%				
37	Barracuda	Email & Message Archiving	M. A. Polce Consulting, Inc.	20.0%	11%	10%	11%	11%
38	Barracuda	Email & Message Archiving - Software	M. A. Polce Consulting, Inc.	20.0%	11%	10%	11%	11%
39	Barracuda	Load Balancer - Associated Software	M. A. Polce Consulting, Inc.	20.0%	11%	10%	11%	11%
40	Barracuda	Load Balancer Products	M. A. Polce Consulting, Inc.	20.0%	11%	10%	11%	11%
41	Barracuda	Message Archiver 650	M. A. Polce Consulting, Inc.	20.0%	11%	10%	11%	11%
42	Barracuda	Message Archiver 650 - Software	M. A. Polce Consulting, Inc.	20.0%	11%	10%	11%	11%
43	Barracuda	Spam Firewall Products - Software	M. A. Polce Consulting, Inc.	20.0%	11%	10%	11%	11%
44	Barracuda	Spam Firewall Products (including Spam Appliance SF400)	M. A. Polce Consulting, Inc.	20.0%	11%	10%	11%	11%
45	Barracuda	Web Application Controller Products	M. A. Polce Consulting, Inc.	20.0%	11%	10%	11%	11%
46	Barracuda	Web Application Controller Products - Software	M. A. Polce Consulting, Inc.	20.0%	11%	10%	11%	11%
47	Barracuda	Web Filtering Products	M. A. Polce Consulting, Inc.	20.0%	11%	10%	11%	11%
48	Barracuda	Web Filtering Products - Software	M. A. Polce Consulting, Inc.	20.0%	11%	10%	11%	11%

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					Installation	Maintenance / Renewal	Support	Professional Engineering
49	Belkin	Bulk Ethernet/Copper Cable	CDW Government LLC	36.0%	2.2%	2.2%	2.2%	2.2%
50	Belkin	Bulk Fiber Cable	CDW Government LLC	30.6%	2.2%	2.2%	2.2%	2.2%
51	Belkin	Cooling	CDW Government LLC	30.6%	2.2%	2.2%	2.2%	2.2%
52	Belkin	Datacom Equipment/Server Mounting Racks	CDW Government LLC	21.0%	2.2%	2.2%	2.2%	2.2%
53	Belkin	Datacom Equipment/Server Mounting Racks - Accessories	CDW Government LLC	18.2%	2.2%	2.2%	2.2%	2.2%
54	Belkin	KVM Switch	CDW Government LLC	28.1%	2.2%	2.2%	2.2%	2.2%
55	Belkin	Patch Cable/Fiber	CDW Government LLC	53.7%	2.2%	2.2%	2.2%	2.2%
56	Belkin	Patch Cables - Ethernet	CDW Government LLC	55.1%	2.2%	2.2%	2.2%	2.2%
57	Belkin	Routers	CDW Government LLC	30.6%	2.2%	2.2%	2.2%	2.2%
58	Belkin	Routers - Software	CDW Government LLC	2.0%	2.2%	2.2%	2.2%	2.2%
59	Belkin	Transceivers	CDW Government LLC	30.0%	2.2%	2.2%	2.2%	2.2%
60	Bertek	Cabling	Northland Communications	15.0%	5%			
61	Black Box	Bulk Ethernet/Copper Cable	CDW Government LLC	12.2%	2.2%	2.2%	2.2%	2.2%
62	Black Box	Bulk Fiber Cable	CDW Government LLC	12.2%	2.2%	2.2%	2.2%	2.2%
63	Black Box	Datacom Equipment/Server Mounting Racks	CDW Government LLC	12.2%	2.2%	2.2%	2.2%	2.2%
64	Black Box	Firewall Hardware	CDW Government LLC	12.2%	2.2%	2.2%	2.2%	2.2%
65	Black Box	KVM Switch	CDW Government LLC	12.2%	2.2%	2.2%	2.2%	2.2%
66	Black Box	Line Monitor Equipment	CDW Government LLC	12.2%	2.2%	2.2%	2.2%	2.2%
67	Black Box	Patch Cable/Fiber	CDW Government LLC	12.2%	2.2%	2.2%	2.2%	2.2%
68	Black Box	Patch Cables - Ethernet	CDW Government LLC	12.2%	2.2%	2.2%	2.2%	2.2%
69	Black Box	Print Servers	CDW Government LLC	12.2%	2.2%	2.2%	2.2%	2.2%
70	Black Box	Routers	CDW Government LLC	12.2%	2.2%	2.2%	2.2%	2.2%
71	Black Box	Routers - Software	CDW Government LLC	12.2%	2.2%	2.2%	2.2%	2.2%
72	Black Box	Switches	CDW Government LLC	12.2%	2.2%	2.2%	2.2%	2.2%
73	Black Box	Switches - Software	CDW Government LLC	12.2%	2.2%	2.2%	2.2%	2.2%
