

**NOTES:**

- Vendor Pricing must be based on a % discount off of Manufacturer's Official OEM Standard List Price.
- Bid pricing based on something other than the Manufacturer's Official OEM Standard List Pricing will be rejected.
- Vendors must submit with their bid a Manufacturer's Official OEM Standard List Price for each group bid on. (Refer to Special Conditions Section of Bidding Documents)
- Vendors must not separate out accessories and option items under a different pricing structure from the base unit % discount pricing.

Awards will be based on percentage discount on the product group. For ease of use by participants, vendors are asked to provide a discount for accessories and maintenance and/or service.

Vendors are asked, for each product they bid, if maintenance and/or services are offered. If maintenance and/or services are offered, please indicate the discount for this service in the "% Discount for Maintenance/Service" column.

No Remanufactured or Recertified equipment will be accepted. Bids are to be for new, unused equipment in original packaging.

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available			
					Installation	Maintenance / Renewal	Support	Professional Engineering
1	ALGO	SIP Emergency Devices (Including Audio Alerters, Strobe Lights, Panic Buttons)	Holland Mobile LLC dba Northland Communications	6.0%	5%	5%	5%	Hourly Rate
2	APC	Bulk Ethernet/Copper Cable	CDW Government LLC	41.3%	2.1	2.1	2.1	2.1
3	APC	Bulk Fiber Cable	CDW Government LLC	41.3%	2.1	2.1	2.1	2.1
4	APC	Data Center - Cooling (InfraStruxure)	CDW Government LLC	41.3%	2.1	2.1	2.1	2.1
5	APC	Data Center - Power (InfraStruxure)	CDW Government LLC	41.3%	2.1	2.1	2.1	2.1
6	APC	Datacom Equipment/Server Mounting Racks	CDW Government LLC	41.3%	2.1	2.1	2.1	2.1
7	APC	KVM Switch	CDW Government LLC	41.3%	2.1	2.1	2.1	2.1
8	APC	Line Monitor Equipment	CDW Government LLC	41.3%	2.1	2.1	2.1	2.1
9	APC	Management and Monitoring Software - StruxureWare	CDW Government LLC	41.3%	2.1	2.1	2.1	2.1
10	APC	Patch Cable/Fiber	CDW Government LLC	41.3%	2.1	2.1	2.1	2.1
11	APC	Patch Cables - Ethernet	CDW Government LLC	41.3%	2.1	2.1	2.1	2.1
12	APC	Rack Mount PDUs	CDW Government LLC	41.3%	2.1	2.1	2.1	2.1
13	APC	Racks (InfraStruxure)	CDW Government LLC	41.3%	2.1	2.1	2.1	2.1
14	APC	Security and Environmental Monitoring - NetBotz	CDW Government LLC	41.3%	2.1	2.1	2.1	2.1
15	APC	UPS	CDW Government LLC	41.3%	2.1	2.1	2.1	2.1
16	APC	UPS - Battery	CDW Government LLC	41.3%	2.1	2.1	2.1	2.1
17	APC	UPS - Modules	CDW Government LLC	41.3%	2.1	2.1	2.1	2.1

