

**NOTES:**  
 Vendor Pricing must be based on a % discount off of Manufacturer's Official OEM Standard List Price. Bid pricing based on something other than the Manufacturer's Official OEM Standard List Pricing will be rejected. Vendors must submit with their bid a Manufacturer's Official OEM Standard List Price for each group bid on. Vendors must not separate out accessories and option items under a different pricing structure from the base unit % discount pricing.

New York State Education Law 2-d has particular requirements regarding products that involve the storage of private, personal or sensitive student data and/or staff or principal evaluation data.  
 Please see Appendix C of the Bid Specifications Terms and Conditions

Item #	Manufacturer	Application Description	Awarded Vendor	% Discount off List Price	Maintenance / Service Offered Yes / No	% Discount for Maintenance / Service	Comments
1	ACDI	Story Board- dashboard analytics	Xerox Corp	5.50%	Yes	5.50%	
2	Admin Arsenal	System Management	Logisoft Computer Products LLC	2.11%			
3	ArcServe	ArcServe Server Backup	Logisoft Computer Products LLC	6.51%			
4	ArcServe	ArcServe VPN / Remote Access	Logisoft Computer Products LLC	6.51%			
5	BoardDocs	Diligent School Board Management Software	No Award				
6	Cisco	Cisco Desktop Security	ComSource Inc	42.60%	Yes	5.00%	
7	Citrix	Citrix Remote Access	Dell Marketing LP	6%	No		Licensing includes standard publisher provided maintenance. Discount provided represents minimum discount off list price.
8	Commvault	Commvault Archive for Compliance, Mobile, DR, Virtual Backup	ComSource Inc	37.00%	Yes	10.00%	
9	Commvault	Commvault Direct Attached Storage (DAS) RAID	ComSource Inc	37.00%	Yes	10.00%	
10	Commvault	Commvault Network Server Backup Systems	ComSource Inc	37.00%	Yes	10.00%	
11	Computer Associates/CA	Broadcom Backup	Logisoft Computer Products LLC	6.51%			
12	Computer Associates/CA	Broadcom Desktop Security	Logisoft Computer Products LLC	6.51%			
13	ContentKeeper	Web Filtering	No Award				
14	Corel	Corel Admin Support Suites	Logisoft Computer Products LLC	12.86%			
15	Corel	Corel Desktop Publishing	Logisoft Computer Products LLC	12.86%			
16	CPSI, Ltd. (Columbia, IL) Computer Power Solutions of Illinois, Ltd.	CPSI Desktop/Data Management	CPSI, Ltd	15%	Yes - included	0%	Includes Visual CASEL, xAD, OneUser SSO, xDBroker, xDMover, xDComposer, xDStore, xDStore Rosters, xDValidator, xDZIS, and Connectors
17	CPSI, Ltd. (Columbia, IL) Computer Power Solutions of Illinois, Ltd.	CPSI Group Management (including Visual CaseL)	CPSI, Ltd	15%	Yes - included	0%	Includes Visual CASEL, xAD, OneUser SSO, xDBroker, xDMover, xDComposer, xDStore, xDStore Rosters, xDValidator, xDZIS, and Connectors
18	Crowdstrike	Crowdstrike Cloud Endpoint Software	CDW Government LLC	37.9%	Yes	5.0%	
19	Cyber Safe Workforce	Cyber Safe Workforce Cyber Security Awareness	Cyber Safe Workforce LLC	20%	Yes	0%	
20	Dameware	Solar Winds Remote Access	Logisoft Computer Products LLC	2.51%			
21	Digitech Systems	Digitech Forms Magic- electronic forms	Xerox Corp	5.50%	Yes	5.50%	
22	Digitech Systems	Digitech Image Silo- cloud doc mgmt	Xerox Corp	5.50%	Yes	5.50%	
23	Digitech Systems	Digitech Paper Vision Capture- auto doc capture	Xerox Corp	5.50%	Yes	5.50%	
24	Digitech Systems	Digitech Paper Vision Enterprise- premise doc mgmt	Xerox Corp	5.50%	Yes	5.50%	