74	Black Box	Transceivers	CDW Government LLC	12.2%	2.2%	2.2%	2.2%	2.2%
75	Black Box	Wireless Access Point	CDW Government LLC	12.2%	2.2%	2.2%	2.2%	2.2%
76	Black Box	Wireless Access Point - Software	CDW Government LLC	12.2%	2.2%	2.2%	2.2%	2.2%
77	Black Box	Wireless NIC	CDW Government LLC	12.2%	2.2%	2.2%	2.2%	2.2%

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					Installation	Maintenance / Renewal	Support	Professional Engineering
78	Bogan	Paging	Northland Communications	16.5%	5.10%			
79	Brocade	Load Balancers	ComSource, Inc.	3.0%	1%	1%	1%	1%
80	Brocade	Load Balancers - Software	ComSource, Inc.	3.0%	1%	1%	1%	1%
81	Brocade	Routers	ComSource, Inc.	3.0%	1%	1%	1%	1%
82	Brocade	Routers - Software	ComSource, Inc.	3.0%	1%	1%	1%	1%
83	Brocade	Switches	ComSource, Inc.	3.0%	1%	1%	1%	1%
84	Brocade	Switches - Software	ComSource, Inc.	3.0%	1%	1%	1%	1%
85	Brocade	Twinax Cables	ComSource, Inc.	3.0%	1%	1%	1%	1%
86	C2G (formerly Cables-to-Go)	Bulk Ethernet/Copper Cable	CDW Government LLC	28.0%	2.2%	2.2%	2.2%	2.2%
87	C2G (formerly Cables-to-Go)	Bulk Fiber Cable	CDW Government LLC	25.0%	2.2%	2.2%	2.2%	2.2%
88	C2G (formerly Cables-to-Go)	Cooling	CDW Government LLC	28.0%	2.2%	2.2%	2.2%	2.2%
89	C2G (formerly Cables-to-Go)	Datacom Equipment/Server Mounting Racks	CDW Government LLC	27.0%	2.2%	2.2%	2.2%	2.2%
90	C2G (formerly Cables-to-Go)	Datacom Equipment/Server Mounting Racks - Accessories	CDW Government LLC	27.0%	2.2%	2.2%	2.2%	2.2%
91	C2G (formerly Cables-to-Go)	Patch Cable/Fiber	2uTec, LLC	64.3%	5.5%	5.5%	5.5%	5.5%
92	C2G (formerly Cables-to-Go)	Patch Cables - Ethernet	2uTec, LLC	66.3%	5.5%	5.5%	5.5%	5.5%
93	C2G (formerly Cables-to-Go)	Transceivers	CDW Government LLC	34.0%	2.2%	2.2%	2.2%	2.2%
94	Checkpoint	Firewall Hardware	ComSource, Inc.	3.0%	1.0%	1.0%	1.0%	1.0%
95	Checkpoint	Firewall Software	ComSource, Inc.	3.0%	1.0%	1.0%	1.0%	1.0%
96	Checkpoint	Firewall Software Service	ComSource, Inc.	3.0%	1.0%	1.0%	1.0%	1.0%
97	Cisco	Controllers	ConvergeOne	57.6%	10.00%	32.00%	15.00%	10.00%
98	Cisco	Controllers - Software	ConvergeOne	57.6%	10.00%	32.00%	15.00%	10.00%
99	Cisco	Firewall - Software for above	ConvergeOne	57.6%	10.00%	32.00%	15.00%	10.00%
100	Cisco	Firewall Hardware	ConvergeOne	57.6%	10.00%	32.00%	15.00%	10.00%
101	Cisco	Print Servers	ConvergeOne	57.6%	10.00%	32.00%	15.00%	10.00%
102	Cisco	Routers	ConvergeOne	57.6%	10.00%	32.00%	15.00%	10.00%
103	Cisco	Routers - Software	ConvergeOne	57.6%	10.00%	32.00%	15.00%	10.00%
104	Cisco	Server	ConvergeOne	64.6%	10.00%	32.00%	15.00%	10.00%
105	Cisco	Storage Devices (Including HyperFlex)	ConvergeOne	64.6%	10.00%	32.00%	15.00%	10.00%

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					Installation	Maintenance / Renewal	Support	Professional Engineering
106	Cisco	Switches	ConvergeOne	57.6%	10.00%	32.00%	15.00%	10.00%
107	Cisco	Switches - Software	ConvergeOne	57.6%	10.00%	32.00%	15.00%	10.00%
108	Cisco	Transceivers	ConvergeOne	57.6%	10.00%	32.00%	15.00%	10.00%
109	Cisco	Unified Communications (Covers all hardware, licenses, and collaboration endpoints required for a VoIP/Video System.)	ConvergeOne	57.6%	10.00%	32.00%	15.00%	10.00%
110	Cisco	VM	ConvergeOne	57.6%	10.00%	32.00%	15.00%	10.00%