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available			
					Installation	Maintenance / Renewal	Support	Professional Engineering
18	AT&T Cellular	Broadband Access Points	No Award					
19	Avaya	Unified Communications (Covers all hardware, licenses, and collaboration)	Holland Mobile LLC dba Northland Communications	42.3%	5.0%	5.0%	5.0%	Hourly Rate
20	Avaya	Wireless Access Point	Holland Mobile LLC dba Northland Communications	2.1%	2.0%	2.0%	2.0%	Hourly Rate
21	Avaya	Wireless Access Point - Software	Holland Mobile LLC dba Northland Communications	2.1%	2.0%	2.0%	2.0%	Hourly Rate
22	Avaya	Wireless NIC	Holland Mobile LLC dba Northland Communications	2.1%	2.0%	2.0%	2.0%	Hourly Rate
23	Barracuda	Spam Firewall Products	CDW Government LLC	10.5%	2.1	2.1	2.1	2.1
24	Barracuda	Web Application Controller Products	CDW Government LLC	10.5%	2.1	2.1	2.1	2.1
25	Barracuda	Web Filtering Products	CDW Government LLC	10.5%	2.1	2.1	2.1	2.1
26	Belkin	Bulk Ethernet/Copper Cable	CDW Government LLC	18.2%	2.1	2.1	2.1	2.1
27	Belkin	Bulk Fiber Cable	CDW Government LLC	18.2%	2.1	2.1	2.1	2.1
28	Belkin	Cooling	CDW Government LLC	20.0%	2.1	2.1	2.1	2.1
29	Belkin	Datacom Equipment/Server Mounting Racks	CDW Government LLC	15.0%	2.1	2.1	2.1	2.1
30	Belkin	Datacom Equipment/Server Mounting Racks - Accessories	CDW Government LLC	15.0%	2.1	2.1	2.1	2.1
31	Belkin	KVM Switch	ABRZ International Ltd dba Atlaz	10.5%		5%		
32	Belkin	Patch Cable/Fiber	CDW Government LLC	48.8%	2.1	2.1	2.1	2.1
33	Belkin	Patch Cables - Ethernet	CDW Government LLC	48.8%	2.1	2.1	2.1	2.1
34	Belkin	Routers	CDW Government LLC	15.0%	2.1	2.1	2.1	2.1
35	Belkin	Transceivers	CDW Government LLC	15.0%	2.1	2.1	2.1	2.1
36	Bertek	Cabling	Holland Mobile LLC dba Northland Communications	16.0%	5%	5%	5%	Hourly Rate
37	Black Box	Bulk Ethernet/Copper Cable	CDW Government LLC	12.6%	2.1	2.1	2.1	2.1
38	Black Box	Bulk Fiber Cable	CDW Government LLC	12.6%	2.1	2.1	2.1	2.1
39	Black Box	Datacom Equipment/Server Mounting Racks	CDW Government LLC	12.6%	2.1	2.1	2.1	2.1
40	Black Box	Firewall Hardware	CDW Government LLC	12.6%	2.1	2.1	2.1	2.1
41	Black Box	KVM Switch	CDW Government LLC	12.6%	2.1	2.1	2.1	2.1
42	Black Box	Line Monitor Equipment	CDW Government LLC	12.6%	2.1	2.1	2.1	2.1

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available			
					Installation	Maintenance / Renewal	Support	Professional Engineering
43	Black Box	Patch Cable/Fiber	CDW Government LLC	12.6%	2.1	2.1	2.1	2.1
44	Black Box	Patch Cables - Ethernet	CDW Government LLC	12.6%	2.1	2.1	2.1	2.1
45	Black Box	Print Servers	CDW Government LLC	12.6%	2.1	2.1	2.1	2.1
46	Black Box	Routers	CDW Government LLC	12.6%	2.1	2.1	2.1	2.1
47	Black Box	Switches	CDW Government LLC	12.6%	2.1	2.1	2.1	2.1
48	Black Box	Transceivers	CDW Government LLC	12.6%	2.1	2.1	2.1	2.1
49	Black Box	Wireless Access Point	CDW Government LLC	12.6%	2.1	2.1	2.1	2.1
50	Black Box	Wireless NIC	CDW Government LLC	12.6%	2.1	2.1	2.1	2.1
51	Bogan	Paging	Holland Mobile LLC dba Northland Communications	18.0%	5.0%	5.0%	5.0%	Hourly Rate
52	C2G	Bulk Ethernet/Copper Cable	CDW Government LLC	28.9%	2.1	2.1	2.1	2.1
53	C2G	Bulk Fiber Cable	CDW Government LLC	25.8%	2.1	2.1	2.1	2.1
54	C2G	Cooling	CDW Government LLC	28.9%	2.1	2.1	2.1	2.1
55	C2G	Datacom Equipment/Server Mounting Racks	CDW Government LLC	27.9%	2.1	2.1	2.1	2.1
56	C2G	Datacom Equipment/Server Mounting Racks - Accessories	CDW Government LLC	27.9%	2.1	2.1	2.1	2.1
57	C2G	Patch Cable/Fiber	CDW Government LLC	39.0%	2.1	2.1	2.1	2.1
58	C2G	Patch Cables - Ethernet	ABRZ International Ltd dba Atlaz	54.5%		6.0%		
59	C2G	Transceivers	CDW Government LLC	34.8%	2.1	2.1	2.1	2.1
60	Checkpoint	Firewall Hardware	ComSource	3.5%	1.0%	1.0%	1.0%	1.0%
61	Checkpoint	Firewall Software	ComSource	3.5%	1.0%	1.0%	1.0%	1.0%
62	Checkpoint	Firewall Software Service	ComSource	3.5%	1.0%	1.0%	1.0%	1.0%
63	Cisco	Controllers	ConvergeOne	56.9%	3.00%	32.00%	3.00%	3.00%
64	Cisco	Controllers - Software	ConvergeOne	56.9%	3.00%	32.00%	3.00%	3.00%
65	Cisco	Firewall - Software for above	ConvergeOne	56.9%	3.00%	32.00%	3.00%	3.00%
66	Cisco	Firewall Hardware	ConvergeOne	56.9%	3.00%	32.00%	3.00%	3.00%
67	Cisco	Print Servers	ConvergeOne	56.9%	3.00%	32.00%	3.00%	3.00%