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25	Diskkeeper	Utility	Logisoft Computer Products LLC	2.11%			
26	Donoma	Donoma Unified Messaging	No Award				
27	Edge	WebEdge Administration Application (including webEdge Student Portfolio)	No Award				
28	EMC Corp.	Dell Backup	ComSource Inc	33.00%	Yes	5.00%	
29	EMC Corp.	Dell Email/Email Archiving	ComSource Inc	33.00%	Yes	5.00%	
30	EMC Corp.	Dell Operating Systems Desktop/Server Management	ComSource Inc	11.00%	Yes	5.00%	
31	EMC Corp.	Dell Storage Solutions	ComSource Inc	33.00%	Yes	5.00%	
32	Exagrid	Exagrid Systems Backup & Storage	ComSource Inc	12.00%	Yes	5.00%	
33	F5 Networks	F5 IP Management	ComSource Inc	15.00%	Yes	5.00%	
34	Faronics	Faronics Desktop Deployment	Logisoft Computer Products LLC	7.61%			
35	Faronics	Faronics Desktop Security	Logisoft Computer Products LLC	7.61%			
36	Faronics	Faronics Desktop Virtualization	Logisoft Computer Products LLC	7.61%			
37	Faronics	Faronics Insight	Logisoft Computer Products LLC	7.61%			
38	Faronics	Faronics Utility	Logisoft Computer Products LLC	7.61%			
39	Filebound	Filebound Document Management	No Award				
40	FrontEdge/SchoolFront	Frontedge Employee Management System	No Award				
41	GFI	GFI Email/Email Archiving	Logisoft Computer Products LLC	7.51%			
42	GFI	GFI Utility	Logisoft Computer Products LLC	7.51%			
43	GWAVA	MicroFocus Backup	Micro Focus Software Inc	40%	Yes	40%	Refer to VLA Price Tab
44	GWAVA	MicroFocus E-Mail Archiving	Micro Focus Software Inc	40%	Yes	40%	Refer to VLA Price Tab
45	GWAVA	MicroFocus Web Security	Micro Focus Software Inc	40%	Yes	40%	Refer to VLA Price Tab
46	Hayes Software Systems	Hayes Software Systems Asset/Inventory Management	No Award				
47	iMacros	iMacros Utility	Logisoft Computer Products LLC	2.11%			
48	Ipswitch	Progress Email/Email Archiving	Logisoft Computer Products LLC	6.71%			
49	Ipswitch	Progress File Transfer	Logisoft Computer Products LLC	6.71%			
50	Ipswitch	Progress Utility	Logisoft Computer Products LLC	6.71%			
51	Ipswitch	Progress WhatsUp Gold	Logisoft Computer Products LLC	6.71%			
52	IronPort	Cisco Email Encryption	No Award				
53	KnowBe4	KnowBe4 Security Awareness Solutions	Synergy IT Solutions	20%	Yes	10%	Maint/Service is also Renewal Discount
54	Kofax	Kofax Control Suite Products	RICOH	18%	Yes	5%	
55	Kofax	Kofax Print Management	No Award				
56	Landesk	ivant Desktop Virtualization	Logisoft Computer Products LLC	7.51%			

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57	Landesk	ivanti Desktop/Data Management	Logisoft Computer Products LLC	7.51%			
58	Manage Engine	ADAudit Desktop/Data Management	No Award				
59	Novastor	Novastor Backup	Logisoft Computer Products LLC	2.11%			
60	Novell	Novell Admin Support Suites	Logisoft Computer Products LLC	7.11%			
61	Novell	Novell Desktop Security	Logisoft Computer Products LLC	7.11%			
62	Novell	Novell Desktop/Data Management	Logisoft Computer Products LLC	7.11%			
63	Novell	Novell Email/Email Archiving	Logisoft Computer Products LLC	7.11%			
64	Novell	Novell Operating Systems Desktop/Server Management	Logisoft Computer Products LLC	7.11%			
65	Nuance Autostore	Xerox Print Management	RICOH	18%	Yes	5%	
66	Nuance eCopy	Xerox Print Management	No Award				
67	PACE FastScore	PACE Business Solutions Data Processing	PACE Business Solutions	45%	Yes	45%	
68	PaperCut	PaperCut Digital Printing	Xerox Corp	20%	Yes	20%	
69	Paragon	Backup	Logisoft Computer Products LLC	2.11%			
70	Printerlogic	Paragon Printerlogic	Xerox Corp	8%	No		included in the subscription
71	Proofpoint	Proofpoint Email Security	No Award				
72	Quest	Quest Utility	Logisoft Computer Products LLC	7.11%			
73	Red Hat	Red Hat Operating Systems Desktop/Server Management	Logisoft Computer Products LLC	8.26%			
74	RightFax	RightFax Print Management	RICOH	18%	Yes	5%	
75	Rochester Software Associates - WebCRD	RSA Printing Software	RICOH	18%	Yes	5%	
76	ScanTools	Scantron Data Capture	Scantron Corporation	0%	Yes	0%	
77	School Asset Manager	School Asset Manager Asset Management	Bluum USA, Inc.	1%	Yes	1%	
78	SiteImprove	SiteImprove	No Award				
79	SiteImprove	SiteImprove Accessibility Compliance	No Award				
80	SiteImprove	SiteImprove Website Analytics	No Award				
81	SiteImprove	SiteImprove Website Management	No Award				
82	SiteImprove	SiteImprove Website Monitoring	No Award				
83	Solarwinds	Solarwinds Data Management	Logisoft Computer Products LLC	7.11%			
84	Solarwinds	Solarwinds IT Security	Logisoft Computer Products LLC	7.11%			
85	Solarwinds	Solarwinds Network Bandwidth Shaping Tool	Logisoft Computer Products LLC	7.11%			
86	Solarwinds	Solarwinds System Management	Logisoft Computer Products LLC	7.11%			
87	Solimar	Solimar	Xerox Corp	9.75%	Yes	1.25%	
88	Sophos	Sophos Desktop Security	Logisoft Computer Products LLC	27.11%			