111	Cisco	Wireless Access Point	ConvergeOne	57.6%	10.00%	32.00%	15.00%	10.00%
112	Cisco	Wireless Access Point - Software	ConvergeOne	57.6%	10.00%	32.00%	15.00%	10.00%
113	Cisco	Wireless NIC	ConvergeOne	57.6%	10.00%	32.00%	15.00%	10.00%
114	Cradlepoint	Routers	ComSource, Inc.	12.1%	3%	3%	3%	3%
115	Cybernetics	Backup	L. I. Computer Networks, Inc.	15.0%	N/A	5%	5%	N/A
116	Cybernetics	Storage	L. I. Computer Networks, Inc.	15.0%	N/A	5%	5%	N/A
117	Cyberpower	UPS	Atlaz International	4.5%	2.10%	2.10%	2.10%	2.10%
118	Cyberpower	UPS - Battery	Atlaz International	4.5%	2.10%	2.10%	2.10%	2.10%
119	Cyberpower	UPS - Modules	Atlaz International	4.5%	2.10%	2.10%	2.10%	2.10%
120	Dell	Campus Switches	Atlaz International	35.4%	7.10%	7.10%	7.10%	7.10%
121	Dell	Campus Switches - Software	Atlaz International	35.4%	7.10%	7.10%	7.10%	7.10%
122	Dell	Data Center Switches	Atlaz International	35.4%	7.10%	7.10%	7.10%	7.10%
123	Dell	Data Center Switches - Software	Atlaz International	35.4%	7.10%	7.10%	7.10%	7.10%
124	Dell	Datacom Equipment/Server Mounting Racks	ComSource, Inc.	31.5%	3%	3%	3%	3%
125	Dell	Datacom Equipment/Server Mounting Racks - Accessories	ComSource, Inc.	31.5%	3%	3%	3%	3%
126	Dell	KVM	ComSource, Inc.	31.5%	3%	3%	3%	3%
127	Dell	Print Servers	ComSource, Inc.	31.5%	3%	3%	3%	3%
128	Dell	Storage	ComSource, Inc.	31.5%	3%	3%	3%	3%
129	Dell	Tape Libraries	ComSource, Inc.	31.5%	3%	3%	3%	3%
130	Dell	Transceivers	ComSource, Inc.	31.5%	3%	3%	3%	3%
131	Dell	Twinax Cables	ComSource, Inc.	31.5%	3%	3%	3%	3%
132	Dell	Wireless Access Point	ComSource, Inc.	31.5%	3%	3%	3%	3%
133	Dell	Wireless Controller	ComSource, Inc.	31.5%	3%	3%	3%	3%
134	Dell	Wireless Controller - Software	ComSource, Inc.	31.5%	3%	3%	3%	3%

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135	Dell	Wireless NIC	ComSource, Inc.	31.5%	3%	3%	3%	3%
136	Dell - Sonicwall	Firewall Hardware	ComSource, Inc.	31.5%	3%	3%	3%	3%
137	Dell - Sonicwall	Firewall Software	ComSource, Inc.	31.5%	3%	3%	3%	3%
138	D-Link	Firewall Hardware	Atlaz International	12.5%	4.1%	4.1%	4.1%	4.1%
139	D-Link	Routers	Atlaz International	12.5%	4.1%	4.1%	4.1%	4.1%
140	D-Link	Routers - Software	Atlaz International	12.5%	4.1%	4.1%	4.1%	4.1%
141	D-Link	Switches	Atlaz International	25.5%	4.1%	4.1%	4.1%	4.1%

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142	D-Link	Switches - Software	Atlaz International	12.5%	4.1%	4.1%	4.1%	4.1%
143	D-Link	Transceivers	Atlaz International	12.5%	4.1%	4.1%	4.1%	4.1%
144	D-Link	Wireless Access Point	Atlaz International	25.5%	4.1%	4.1%	4.1%	4.1%
145	D-Link	Wireless Access Point - Software	Atlaz International	12.5%	4.1%	4.1%	4.1%	4.1%
146	D-Link	Wireless NIC	Atlaz International	25.5%	4.1%	4.1%	4.1%	4.1%
147	EarthLink	Email & Message Archiving	ComSource, Inc.	1.0%	1%	1%	1%	1%
148	EarthLink	Email & Message Archiving - Software	ComSource, Inc.	1.0%	1%	1%	1%	1%
149	EarthLink	Message Archiver 650	ComSource, Inc.	1.0%	1%	1%	1%	1%
150	EarthLink	Message Archiver 650 - Software	ComSource, Inc.	1.0%	1%	1%	1%	1%
151	EarthLink	Spam Firewall Products - Software	ComSource, Inc.	1.0%	1%	1%	1%	1%
152	EarthLink	Spam Firewall Products (including Spam Appliance SF400)	ComSource, Inc.	1.0%	1%	1%	1%	1%
153	EarthLink	Web Application Controller Products	ComSource, Inc.	1.0%	1%	1%	1%	1%