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available			
					Installation	Maintenance / Renewal	Support	Professional Engineering
68	Cisco	Routers	ConvergeOne	56.9%	3.00%	32.00%	3.00%	3.00%
69	Cisco	Routers - Software	ConvergeOne	56.9%	3.00%	32.00%	3.00%	3.00%
70	Cisco	Server	ConvergeOne	56.9%	3.00%	32.00%	3.00%	3.00%
71	Cisco	Storage Devices (Including HyperFlex)	ConvergeOne	56.9%	3.00%	32.00%	3.00%	3.00%
72	Cisco	Switches	ConvergeOne	56.9%	3.00%	32.00%	3.00%	3.00%
73	Cisco	Switches - Software	ConvergeOne	56.9%	3.00%	32.00%	3.00%	3.00%
74	Cisco	Transceivers	ConvergeOne	56.9%	3.00%	32.00%	3.00%	3.00%
75	Cisco	Unified Communications (Covers all hardware, licenses, and collaboration)	ConvergeOne	56.9%	3.00%	32.00%	3.00%	3.00%
76	Cisco	VM	ConvergeOne	56.9%	3.00%	32.00%	3.00%	3.00%
77	Cisco	Wireless Access Point	ConvergeOne	56.9%	3.00%	32.00%	3.00%	3.00%
78	Cisco	Wireless Access Point - Software	ConvergeOne	56.9%	3.00%	32.00%	3.00%	3.00%
79	Cisco	Wireless NIC	ConvergeOne	56.9%	3.00%	32.00%	3.00%	3.00%
80	Cisco (Meraki)	Controllers	ConvergeOne	56.9%	3.00%	32.00%	3.00%	3.00%
81	Cisco (Meraki)	Controllers - Software	ConvergeOne	56.9%	3.00%	32.00%	3.00%	3.00%
82	Cisco (Meraki)	Switches	ConvergeOne	56.9%	3.00%	32.00%	3.00%	3.00%
83	Cisco (Meraki)	Switches - Software	ConvergeOne	56.9%	3.00%	32.00%	3.00%	3.00%
84	Cisco (Meraki)	Wireless Access Point	ConvergeOne	56.9%	3.00%	32.00%	3.00%	3.00%
85	Cisco (Meraki)	Wireless Access Point - Software	ConvergeOne	56.9%	3.00%	32.00%	3.00%	3.00%
86	Cradlepoint	Routers	ComSource	15.5%	3.00%	3.00%	3.00%	3.00%
87	Cyberpower	UPS	ABRZ International Ltd dba Atlaz	6.7%		3.00%		
88	Cyberpower	UPS - Battery	ABRZ International Ltd dba Atlaz	6.7%		3.00%		
89	Cyberpower	UPS - Modules	ABRZ International Ltd dba Atlaz	6.7%		3.00%		
90	Dell	Campus Switches	ComSource	34.0%	5.00%	5.00%	5.00%	5.00%
91	Dell	Data Center Switches	ComSource	34.0%	5.00%	5.00%	5.00%	5.00%
92	Dell	Datacom Equipment/Server Mounting Racks	ComSource	34.0%	5.00%	5.00%	5.00%	5.00%