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89	Sophos	Sophos Endpoint Management	Logisoft Computer Products LLC	27.11%			
90	Splunk	Splunk Data Mining/Server Management	CDW Government LLC	2.2%	Yes	2.2%	
91	SuSE	SuSE Operating System	No Award				
92	Symantec	Broadcom Desktop Deployment	Logisoft Computer Products LLC	29.61%			
93	Symantec	Broadcom Desktop Security	Logisoft Computer Products LLC	29.61%			
94	TeamViewer	TeamViewer Remote Access	Logisoft Computer Products LLC	2.11%			
95	TechSmith	TechSmith Screen Capture and Recording	Logisoft Computer Products LLC	7.26%			
96	Teleform	Teleform Data Capture	PACE Business Solutions	10.01%	Yes	10.01%	
97	TimeClock Plus	TimeClock Plus Time, Attendance and Scheduling	TimeClock Plus LLC	25%	Yes	Fixed Percentage Calculations	All Maintenance and Service Support options are based on a "Fixed Percentage" calculated on the "OCM-BOCES Discounted Prices" of the specific items
98	Tools4ever	Tools4ever User Account Management (including UMRA)	No Award				
99	Transfinder	Transfinder Transportation	Transfinder Corp	5%	Yes	0%	
100	Traversa	Tyler Tech Transportation	Tyler Technologies Inc	7%	Yes	0%	Traversa is licensed as Software as a Service (SaaS). Therefore updates and technical support (maintenance) are included in the SaaS annual fee, and are not discounted separately
101	Treeno	Treeno Print Management	Xerox Corp	5.50%	Yes	5.50%	
102	Trend Micro	Trend Micro Desktop Security	Synergy IT Solutions	30%	Yes	2%	
103	Vector Solutions - SafeSchools	Vector Solutions Security Awareness Solutions	No Award				
104	Veeam	Veeam Backup	Logisoft Computer Products LLC	23.56%			
105	Veritas	Veritas Backup for Virtualized Environments	ScholarBuys	38.43%	Yes	2%	
106	Veritas	Veritas Desktop Deployment	ScholarBuys	38.43%	Yes	2%	
107	Veritas	Veritas Desktop Security	ScholarBuys	38.43%	Yes	2%	
108	Veritas	Veritas Desktop/Data Management	ScholarBuys	38.43%	Yes	2%	
109	Veritas	Veritas Email/Email Archiving	ScholarBuys	38.43%	Yes	2%	
110	Veritas	Veritas Utility	ScholarBuys	38.43%	Yes	2%	
111	VMWare	VMWare Virtual Desktop Infrastructure (VDI)	ScholarBuys	39.98%	Yes	2%	
112	VMWare	VMWare Virtualization	ScholarBuys	39.98%	Yes	2%	
113	Waterford Technologies	Waterford Email/Email Archiving	Waterford Technologies Inc	40-50%	Yes	20%	
114	Websense	Desktop Security	No Award				
115	Websense	Unified Messaging	No Award				
116	Xerox	Xerox Abby	Xerox Corp	5.50%	Yes	5.50%	
117	Xerox	Xerox DocuShare 7.5	Xerox Corp	5.50%	Yes	5.50%	

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118	Xerox	Xerox Docushare Flex	Xerox Corp	5.50%	No		Included in subscription
119	Xerox	Xerox Freeflow	Xerox Corp	5.50%	Yes	5.50%	
120	Xerox	Xerox Frevo Webforms	Xerox Corp	5.50%	Yes	5.50%	
121	Xerox	Xerox Workplace Cloud	Xerox Corp	5.50%	No		
122	Xerox	Xerox Workplace Suite	Xerox Corp	5.50%	Yes	5.50%	Included in subscription
123	Xerox	Xerox XMPie	Xerox Corp	5.50%	Yes	5.50%	
124	XMedius Fax Solutions	Xmedius Cloud Fax/Send Secure	RICOH	18%	Yes	5%	
125	XMedius Fax Solutions	Xmedius Fax Software	RICOH	18%	Yes	5%	
126	Zix	Zix Encryption / File Share	ComSource Inc	26.25%	Yes	5.00%	