154	EarthLink	Web Application Controller Products - Software	ComSource, Inc.	1.0%	1%	1%	1%	1%
155	EarthLink	Web Filtering Products	ComSource, Inc.	1.0%	1%	1%	1%	1%
156	EarthLink	Web Filtering Products - Software	ComSource, Inc.	1.0%	1%	1%	1%	1%
157	Engenius	Hardware	Northland Communications	5.6%	5%			
158	ExaGrid	Backup	CDW Government LLC	9.2%	2%	2%	2%	2%
159	ExaGrid	Storage	CDW Government LLC	9.2%	2%	2%	2%	2%
160	Extreme Networks	Routers	Ronco Communications and Electronics, Inc.	63.0%	10%	38%	20%	
161	Extreme Networks	Routers - Software	Ronco Communications and Electronics, Inc.	63.0%	10%	38%	20%	
162	Extreme Networks	Switches	Ronco Communications and Electronics, Inc.	63.0%	10%	38%	20%	
163	Extreme Networks	Switches - Software	Ronco Communications and Electronics, Inc.	63.0%	10%	38%	20%	
164	Extreme Networks	Transceivers	Ronco Communications and Electronics, Inc.	63.0%	10%	38%	20%	
165	F5	Firewall	ComSource, Inc.	29.1%	5%	5%	5%	5%
166	F5	Load Balancer	ComSource, Inc.	29.1%	5%	5%	5%	5%
167	F5	Security Threat Monitoring	ComSource, Inc.	29.1%	5%	5%	5%	5%
168	FatPipe	Load Balancer	M. A. Polce Consulting, Inc.	23.0%	11%	8%	11%	11%
169	FatPipe	WAN Optimizer	M. A. Polce Consulting, Inc.	23.0%	11%	8%	11%	11%
170	FIS Fiber Instruments	Fiber Products	Northland Communications	5.1%	5%			

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171	Fluke	Line Monitor Equipment	Atlaz International	3.6%	2.10%	2.10%	2.10%	2.10%

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					Installation	Maintenance / Renewal	Support	Professional Engineering
172	Fortinet	Spam/Mail Filtering/Firewall Solutions - Hardware	ComSource, Inc.	37.0%	5%	5%	5%	5%
173	Fortinet	Spam/Mail Filtering/Firewall Solutions - Software for above	ComSource, Inc.	37.0%	5%	5%	5%	5%
174	Gai-Tronics	Phone Boxes	ComSource, Inc.	1.0%	1%	1%	1%	1%
175	Great Lakes	Cooling	ComSource, Inc.	1.0%	1%	1%	1%	1%
176	Great Lakes	Datacom Equipment/Server Mounting Racks	ComSource, Inc.	1.0%	1%	1%	1%	1%
177	Hewlett Packard - Aruba Networks	Controllers	Synergy IT Solutions, Inc	51.0%	5%	5%	5%	5%
178	Hewlett Packard - Aruba Networks	Controllers - Software	Synergy IT Solutions, Inc	51.0%	5%	5%	5%	5%
179	Hewlett Packard - Aruba Networks	Switches	Day Automation Systems, Inc.	51.0%		5%		
180	Hewlett Packard - Aruba Networks	Switches - Software	Day Automation Systems, Inc.	51.0%		5%		
181	Hewlett Packard - Aruba Networks	Wireless Access Point	Synergy IT Solutions, Inc	51.0%	5%	5%	5%	5%
182	Hewlett Packard - Aruba Networks	Wireless Access Point - Software	Synergy IT Solutions, Inc	51.0%	5%	5%	5%	5%
183	Hewlett Packard - Aruba Networks	Wireless NIC	Synergy IT Solutions, Inc	51.0%	5%	5%	5%	5%
184	Hewlett Packard (All Solutions, including ProCurve)	Controllers	Synergy IT Solutions, Inc	51.0%	5%	5%	5%	5%
185	Hewlett Packard (All Solutions, including ProCurve)	Controllers - Software	Synergy IT Solutions, Inc	51.0%	5%	5%	5%	5%
186	Hewlett Packard (All Solutions, including ProCurve)	Cooling	Synergy IT Solutions, Inc	51.0%	5%	5%	5%	5%
187	Hewlett Packard (All Solutions, including ProCurve)	Datacom Equipment/Server Mounting Racks	Synergy IT Solutions, Inc	51.0%	5%	5%	5%	5%