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					Installation	Maintenance / Renewal	Support	Professional Engineering
93	Dell	Datacom Equipment/Server Mounting Racks - Accessories	ComSource	34.0%	5.00%	5.00%	5.00%	5.00%
94	Dell	KVM	ComSource	34.0%	5.00%	5.00%	5.00%	5.00%
95	Dell	Transceivers	ComSource	34.0%	5.00%	5.00%	5.00%	5.00%
96	Dell	Twinax Cables	ComSource	34.0%	5.00%	5.00%	5.00%	5.00%
97	Dell	Wireless Access Point	ComSource	34.0%	5.00%	5.00%	5.00%	5.00%
98	Dell	Wireless Controller	ComSource	34.0%	5.00%	5.00%	5.00%	5.00%
99	Dell	Wireless Controller - Software	ComSource	34.0%	5.00%	5.00%	5.00%	5.00%
100	Dell	Wireless NIC	ComSource	34.0%	5.00%	5.00%	5.00%	5.00%
101	Dell - Sonicwall	Firewall Hardware	ComSource	34.0%	5.00%	5.00%	5.00%	5.00%
102	Dell - Sonicwall	Firewall Software	ComSource	34.0%	5.00%	5.00%	5.00%	5.00%
103	D-Link	Firewall Hardware	ABRZ International Ltd dba Atlaz	11.0%		6.00%		
104	D-Link	Routers	ABRZ International Ltd dba Atlaz	11.0%		6.00%		
105	D-Link	Switches	ABRZ International Ltd dba Atlaz	21.5%		6.00%		
106	D-Link	Transceivers	ABRZ International Ltd dba Atlaz	13.0%		6%		
107	D-Link	Wireless Access Point	ABRZ International Ltd dba Atlaz	13.0%		6%		
108	D-Link	Wireless NIC	ABRZ International Ltd dba Atlaz	13.0%		6%		
109	Eaton Tripp Lite	Bulk Ethernet/Copper Cable	ABRZ International Ltd dba Atlaz	55.5%		6%		
110	Eaton Tripp Lite	Bulk Fiber Cable	CDW Government LLC	52.8%	2.1	2.1	2.1	2.1
111	Eaton Tripp Lite	Cooling	CDW Government LLC	33.6%	2.1	2.1	2.1	2.1
112	Eaton Tripp Lite	Datacom Equipment/Server Mounting Racks	CDW Government LLC	36.3%	2.1	2.1	2.1	2.1
113	Eaton Tripp Lite	Firewall Hardware	CDW Government LLC	40.3%	2.1	2.1	2.1	2.1
114	Eaton Tripp Lite	KVM Switch	CDW Government LLC	43.5%	2.1	2.1	2.1	2.1
115	Eaton Tripp Lite	Line Monitor Equipment	CDW Government LLC	45.3%	2.1	2.1	2.1	2.1
116	Eaton Tripp Lite	Patch Cable - Fiber	CDW Government LLC	64.3%	2.1	2.1	2.1	2.1
117	Eaton Tripp Lite	Patch Cables - Ethernet	ABRZ International Ltd dba Atlaz	55.5%		6%		