188	Hewlett Packard (All Solutions, including ProCurve)	Firewall Hardware	Synergy IT Solutions, Inc	51.0%	5%	5%	5%	5%
189	Hewlett Packard (All Solutions, including ProCurve)	KVM Switch	Synergy IT Solutions, Inc	51.0%	5%	5%	5%	5%
190	Hewlett Packard (All Solutions, including ProCurve)	Line Monitor Equipment	Synergy IT Solutions, Inc	51.0%	5%	5%	5%	5%
191	Hewlett Packard (All Solutions, including ProCurve)	Patch Cable/Fiber	Synergy IT Solutions, Inc	51.0%	5%	5%	5%	5%
192	Hewlett Packard (All Solutions, including ProCurve)	Patch Cables - Ethernet	Synergy IT Solutions, Inc	51.0%	5%	5%	5%	5%
193	Hewlett Packard (All Solutions, including ProCurve)	Print Servers	Synergy IT Solutions, Inc	51.0%	5%	5%	5%	5%
194	Hewlett Packard (All Solutions, including ProCurve)	Routers	Synergy IT Solutions, Inc	51.0%	5%	5%	5%	5%

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available			
					Installation	Maintenance / Renewal	Support	Professional Engineering
195	Hewlett Packard (All Solutions, including ProCurve)	Routers - Software	Synergy IT Solutions, Inc	51.0%	5%	5%	5%	5%
196	Hewlett Packard (All Solutions, including ProCurve)	Storage	ZuTec, LLC	56.5%	5%	5%	5%	5%
197	Hewlett Packard (All Solutions, including ProCurve)	Switches	Synergy IT Solutions, Inc	51.0%	5%	5%	5%	5%
198	Hewlett Packard (All Solutions, including ProCurve)	Switches - Software	Synergy IT Solutions, Inc	51.0%	5%	5%	5%	5%
199	Hewlett Packard (All Solutions, including ProCurve)	Transceivers	Synergy IT Solutions, Inc	51.0%	5%	5%	5%	5%
200	Hewlett Packard (All Solutions, including ProCurve)	UPS	Synergy IT Solutions, Inc	51.0%	5%	5%	5%	5%
201	Hewlett Packard (All Solutions, including ProCurve)	UPS - Battery	Synergy IT Solutions, Inc	51.0%	5%	5%	5%	5%
202	Hewlett Packard (All Solutions, including ProCurve)	UPS - Modules	Synergy IT Solutions, Inc	51.0%	5%	5%	5%	5%
203	Hewlett Packard (All Solutions, including ProCurve)	Wireless Access Point	Synergy IT Solutions, Inc	51.0%	5%	5%	5%	5%
204	Hewlett Packard (All Solutions, including ProCurve)	Wireless Access Point - Software	Synergy IT Solutions, Inc	51.0%	5%	5%	5%	5%
205	Hewlett Packard (All Solutions, including ProCurve)	Wireless NIC	Synergy IT Solutions, Inc	51.0%	5%	5%	5%	5%
206	Hubbell	Cooling	ComSource, Inc.	1.0%	1%	1%	1%	1%
207	Hubbell	Datacom Equipment/Server Mounting Racks	ComSource, Inc.	1.0%	1%	1%	1%	1%
208	IBM	Unified Communications (Covers all hardware, licenses, and collaboration endpoints required for a VoIP/Video System.)	ComSource, Inc.	1.0%	1%	1%	1%	1%
209	Imagicle	Application Suite	ConvergeOne	5.7%	1.00%	1.00%	1.00%	1.00%
210	Intel	SSD Drives	Atlaz International	3.5%	2.10%	2.10%	2.10%	2.10%
211	Jabra	Headsets	Atlaz International	22.5%	5.10%	5.10%	5.10%	5.10%
212	Juniper	Firewall Hardware	Mainline Information Systems	58.0%	135/Hr.*	10%	No Bid	195/Hr.*
213	Juniper	Firewall Software	Mainline Information Systems	58.0%	135/Hr.*	10%	No Bid	195/Hr.*
214	Juniper	Routers	Mainline Information Systems	58.0%	135/Hr.*	10%	No Bid	195/Hr.*
215	Juniper	Routers - Software	Mainline Information Systems	58.0%	135/Hr.*	10%	No Bid	195/Hr.*
216	Juniper	Switches	Mainline Information Systems	58.0%	135/Hr.*	10%	No Bid	195/Hr.*

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available			
					Installation	Maintenance / Renewal	Support	Professional Engineering
217	Juniper	Switches - Software	Mainline Information Systems	58.0%	135/Hr.*	10%	No Bid	195/Hr.*
218	Kajeet	Mobile Wi-Fi Broadband	ConvergeOne	6.0%	1.00%	1.00%	1.00%	1.00%
219	Leviton	Cable	Northland Communications	8.0%	5%			
220	Liebert	Cooling	ComSource, Inc.	34.0%	2%	2%	2%	2%
221	Liebert	Datacom Equipment/Server Mounting Racks	CDW Government LLC	40.7%	5%	5%	5%	5%
222	Liebert	KVM Switch	CDW Government LLC	40.7%	5%	5%	5%	5%
223	Liebert	Line Monitor Equipment	CDW Government LLC	40.7%	5%	5%	5%	5%
224	Liebert	UPS	CDW Government LLC	40.7%	5%	5%	5%	5%
225	Liebert	UPS - Battery	CDW Government LLC	40.7%	5%	5%	5%	5%
226	Liebert	UPS - Modules	CDW Government LLC	40.7%	5%	5%	5%	5%
227	Lightspeed	Internet Filters	CDW Government LLC	21.0%	2%	2%	2%	2%
228	Lightspeed	Mobile Device Manager (Cloud Based Manager)	CDW Government LLC	21.0%	2%	2%	2%	2%
229	Lightspeed	Relay - Cloud Based Internet Filter	CDW Government LLC	21.0%	2%	2%	2%	2%
230	Meraki (by Cisco)	Controllers	ConvergeOne	57.6%	10.00%	57.60%	10.00%	10.00%
231	Meraki (by Cisco)	Controllers - Software	ConvergeOne	57.6%	10.00%	57.60%	10.00%	10.00%
232	Meraki (by Cisco)	Switches	ConvergeOne	57.6%	10.00%	57.60%	10.00%	10.00%
233	Meraki (by Cisco)	Switches - Software	ConvergeOne	57.6%	10.00%	57.60%	10.00%	10.00%
234	Meraki (by Cisco)	Wireless Access Point	ConvergeOne	57.6%	10.00%	57.60%	10.00%	10.00%
235	Meraki (by Cisco)	Wireless Access Point - Software	ConvergeOne	57.6%	10.00%	57.60%	10.00%	10.00%
236	Meru Networks (Fortinet)	Wireless Access Point	ComSource, Inc.	3.0%	2%	2%	2%	2%
237	Meru Networks (Fortinet)	Wireless Access Point - Software	ComSource, Inc.	3.0%	2%	2%	2%	2%
238	Microsoft	Unified Communications (Covers all hardware, licenses, and collaboration endpoints required for a VoIP/Video System.)	ConvergeOne	4.7%	1.00%	1.00%	1.00%	10.00%
239	Mitel	Unified Communications (Covers all hardware, licenses, and collaboration endpoints required for a VoIP/Video System.)	ComSource, Inc.	2.0%	2%	2%	2%	2%

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available			
					Installation	Maintenance / Renewal	Support	Professional Engineering
240	Multi-Tech	Fax Server	ComSource, Inc.	2.0%	2%	2%	2%	2%
241	Net Scout	Testing and Measurement Tools - Software for above	Atlaz International	2.5%	1.10%	1.10%	1.10%	1.10%
242	NetGear	Switches	Atlaz International	29.5%	5.10%	5.10%	5.10%	5.10%
243	NetGear	Switches - Software	Atlaz International	19.5%	5.10%	5.10%	5.10%	5.10%
244	NetGear	Wireless Access Point	Atlaz International	19.5%	5.10%	5.10%	5.10%	5.10%
245	NetGear	Wireless Access Point - Software	Atlaz International	19.5%	5.10%	5.10%	5.10%	5.10%
246	NetGear	Wireless NIC	Atlaz International	19.5%	5.10%	5.10%	5.10%	5.10%
247	NetScout	Testing and Measurement Tools - Hardware	Atlaz International	2.5%	1.10%	1.10%	1.10%	1.10%
248	Oberon	Access Point Protective Covers	Synergy IT Solutions, Inc	18.5%	5%	5%	5%	5%
249	Oberon	Access Point Protective Covers, Waterproof	Synergy IT Solutions, Inc	18.5%	5%	5%	5%	5%
250	Odin	UPS	ComSource, Inc.	2.0%	2%	2%	2%	2%
251	Odin	UPS - Battery	ComSource, Inc.	2.0%	2%	2%	2%	2%
252	Odin	UPS - Modules	ComSource, Inc.	2.0%	2%	2%	2%	2%