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					Installation	Maintenance / Renewal	Support	Professional Engineering
118	Eaton Tripp Lite	Print Servers	CDW Government LLC	42.3%	2.1	2.1	2.1	2.1
119	Eaton Tripp Lite	Routers	CDW Government LLC	42.3%	2.1	2.1	2.1	2.1
120	Eaton Tripp Lite	Routers - Software	CDW Government LLC	42.3%	2.1	2.1	2.1	2.1
121	Eaton Tripp Lite	Switches	CDW Government LLC	42.3%	2.1	2.1	2.1	2.1
122	Eaton Tripp Lite	Switches - Software	CDW Government LLC	42.3%	2.1	2.1	2.1	2.1
123	Eaton Tripp Lite	Transceivers	CDW Government LLC	42.3%	2.1	2.1	2.1	2.1
124	Eaton Tripp Lite	Transceivers/SFP/QSFP	CDW Government LLC	42.3%	2.1	2.1	2.1	2.1
125	Eaton Tripp Lite	UPS	CDW Government LLC	42.5%	2.1	2.1	2.1	2.1
126	Eaton Tripp Lite	UPS - Battery	CDW Government LLC	42.8%	2.1	2.1	2.1	2.1
127	Eaton Tripp Lite	UPS - Modules	CDW Government LLC	42.8%	2.1	2.1	2.1	2.1
128	Eaton Tripp Lite	Wireless Access Point	CDW Government LLC	42.3%	2.1	2.1	2.1	2.1
129	Eaton Tripp Lite	Wireless NIC	CDW Government LLC	30.0%	2.1	2.1	2.1	2.1
130	Engenius	Hardware	Holland Mobile LLC dba Northland Communications	5.9%	5%	5%	5%	Hourly Rate
131	Extreme Networks	Routers	ConvergeOne	61.2%	2%	13%	13%	2%
132	Extreme Networks	Switches	ConvergeOne	61.2%	2%	13%	13%	2%
133	Extreme Networks	Transceivers	ConvergeOne	61.2%	2%	13%	13%	2%
134	Extreme Networks	Wireless Access Point	ConvergeOne	61.2%	2%	13%	13%	2%
135	F5	Firewall	ComSource	30.1%	5%	5%	5%	5%
136	F5	Load Balancer	ComSource	30.1%	5%	5%	5%	5%
137	F5	Security Threat Monitoring	ComSource	30.1%	5%	5%	5%	5%
138	FS	Cables	ComSource	5.1%	1%	1%	1%	1%
139	FS	Transceivers	ComSource	5.1%	1%	1%	1%	1%
140	FS	Racks/Enclosures	ComSource	5.1%	1%	1%	1%	1%
141	FIS Fiber Instruments	Fiber Products	Holland Mobile LLC dba Northland Communications	5.6%	5%	5%	5%	Hourly Rate
142	Fluke	Line Monitor Equipment	ABRZ International Ltd dba Atlaz	4.3%		3%		