253	Palo Alto	Firewall - Hardware	CDW Government LLC	28.9%	2%	2%	2%	2%
254	Palo Alto	Firewall - Software for above	CDW Government LLC	28.9%	2%	2%	2%	2%
255	Panduit	Cooling	ComSource, Inc.	2.0%	2%	2%	2%	2%
256	Panduit	Datacom Equipment/Server Mounting Racks	ComSource, Inc.	2.0%	2%	2%	2%	2%
257	Panduit	Datacom Equipment/Server Mounting Racks - Accessories	ComSource, Inc.	2.0%	2%	2%	2%	2%
258	Panduit	Enclosures	ComSource, Inc.	2.0%	2%	2%	2%	2%
259	Plantronics	Headsets	Atlaz International	36.5%	4.10%	4.10%	4.10%	4.10%
260	Precision Optical Transceivers	Attenuators	Precision Optical Transceivers	10.0%				
261	Precision Optical Transceivers	Demultiplexers	Precision Optical Transceivers	10.0%				
262	Precision Optical Transceivers	Network Amplifiers	Precision Optical Transceivers	10.0%				

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available			
					Installation	Maintenance / Renewal	Support	Professional Engineering
263	Precision Optical Transceivers	Network Multiplexers	Precision Optical Transceivers	10.0%				
264	Precision Optical Transceivers	Transceivers (SFPs)	Precision Optical Transceivers	50.0%				
265	ProofPoint	Security	ComSource, Inc.	2.0%	2%	2%	2%	2%
266	Radware	Security Threat Monitoring	ComSource, Inc.	2.0%	2%	2%	2%	2%
267	Raritan	KVM Switch	Atlaz International	8.5%	4.10%	4.10%	4.10%	4.10%
268	RSI Resource Software International	911 Alerting & Call Accounting Products	Northland Communications	25.1%	5%			
269	Ruckus	Controllers	ComSource, Inc.	45.0%	5%	5%	5%	5%
270	Ruckus	Controllers - Software	ComSource, Inc.	45.0%	5%	5%	5%	5%
271	Ruckus	Switches	CDW Government LLC	45.5%	2%	2%	2%	2%
272	Ruckus	Switches - Software	CDW Government LLC	45.5%	2%	2%	2%	2%
273	Ruckus	Wireless Access Point	ComSource, Inc.	45.0%	5%	5%	5%	5%
274	Ruckus	Wireless Access Point - Software	ComSource, Inc.	45.0%	5%	5%	5%	5%
275	ShoreTel	Unified Communications (Covers all hardware, licenses, and collaboration endpoints required for a VoIP/Video System.)	ComSource, Inc.	2.0%	2%	2%	2%	2%
276	Siemens	Unified Communications (Covers all hardware, licenses, and collaboration endpoints required for a VoIP/Video System.)	ComSource, Inc.	2.0%	2%	2%	2%	2%
277	Singlewire	InformaCast (now InformaCast Fusion)	ConvergeOne	18.1%	5.00%	5.00%	5.00%	5.00%
278	Singlewire	Push to Talk (included in Fusion)	ConvergeOne	18.1%	5.00%	5.00%	5.00%	5.00%
279	Singlewire	Remote Phone Control (included in Fusion)	ConvergeOne	18.1%	5.00%	5.00%	5.00%	5.00%
280	SMC Networks/E Systems Group	Cloud Platform	ComSource, Inc.	2.0%	2%	2%	2%	2%
281	SMC Networks/E Systems Group	Network Equipment	ComSource, Inc.	2.0%	2%	2%	2%	2%
282	Sonic Wall	Spam/Mail Filtering/Firewall Solutions - Hardware	ComSource, Inc.	30.0%	5%	5%	5%	5%
283	Sonic Wall	Spam/Mail Filtering/Firewall Solutions - Software for above	ComSource, Inc.	30.0%	5%	5%	5%	5%
284	Sophos	Firewall Hardware	Synergy IT Solutions, Inc	28.0%	5%	5%	5%	5%

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available			
					Installation	Maintenance / Renewal	Support	Professional Engineering
285	StarTech	Cables	CDW Government LLC	59.6%	2%	2%	2%	2%
286	StarTech	Component Video Switches	CDW Government LLC	36.3%	2%	2%	2%	2%
287	StarTech	Cooling	CDW Government LLC	40.5%	2%	2%	2%	2%
288	StarTech	Datacom Equipment/Server Mounting Racks	CDW Government LLC	24.9%	2%	2%	2%	2%
289	StarTech	Firewire	CDW Government LLC	40.5%	4%	4%	4%	4%
290	StarTech	Keyboard Mouse Adapters	CDW Government LLC	43.4%	2%	2%	2%	2%
291	StarTech	Splitters	CDW Government LLC	40.5%	4%	4%	4%	4%
292	Symantec	Firewall Hardware	ComSource, Inc.	2.0%	2%	2%	2%	2%
293	Trapeze	Wireless Access Point	ComSource, Inc.	2.0%	2%	2%	2%	2%
294	Trapeze	Wireless Access Point - Software	ComSource, Inc.	2.0%	2%	2%	2%	2%
295	TrendMicro	Security product such as TippingPoint	Synergy IT Solutions, Inc	30.0%	5%	5%	5%	5%
296	TRENDnet	Network Adapters	Atlaz International	14.5%	5.50%	5.50%	5.50%	5.50%
297	Triplite	Bulk Ethernet/Copper Cable	Atlaz International	54.0%	5.50%	5.50%	5.50%	5.50%
298	Triplite	Bulk Fiber Cable	CDW Government LLC	52.0%	2%	2%	2%	2%
299	Triplite	Cooling	CDW Government LLC	33.0%	2%	2%	2%	2%
300	Triplite	Datacom Equipment/Server Mounting Racks	CDW Government LLC	35.8%	2%	2%	2%	2%
301	Triplite	Firewall Hardware	CDW Government LLC	39.5%	2%	2%	2%	2%
302	Triplite	KVM Switch	CDW Government LLC	43.0%	2%	2%	2%	2%
303	Triplite	Line Monitor Equipment	CDW Government LLC	43.0%	2%	2%	2%	2%
304	Triplite	Patch Cable - Fiber	CDW Government LLC	44.5%	2%	2%	2%	2%
305	Triplite	Patch Cables - Ethernet*	Atlaz International	63.5%	5.50%	5.50%	5.50%	5.50%
306	Triplite	Print Servers	CDW Government LLC	41.8%	2%	2%	2%	2%
307	Triplite	Routers	CDW Government LLC	41.8%	2%	2%	2%	2%
308	Triplite	Routers - Software	CDW Government LLC	41.8%	2%	2%	2%	2%
309	Triplite	Switches	CDW Government LLC	41.8%	2%	2%	2%	2%
310	Triplite	Switches - Software	CDW Government LLC	41.8%	2%	2%	2%	2%
311	Triplite	Transceivers	CDW Government LLC	41.8%	2%	2%	2%	2%
312	Triplite	UPS	CDW Government LLC	42.0%	2%	2%	2%	2%
313	Triplite	UPS - Battery	CDW Government LLC	42.0%	2%	2%	2%	2%

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available			
					Installation	Maintenance / Renewal	Support	Professional Engineering
314	Triplite	UPS - Modules	CDW Government LLC	42.0%	2%	2%	2%	2%
315	Triplite	Wireless Access Point	CDW Government LLC	41.8%	2%	2%	2%	2%
316	Triplite	Wireless Access Point - Software	CDW Government LLC	41.8%	2%	2%	2%	2%
317	Triplite	Wireless NIC	CDW Government LLC	41.8%	2%	2%	2%	2%
318	Vectra Networks	Security - Threat Monitoring	ComSource, Inc.	2.0%	2%	2%	2%	2%
319	Verizon Cellular	Broadband Access Points	ComSource, Inc.	3.5%	2%	2%	2%	2%
320	Watchguard	Firewall Hardware	Atlaz International	11.5%	5.50%	5.50%	5.50%	5.50%
321	XIMA	911 Alerting	Northland Communications	34.0%	5.0%			
322	XIMA	Call Recording Server	Northland Communications	34.0%	5.0%			
ALT	Valcom	911 altering and safety	Northland Communications	1.0%	5.0%			
ALT	Triplite	Transceivers/SFP/QSFP	Wise Components Inc.	50.0%				

Awarded Vendor	# of Items Won
ZuTec, LLC	3
Atlaz International	32
CDW Government LLC	84
ComSource, Inc.	84
ConvergeOne	36
Day Automation Systems, Inc.	2
L. I. Computer Networks, Inc.	2
M. A. Polce Consulting, Inc	14
Mainline Communication Systems	6
Northland Communications	14
Precision Optical Tranceivers	5
Ronco Communications and Electronics, Inc	11
Synergy IT Solutions, Inc	30
Wise Components Inc.	1