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					Installation	Maintenance / Renewal	Support	Professional Engineering
143	Fortinet	Spam/Mail Filtering/Firewall Solutions	ComSource	37.1%	5%	5%	5%	5%
144	Fortinet (Meru)	Wireless Access Points	CDW Government LLC	30.0%	2.1%	2.1%	2.1%	2.1%
145	HPE (Aruba)	Controllers	ComSource	52.75%	10.00%	10.00%	10.00%	10.00%
146	HPE (Aruba)	Switches	ComSource	52.75%	10.00%	10.00%	10.00%	10.00%
147	HPE (Aruba)	Wireless Access Point	ComSource	52.75%	10.00%	10.00%	10.00%	10.00%
148	HPE (Aruba)	Wireless NIC	ComSource	52.75%	10.00%	10.00%	10.00%	10.00%
149	HPE (Network Equipment)	Controllers	ComSource	52.75%	10.00%	10.00%	10.00%	10.00%
150	HPE (Network Equipment)	Controllers - Software	ComSource	52.75%	10.00%	10.00%	10.00%	10.00%
151	HPE (Network Equipment)	Cooling	ComSource	52.75%	10.00%	10.00%	10.00%	10.00%
152	HPE (Network Equipment)	Datacom Equipment/Server Mounting Racks	ComSource	52.75%	10.00%	10.00%	10.00%	10.00%
153	HPE (Network Equipment)	Firewall Hardware	ComSource	52.75%	10.00%	10.00%	10.00%	10.00%
154	HPE (Network Equipment)	KVM Switch	ComSource	52.75%	10.00%	10.00%	10.00%	10.00%
155	HPE (Network Equipment)	Line Monitor Equipment	ComSource	52.75%	10.00%	10.00%	10.00%	10.00%
156	HPE (Network Equipment)	Patch Cable/Fiber	ComSource	52.75%	10.00%	10.00%	10.00%	10.00%
157	HPE (Network Equipment)	Patch Cables - Ethernet	ComSource	52.75%	10.00%	10.00%	10.00%	10.00%
158	HPE (Network Equipment)	Print Servers	ComSource	52.75%	10.00%	10.00%	10.00%	10.00%
159	HPE (Network Equipment)	Routers	ComSource	52.75%	10.00%	10.00%	10.00%	10.00%
160	HPE (Network Equipment)	Routers - Software	ComSource	52.75%	10.00%	10.00%	10.00%	10.00%
161	HPE (Network Equipment)	Switches	ComSource	52.75%	10.00%	10.00%	10.00%	10.00%
162	HPE (Network Equipment)	Switches - Software	ComSource	52.75%	10.00%	10.00%	10.00%	10.00%
163	HPE (Network Equipment)	Transceivers	ComSource	52.75%	10.00%	10.00%	10.00%	10.00%
164	HPE (Network Equipment)	UPS	ComSource	52.75%	10.00%	10.00%	10.00%	10.00%
165	HPE (Network Equipment)	UPS - Battery	ComSource	52.75%	10.00%	10.00%	10.00%	10.00%
166	HPE (Network Equipment)	UPS - Modules	ComSource	52.75%	10.00%	10.00%	10.00%	10.00%
167	HPE (Network Equipment)	Wireless Access Point	ComSource	52.75%	10.00%	10.00%	10.00%	10.00%

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					Installation	Maintenance / Renewal	Support	Professional Engineering
168	HPE (Network Equipment)	Wireless Access Point - Software	ComSource	52.75%	10.00%	10.00%	10.00%	10.00%
169	HPE (Network Equipment)	Wireless NIC	ComSource	52.75%	10.00%	10.00%	10.00%	10.00%
170	Imagicle	UC Application Suite	ComSource	6.75%	2%	2%	2%	2%
171	Jabra	Headsets	ABRZ International Ltd dba Atlaz	25.1%		15%		
172	Juniper	Firewall Hardware	No Award					
173	Juniper	Routers	No Award					
174	Juniper	Switches	No Award					
175	Kajeet	Mobile Wi-Fi Broadband	ComSource	6.35%	1%	1%	1%	1%
176	Leviton	Cable	Holland Mobile LLC dba Northland Communications	8.3%	5.00%	5.00%	5.00%	Hourly Rate
177	Lightspeed	Mobile Device Manager (Cloud Based Manager)	CDW Government LLC	21.0%	2%	2%	2%	2%
178	Lightspeed	Relay - Cloud Based Internet Filter	CDW Government LLC	21.0%	2%	2%	2%	2%
179	Microsoft	Unified Communications (Covers all hardware, licenses, and collaboration	ConvergeOne	4.75%	1.00%	1.00%	1.00%	1.00%
180	Net Scout	Testing and Measurement Tools	ABRZ International Ltd dba Atlaz	2.5%		2%		
181	Oberon	Access Point Protective Covers	Synergy IT Solutions of NYS, Inc.	18.5%	5%	5%	5%	5%
182	Oberon	Access Point Protective Covers, Waterproof	Synergy IT Solutions of NYS, Inc.	18.5%	5%	5%	5%	5%
183	Palo Alto	Firewall - Hardware	ComSource	29.20%	5%	5%	5%	5%
184	Plantronics	Headsets	CDW Government LLC	36.9%	2%	2%	2%	2%
185	Precision Optical Transceivers	Attenuators	Carpe Diem Technology Solutions LLC	10.0%				
186	Precision Optical Transceivers	Demultiplexers	Carpe Diem Technology Solutions LLC	10.0%				
187	Precision Optical Transceivers	Network Amplifiers	Carpe Diem Technology Solutions LLC	10.0%				
188	Precision Optical Transceivers	Network Multiplexers	Carpe Diem Technology Solutions LLC	10.0%				
189	Precision Optical Transceivers	Transceivers (SFPs)	Carpe Diem Technology Solutions LLC	50.0%				
190	RSI - Resource Software International	911 Alerting & Call Accounting Products	Holland Mobile LLC dba Northland Communications	26.0%	5%	5%	5%	Hourly Rate
191	Ruckus	Controllers	ComSource	46.50%	10.00%	10.00%	10.00%	10.00%
192	Ruckus	Switches	ComSource	46.50%	10.00%	10.00%	10.00%	10.00%



Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available			
					Installation	Maintenance / Renewal	Support	Professional Engineering
193	Ruckus	Wireless Access Point	ComSource	46.50%	10.00%	10.00%	10.00%	10.00%
194	Sonic Wall	Spam/Mail Filtering/Firewall Solutions - Software	ABRZ International Ltd dba Atlaz	24.5%		24.00%		
195	Sonic Wall	Spam/Mail Filtering/Firewall Solutions - Hardware	ABRZ International Ltd dba Atlaz	24.5%		24%		
196	Sophos	Firewall	Synergy IT Solutions of NYS, Inc.	28.0%	5%	5%	5%	5%
197	StarTech	Cables	ABRZ International Ltd dba Atlaz	28.0%		8%		
198	StarTech	Component Video Switches	ABRZ International Ltd dba Atlaz	28.0%		8%		
199	StarTech	Cooling	ABRZ International Ltd dba Atlaz	28.0%		8%		
200	StarTech	Datacom Equipment/Server Mounting Racks	ABRZ International Ltd dba Atlaz	12.0%		8%		
201	StarTech	Firewire	ABRZ International Ltd dba Atlaz	35.0%		8%		
202	StarTech	Keyboard Mouse Adapters	ABRZ International Ltd dba Atlaz	35.0%		8%		
203	StarTech	Splitters	ABRZ International Ltd dba Atlaz	35.0%		8%		
204	Symantec	Firewall Hardware	No Award					
205	Trapeze	Wireless Access Point	No Award					
206	TrendMicro	Security product such as TippingPoint	CDW Government LLC	31.0%	6%	6%	6%	6%
207	TRENDnet	Network Adapters	ABRZ International Ltd dba Atlaz	11.5%		5.00%		
208	Valcom	911 altering and safety	Holland Mobile LLC dba Northland Communications	8.0%	5%	5%	5%	Hourly Rate
209	Vertiv	Cooling	ComSource	42.70%	5%	5%	5%	5%
210	Vertiv	Datacom Equipment/Server Mounting Racks	ComSource	42.70%	5%	5%	5%	5%
211	Vertiv	KVM Switch	ComSource	42.70%	5%	5%	5%	5%
212	Vertiv	Line Monitor Equipment	ComSource	42.70%	5%	5%	5%	5%
213	Vertiv	UPS	ComSource	42.70%	5%	5%	5%	5%
214	Vertiv	UPS - Battery	ComSource	42.70%	5%	5%	5%	5%
215	Vertiv	UPS - Modules	ComSource	42.70%	5%	5%	5%	5%
216	Watchguard	Firewall Hardware	ABRZ International Ltd dba Atlaz	14.2%		8%		
217	XIMA	911 Alerting	Holland Mobile LLC dba Northland Communications	34.3%	5%	5%	5%	Hourly Rate

Item #	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	% Discount for Services, if available			
					Installation	Maintenance / Renewal	Support	Professional Engineering
218	XIMA	Call Recording Server	Holland Mobile LLC dba Northland Communications	34.3%	5%	5%	5%	Hourly Rate
ADD	Takfly Group	Fiber Patch Cable	Electrep, Inc.	66.00%	N/A	N/A		
ADD	Electrep	Transceiver	Electrep, Inc.	60.00%	N/A	N/A		